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PARIS, MONDAY AUGUST 29, 1988 **

Polish Party Agrees To Hold Talks With 'Legal' Groupings

35/88

By John Tagliabue

New York Times Service WARSAW - The Communist Party Central Committee approved pdraft resolution Sunday calling social and political groups in Poland to seek a resolution to the national crisis.

The approval came at a special session of the Central Committee that was called to discuss the wave of strikes in Poland. The session heard bitter criticism of government policy and dire warnings that the labor strife, which is waning 1.25 could revive without drastic policy

changes. Communist Party spokesmen the reality were evasive when asked whether representatives of the outlawed Solidarity trade union, including 125 37 2 LE 102 the union leader, Lech Walesa would be invited to the proposed talks.

The discussions were proposed Friday by the interior minister, General Czesław Kiszczak, as a Lange Street Street means of seeking ways to draw Poland out of a serious economic and social crisis that has been exacerbated by two rounds of labor confrontations in recent months. The draft text said that various social and political groups would he invited, but it excluded those

who "rejected the legal and constiintional order of Poland." Pressed on whether that formula

meant that Mr. Walesa or other Solidarity representatives could not take part, the Central Committee spokesman, Jerzy Majka, replied, "Any one person can take part, but he cannot take part as the representative of an illegal organization The government outlawed Soli-

1000 in 1982, shortly after it dedarity clared martial law in Poland. The . Marin han remains in force.

Asked at a news conference whether Mr. Walesa would be pro-

hibited from participating if he declared himself to be the Solidarity leader, Mr. Majka said: "That is more of a scholastic question, as whether two angels or three angels can dance on the head of a pin General Jaruzelski, in a closing address to the session, attributed the latest round of strikes in Poland to "hamperings and shortcomings"

in government policy. But he said there would be "no search for scapegoats" for the wave of labor confrontations, almost two weeks

In a televised address, the Polish leader said a decision about the future of the government would be taken by the parliament when it met in extraordinary session Wednesday.

There has been widespread speculation that the party would de-mand the dismissal of Prime Minister Zbigniew Messner and a reshuffling of his cabinet. Mr.

Messner is on paper at least, responsible for economic policy, though his government merely car-Medical personnel aiding the wounded after a jet crashed into a field crowded with spectators at the Ramstein Air Base. ries out the directives of the higher organs of the Communist Party.

"I do not share the old Polish custom of hunting for scapegoats," General Jaruzelski said. He added, however, that "criticism of the government, very often justified, is a fact.'

Council of Agreement' Earlier, Jackson Diehl of The

BANGKOK --- Students at Ran-Washington Post reported from on University announced the Warsow: formation of a unified student union on Sunday and residents The Polish leadership, moving toward its first formal dialogue with Solidarity since 1981, suggest-

ed plans Saturday for a political partnership with the opposition but again ruled out legalizing the union capital. - the key demand of workers during a 12-day wave of strikes.

A senior Politburo official, Jozef Czyrek, outlining the leadership's See POLAND, Page 6

arson and the beginnings of a breakdown in services. Afghan Rebels Step Up **Attacks Around Capital**

of food riots and more looting, par-

monks or local residents forming vigilante groups. A diplomat said, "People are terribly frightened. They are putting

Published With The New York Times and The Washington Post

up barricades to try to defend themselves." There were reports that about

Sunday in front of Rangoon General Hospital. They were demanding the resignation of the one-party

The government-run radio statiou reported the looting of rice, placed the death toll far higher.

cement, oil and conjugated iron sheets from warehouses and rail stations around the capital.

Large-scale breakouts from three prisons were fueling fears of a crime wave, and residents were barricading their homes, according to a Burmese who arrived in Bangkok from Rangoon Sunday.

The Rangoon radio raised its death toll report from a riot at Insein Prison Friday and Saturday to 57, with 106 injured. Unconfirmed and unofficial reports have

Students Re-establish Union in Rangoon The radio said guards opened facility.

100

The radio also said 4,806 inmates good behavior or because their sentences were nearing an end.

and others detained during demon-strations this month. er and trailing smoke in the red, green and white colors of the Ital-

See STUDENTS, Page 6 oncoming jets, sending it spinning tail-first into the crowded field.

had been opposed by peace groups By Serge Schmemann and environmentalists campaign-ing against low flights by allied New York Times Service BONN - Three planes from an

Italian Air Force display team col-lided and crashed Sunday after a low swoop past a crowd of 300,000 speciators at the U.S. Ramstein Air Base, killing at least 38 and injuring hundreds.

The collision sent one of the jets hurtling in a ball of flame into a field crowded with spectators, parked cars and concession tents. Within moments the field was filled with black smoke, flames and in-

West German officials said many people were badly burned and in critical condition, and that the death toll was expected to rise. All three pilots were killed.

Armed Forces Network, the U.S. military radio station, said late Sunday the latest confirmed death toll was 38. Hospitals reported that both

Americans and West Germans were among the injured.

The annual open house at Ramstein, the largest military airfield in Western Europe, is a highly popular event among West Germans. A warm, sunny afternoon helped bring out the estimated 300,000 spectators. French and Portuguese aerial

fire ou 2,000 prisoners after in-mates set fire to their quarters and the Italian Freece Tricolori, or Tridemonstrators tried to storm the color Arrows, a team of 10 jet trainers, took to the skies. It was sched-

uled as the highlight of this year's had been freed from prisons for show and the last event. On the last fly-by, shortly before 4 P.M., the jets swept down to less

These releases were separate than 30 meters (100 feet) in two from the earlier releases of students formations, flying toward each oth-

Meanwhile, one diplomat said, ian flag. As they passed, two of the planes apparently collided with one of the

military jets. Sunday's accident brought an immediate round of protest. Citing several past accidents at air shows, the opposition Social Democratic and Green parties demanded that soch displays be banne

38 Die as 3 Jets

Crash at Show in

West Germany

asked that the show be canceled and urged their members not to attend it because they said it glamorized deadly weapons. jured people.

Demonstrators stood outside the gates of Ramstein with placards, one reading: "We are alraid of air shows. End them now." After the accident, the West Ger-

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man defense minister, Rupert Scholz, announced he was canceling a West German air show scheduled for next month and urged the allies to call off any similar events. The American commander of the Ramstein base, General Lawrence Boese, issued a statement deploring "this most tragic accident" and announcing a commission of inquiry. An Italian Air Force spokesman confirmed that the three pilots were

Local Protestant churches had

killed, including the formation leader, Mario Naldini, 41. The Frecce Tricolori team, based near Udine, was founded in 1930 and is Italy's most experienced flying

team. The crash was certain to exacerbate a growing dispute in West Germany.

Low-level training flights by al-lied military jets, which are permitted over large areas of rural West Germany, have become the object of growing anger from environ-mentalists and residents concerned over a series of crashes, as well as the ooise from the low-flying

In June, three U.S. Air Force F-16 jets crashed in a single day, bringing to 20 the oumber of F-16 crashes in the seven years the planes have been in service in Many people staggered about or lay oo the ground black with burns, some with their hair and clothes

Western Europe. Two crashes this year occurred near nuclear power plants, raising fears of a Chernobyl-like disaster. The outery prompted Mr. Scholz to reduce the oumber of low-alti-

shock. Officials said the injured were taken to military and civilian hospitals by ambulance and helicopter:

One of the other planes crashed onto a runway and another into

burned off-Many were reported in

nearby woods.

tude training flights in West Ger-many. But the cut of 2,000 hours out of some 68,000 hours of such See CRASH, Page

10,000 demonstrators protested government and the establishment of a multiparty democracy.

voiced fears of crime and disorder after huge demonstrations, according to reports from the Barmese With the government and military apparently taking a passive role in current events since martial law was lifted Aug. 19, there were more and more reports of looting,

U Aung Gyi, 69, a retired army brigadier who has emerged as a central opposition figure, told Reuters that 'we are on the verge of anarchy. The situation is almost out of control." He said he feared the possibility

Western diplomats said the at- ticularly of rice. Tens of thousands of students, tack on the amport, in which the and all gathered on the wooded campus of

By Seth Mydans

New York Times Service

-KABUL, Afghanistan — Af-ghan guerrilla forces have sharply accelerated attacks on Kabul and see and -----on Soviet-backed government 1.201 troops near the capital. A. 2

On Saturday, rockets and heavy mortar fire struck Kabul International Airport and hit Soviet and Afghan troop positions within 16 kilometers (10 miles) of the city.

By Bernard Weinraub

Klosk

February.

was endangered.

Soviets Begin Talks in China BELJING (Reuters) - China reported without comment

on its first day of talks Sunday with Soviet officials on resolv-ing the 10-year-old Cambodian conflict.

The state television said that the Soviet deputy foreign minister, Igor A. Rogachev, who arrived Saturday in Beijing, met a team led by the Chinese deputy foreign minister, Tian Zengpei. Soviet Embassy offi-cials confirmed that the talks had been held as scheduled but declined to comment.

MONDAY Q&A

Foreign Minister Ali Alatas of Indonesia outlines Jakarta's moves toward a greater world role. Page 2.

General News

The PLO will form a government in exile for the West Bank and Gaza Strip. Page 2 Norwegians are rallying around a rightist politician who blames immigrants for the country's ills. Page 6. NASA and the FBI are investigating possible sabotage of components intended for use in the space shuttle. Page 5.

Business / Finance

Japan and the U.S. are exploring the possibility of a free-trade pact. Page 7.

flights were diverted, was the most the nation's largest university, I severe assault on the facility so far. They said it represented an intensification of the guerrilla war against 1964, and the reopening of the uni-the government of President Najib. The attack came two weeks after government during recent demon-

the Soviet Union completed the withdrawal of more than 50,000 Their actions, in which witnesses said university faculty also particitroops under the Geneva accords pated, were seen as a direct chalsigned in April. The remaining 50,000 Soviet troops are to leave by

lenge to the government. U Aung Gyi, who was released last week after nearly a month in political detention, said the govern-ment's plan for a meeting Sept. 12 to decide ou the possibility of a Despite the suddenness and intensity of the rocket attacks around Kabul on Saturday, diplomats and Afghan officials said there was no referendum on one-party rule was imminent threat that the capital not realistic.

would fall or that the government "Time is running out," he

In recent months, Afghan guer-rillas have struck Kabul sporadical-

said law and order had virtually broken down, with committees of Rangoon demonstrators waving flags upside down as they continue their protests.

Soviet Naval Base Is Being Built in Syria, U.S. Says of frequent naval transits to home nign image to Western Europe and nean at a high state of readinces." ports in the Black Sea," he said. "It the United States. Mr. Polmar, a consultant to the

By Robert Pear

See KABUL, Page 6

New York Times Service WASHINGTON - The Soviet Union is building a new home for its warships in the Mediterranean by expanding a military installation that it operates on the coast of Syria, Reagan administration officials said last week." Officials at the White House, the

State Department and the Defense Department expressed concern

about the new construction activity at Tartus, Syris, saying it coincided with an increase in Soviet naval

operations in the region. In a recent report to Congress, Rear Admiral William O. Studeman, director of the National Soci-rity Agency, said the Soviet Navy would be able to repair and maintain its Mediterranean fleet at Tar-This will obviate the necessity

would permit longer deployments and an overall increased Soviet presence in an area of considerable political-military volatility."

The expansion is notable because it comes at a time when the Soviets are cutting back on naval deployments and exercises in other parts of the world, both to save money and to project a more be-

Mr. Polmar, a consultant to the

Norman Polmar, an expert on the Soviet Navy, said that Tartus is the Soviets' only operating naval base in the Mediterranean.

Asked to describe its effect on regional security, Mr. Polmar said the installation "permits the Sovi-ets to operate their naval forces more efficiently and effectively, and to keep ships in the Mediterra-

U.S. Navy, said he believed that the United States should protest to

Syria over the expansion of Tartus and redouble its efforts to get more bases for U.S. ships in the Mediter-TEDESIL.

He said that Soviet warships take on fuel, supplies, bombs, bullets, See SYRIA, Page 2

open-house day at the U.S. base,

Bush Secrecy on Quayle Gets a Mixed Reaction

By David S. Broder Washington Post Service WASHINGTON - Aboard Air

Force Two on Tuesday, Aug. 16, en route from Washington to New Orleans, a pollster and strategist for Vice President George Bush, Robert Teeter, handed out ships of paper to several of the vice president's op staffers. "Write down who you

think it will be," he said. A few minutes carlier, Mr. Bush had told his top aides that he had made his decision on a running mate and wanted to announce it that afternoon, when he arrived in Louisiana for the Republican Na-

tional Convention. The slips of paper were filled ont by, among others, Mr. Teeter, Mr. Bush's then chief of staff, Craig L. Fuller, and his press adviser, Roger Ailes.

According to participants, the slips came back with different names: One said Bob Dole of Kansas, the Senate minority leader; another, Representative Jack Kemp

of New York. But no one predicted Dan Quayle, the man Mr. Bush had chosen and was soon to announce. This incident says almost everything important to know about the process by which Mr. Bush arrived at the decision to elevate the little-On Page 3

Bush's stature seems to grow as his campaign picks up momen In the quartel over the Pledge of Allegiance to the flag, legal prece-dent appears to favor Dukakis.

known, 41-year-old junior senator from Indiana to second place on the ticket and, potentially, to the vice presidency. Mr. Bush operated in an atmosphere of isolation ap-

parently without precedent. Vice presidential nominees have been chosen through bargaining among rivals for the presidency and dickering with blocs of conven-tion votes. They have been chosen

See CHOICE, Page 5

A Little Russian 'No-Khow' Courtship of West Opens Door to American Idiom

By Bill Keller

New York Times Service MOSCOW - A Moscow lawyer recently overbeard a conversation that went something like this: "Gde Nikolai?" - Where is Nikolai?

"On Chikago." - He is in Chicago. "Chio on iam delayet?" - What is be doing

there? "Nikolai biznessuyet."

Biznessuyet? Yes, Nikolai is doing business, and some Russians worry that if he keeps it up there may not be much left of the Russian language.

The aggressive courtship of Western contacts and ideas by Mikhail S. Gorbachev, the Soviet leader, has opened the way for a new invasion of American idiom into the language of Pushkin, Chekhov and Tolstoy.

The onsignabilities on many fronts, from rock music to politics. But the heaviest infiltration is the terminology of business and economics, where the remain any or our particular and economics, where the Russian language, like the state-run economy, is poorly equipped to deal on its own with such concepts as computerization, financing and mar-

Thus the new world of communism is populated keting. by "biznessmeni" in search of "sponsori" to help "finansirovat" their "kooperativi.

The ultimate ambition of the Soviet "menedzher" is to organize a "dzhoint venchur" with

Western "partnyori," who will contribute Western "tekhnologiya" — especially "kompyuteri" — and that mysterious ingredient lately described here as "no-khow."

The invasion has brought indignant cries from purists, who fear the mother tongue is being cor-rupted or, worse, that foreign words are the harbingers of decadent foreign concepts, such as canital-ism and break-dancing — known here as. "kapitalizm" and "breikdensing."

In a dyspeptic article last fall entitled "The Danger That Must Not Be Underestimated," pubhished in the conservative magazine Nash Sovremennik, the writer Lev Bobrov warned that an "avalanche of Americanisms" threatened to dilute the Russian identity.

Expressing alarm at such linguistic parasites as "parking," "kidnepping" and "sadden def over-taim," he called for decisive measures.

"Really, isn't it about time to establish a society to struggle for the purity of our language, similar to the one created in France?" he suggested.

Lev I. Svartsov, chief of the Department of the Colture of Russian Language at the Russian Lancontaite of Aussian Language at the Aussian Lang-guage Institute in Moscow, said in an interview that Mr. Bobrov represented a minority view these days. The prevailing attitude toward borrowed

See IDIOM, Page 6

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500 PROTEST ANTI-COMMUNIST MEETING IN GENEVA - A policeman firing water mixed with tear gas on demonstrators protesting the 21st annual meeting of the World Anti-Communist League, held over the weekend in Geneva. About 500 demonstrators, throwing rocks and paint-filled bottles, participated in the protests. There were no reports of arrests or injuries.



that solution and guarantee its scrupu-

lous implementation. Q. Why has Indonesia pushed so ener-

getically for a ouclear-weapons-free zone

in Southeast Asia in the face of declared

A. Under the treaty ASEAN is draft-

ing, all countries in the area should for-

swear production, acquisition and stor-

U.S. opposition?

Indonesia Moves Toward a Bigger Role on the World Stage

March, spoke in Jakarta with Michael Richardson of the International Herald Tribune about recent Indonesian initiatives to step back onto the world stage

Page 2

1

Q. Indonesia, with over 170 million people, is the fifth-most-populous nation in the world. For more than a decade it has been politically stable and made steady economic progress. Yet the government in Jakarta has generally taken a capacity to contribute positively to non-low-key posture in international and regional affairs. Is it time for Indonesia to become more assertive?

A. We have an independent and active foreign policy. I have never had the feeling we were low-key on major issues such as the Middle East, the Palestinian probem. southern Africa and Namibia. Indonesia has always had a very clear stand and been quite vocal about it,

But there was a period where Indone-sia was, I think rightly, more inward-South East Asian Nations. We will conlooking as it tried to put its own econom- tinue to promote cooperation between

Ali Alatas, a career diplomat who ic and political house in order. We have ASEAN and its dialogue partners, Japan, was appointed Indonesia's foreign now reached the stage of consolidation the U.S., the EC, Canada, Australia and minister by President Suharto in and progress at home. So we can play an even more active role in foreign affairs. O. Does Indonesia intend to raise its profile in the nonaligned group of nations?

A. We have put forward our candidature to host the ninth summit of the

MONDAY O&A

nonaligned movement in 1989. We are going to push forward with that.... We think we have the credibility and the movement, not us, to judge.

Q. Does Indonesia's heightened interest in nonalignment mean it is diluting its relations with Japan, the U.S., the European Community and other Western countries?

A. No. We have never seen these activities as impinging on each other. We will be just as active within the Association of Union and China?

New Zealand.

Q. Are you optimistic that the Cambodian conflict can be settled by negotiations? A. Recently, Indonesia hosted an in-

formal meeting on Cambodia. For the first time, we found a way through which all the directly involved parties, as well as other concerned countries, could sit around the table and discuss their views on a possible solution. I think that is a step forward. We also went a little bit

further. We have started a genuine diaage of ouclear weapons. The transit of logue on the very contradictory positions ouclear weapons by sea or air would not held by the parties to the conflict. Hopebe affected. So we think we could have a safer Southeast Asia without impairing fully, this will lead to a convergence of views on a possible solution. the strategic capabilities of any of the However we are not naive or starrysuperpowers. That strategic capability is eved. We know the Cambodian problem mainly expressed in transit.

is very complex. ... Bitter fighting has been going ou for almost 10 years. There Q. Would port calls by ships suspected will not be a solution overnight. of carrying tactical nuclear weapons be permitted? Q. 1sn't one of the most critical factors

A. We have not reached that point yet for a solution an improvement in relain the drafting. But we have watched the ouclear-free treaty drawn up by countries tionships between the U.S., the Soviet in the South Pacific. They left it to each

A. The Cambodian conflict has both a of the governments signing the treaty to regional and an international dimension.... decide whether or oot to permit such port Whatever we in the region may agree on calls. We have noted that. can only remain durable if the major O. Are Indonesia and its partners conpowers bordering our region also support

cerned that economic unity in Western Europe after 1992 will prompt the EC to raise rather than lower barriers to im-DORUS?

A. While ASEAN regards the purposeful movement of the EC towards economic unity as a great achievement, it fears that such integration, if not by explicit policy then by the interplay of economic forces, will create an inward-looking Europe. We are worried that in this enlarged market, the countries of the EC will spend a lot of time trading with one another, or adjusting to one another, with the result that they become more protectionist towards their outside trading part-

We have told the EC of our concerns. We have been given assurances that in-ternational trade is vital for Western Enrope and that the doors to this trade will not be closed after 1992. But we are going to watch very carefully how things work out

WORLD BRIEFS Yugoslavs Protest Strife in Kosovo

TITOV VRBAS. Yugoslavia (Reuters) - Defying calls by authorities -TITUV VKBAS, Tugoslavia (Keuters) - Leaving value by automore for an end to protest meetings, 15,000 Serbs and Monteneguins packed the central square of this northeast Yugoslav town on Saturday to demand the immediate settlement of ethnic tensions in troubled Kosow Province.

Serbs have held several mass protests in the past few weeks in support Seros nave new several mass protests in the pase rew weeks in support of a drive by the Serbian Communist Party chief, Slobodan Milosevic, its reduce the powers of the two autonomous Serbian provinces, Kosovo and the Vojvođina.

Many Serbs are angry at the plight of the Slavic minority in Kosovo Many Serbs are angry at the province alleging persecution by its ethnic Albanian which is fleeing the province alleging persecution by its ethnic Albanian majority. More than 30,000 non-Albanians, mostly Serbs and Montene -grins, have fled since Albanian nationalist riots led to martial law being. imposed briefly in 1981.

Ceausescu Meets Grosz Over Dispute

VIENNA (Reuters) - The Hungarian prime minister, Karoly Grose ... met Sunday with President Nicolae Ceausescu of Romania in the Romanian city of Arad to try to solve a long-standing dispute between the two

Warsaw Pact allies. Hungary's official MTI press agency, monitored in Vienna, said the working meeting" — the first high-level talks between the two nations in 11 years — began immediately after Mr. Grosz's arrival.

Relations between Bucharest and Budapest have long been soured by Hungarian resentment of Romania's treatment of its 2 million citizens of Hungarian descent. The dispute deepened in June when tens of thossands marched through Budapest in protest of Romania's agro-industrial modernization plans. These involve the razing of 8,000 villages, many inhabited by ethnic Hungarians.

Japanese Blamed for Fatal Sinking

LIMA (Reuters) - President Alan Garcia Perez was quoted Sunday as saying that the crew of a Japanese fishing boat had caused the sinking of a Peruvian Navy submarine that killed seven sailors and left 23 trapped for nearly 24 hours.

Mr. García said Captain Daniel Nieva and six crew members died -Friday after s Japanese trawler rammed the 100-meter (325-foot) U.S., made submarine. The captain of the ship died when he went to close a. hatch and became trapped in a compartment as it filled with water. Mr. García said the boat crashed into the submarine after mistaking its turnet for a small craft when "actually 70 meters of it had still not passed by."

2 Generals Accused in Seoul Attack

SEOUL (AP) - Army anthonioes relieved two generals Sunday afters they were accused of involvement in a terrorist attack on a ionnalist-

critical of the military. Military officials said Brigadier Generals Lee Kyu Hong and Kwon Ki Yun of the Army Intelligence Command were found involved in the Ang. 7 attack on Oh Hong Kun, an editor of an economic daily in Seoul. A major and three noncommissioned officers had been arrested earlier for. slashing Mr. Ob with knives. Officials said they were investigating a whether more army officers were involved.

Opposition leaders argue that the attack is evidence that some officials . in the ruling party are scheming to crack down on political dissent after the Summer Olympic Games, which will end Oct. 2.

France May Vote on New Caledonia

NOUMEA, New Caledonia (Reuters) - A nationwide referendum to enact a peace plan for New Caledonia is likely to be held in France on Nov. 6, Prime Minister Michel Rocard said Sunday.

The Socialist government has resorted to this rarely used form of vote to give greater constitutional validity to a peace plan for New Caledonia _____ sponsored by Mr. Rocard. The territory's two opposing groups have . sponsored by Mr. Rocard. The termiony's two opposing provident are repeatedly complained that measures enacted by one government are

rapidly scrapped by the following cabinet. Under the plan, a year of direct rule from Panis will be followed by nine years of limited self-rule and culminate with an independence referendam in 1998.

TRAVEL UPDATE

Exercise on Flights, Doctors Advise

LONDON (AP) - People on long flights should exercise their leg muscles if they want to stay, healthy, particularly if they are flying ecooomy class when they might be more cramped, according an article in the British medical journal The Lanort.

The article, written by two British doctors and an American doctor, said passengers on flights of four hours or more risked developing a blood clot in the legs that could lead to chest pains and heart failure. They said the problems could occur in any cramped conditions, even if flying, business class or first class, but were more likely in economy class. form that soch a government should take have been circulating The doctors advised exercising the leg muscles while sitting, getting up to walk around the aircraft from time to time and avoiding alcohol, smoking and inside seats. Air France will begin direct service on Fridays between Paris and San. Juan, Puerto Rico, starting Nov. 4. (NYTI-Train services on the main Madrid-Paris rail link were interrupted forfive hours Sunday after two phone calls in the name of the Basque guerrilla group ETA said bombs had been placed on the line, Spanish police said. No bombs were found. (Reuters) American-Caribbean Airline, which is owned by a group of Guyanesoborn businessmen in the United States, has received permission to . operate between New York and Guyana, the Guyanese Ministry of. ransport has announced (AFP)

to Glenn Flood, a civilian spokes-man for the Defense Department, reports of Iranian gunboats threat-dead-on," one crewman exulted.

under the Freedom of Information Act, according to both NBC and the Pentagon. The excerpts show dramatic scenes on the bridge, from which the Vincennes was navigated as it fought off attacks by Iranian gunboats and fired its missiles at the

Viewers bear the "general quar-

they speed toward the Vincennes, civilian plane. over as it turned sharply to bring its

After the Iranian plane takes off from a nearby airfield and is mis-taken for an F-14 fighter, the tape shows two missiles being launched from the Vincennes toward the doomed airliner.

The moves came as part of a

larger Israeli effort to disrupt the

ocarly nine-month Palestinian up-

rising against Israeli rule in the ter-

ritorics it has occupied since 1967.

of Arabs who work for Israel.

an Israeli photographer said.

Talwan

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Market Placa

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E Kirk Henderson

Phelps Dodge Thailand

518/3 Ploenchit Road

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Nisbet, Robinson

London W1N 7AJ

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P.O. Box 68-328

Thomas White

United Kingdom

The crew is clearly excited. "We errors were made.

ening civilian ships are received. About 10 minutes later, according The ship's 5-inch gun is shown to the television reports, the crew-blasting away at the gunboats as men learned they had downed a The tape showed no sign of

confusioo on the bridge that would have contributed to the mistaken destruction of the passenger plane. But the tape cootained no footage of the combat information center, where the ship's captain was directing the battle and where the critical

[A Palestinian official, Saleh Khalef, said in Tunis that the council would not convene until October at the earliest. He said the meeting, tentatively scheduled for September, had been postponed to

The proposal for the territories, which is likely to heighten Palestinian nationalism and to have international reverberations, is out viewed by Western diplomats as enhancing the chances for a oegoti-ated settlement in the Middle East, at least in the short run.

Israel has said it would oot recbeen predicated on Israel's oegoti-ating with Jordan and with Palestinians outside the PLO.

in exile were to recognize Israel,

said, "I'm acknowledging that By Alan Cowell there is another state." w York Times Service Presumably, the Palestinian goverament in exile would seek recogof the Palestine Liberation Organi-zation says the group has decided nition from foreign governments. It would most likely be financed through contributions from Arab countries, including Saudi Arabia, as the PLO itself has been.

The issue of a government in

month to sever its 40-year administrative role in the West Bank and

The primary significance of creating a government in exile is polit-ical, Western diplomats said — to put pressure on Israel to give up control of the occupied territories. The two areas have been under Israeli occupation since the 1967 war, although the West Bank's legal institutions continued to be financed by Jordan, which controlled the area from 1948 to 1967.

Comparing the proposed gov-ernment in exile to the one established in London by Charles de Gaulle during World War II, Mr. Abu Sharif said: "I know it does not mean sovereignty. Sovereignty will come after putting an end to

occupation." "We have oo other choice but to proceed unilaterally," he said. "We will go ahead in fulfilling the requirements for the declaration of independence. "We have the land, although it is occupied. We have the people, part

of which is under occupation. We will be forming our government, and the fourth element will be world recognition. The PLO has been considering a government in exile since the Palesinian uprising against the Israeli

Even if a Palestinian government occupation of the West Bank and Gaza Strip began almost nine Quarle Exud

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By E.J. Downey Jer

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In a photo taken from a U.S. Navy videotape that has just been released for public viewing, sailors on the bridge of the cruiser Vincennes awaiting orders after the ship fired missiles July 3 that shot down an Iranian Airbus passenger jet. All 290 aboard the aircraft were killed.

U.S. TV Shows Taped Vincennes Scene

New York Times Service

WASHINGTON -A videotape made by the U.S. Navy has provided the public with its first close-up glimpse of the dramatic scene aboard the cruiser Vincennes during the incident in which it mistakenly shot down an Iranian passenger plane.

The 34-minute videotape was shot by a Navy documentary camera team that is based in the Gulf. and happened to be on the Vin-Iranian airliner. cennes on July 3 at the time of the downing of the airliner, according

The tape was released Friday to NBC News, which had learned of

its existence and requested a copy

guns to bear.

Government in Exile To Be Formed by PLO BAGHDAD --- A senior official

to declare the Israeli-occupied West Bank and Gaza Strip indeindent and to form a government in exile for the territories.

The official, Bassam Abu Sharif, exile has became more urgent fol-aid the decision was made here kowing the decision by Jordan last said the decision was made here recently hy factions of the PLO loyal to Yasser Arafat, the organization's chairman. Mr. Arafat's other ties to the occupied area. movement, el-Fatah, dominates the PLO, which has its military headquarters here.

Mr. Abu Sharif said that the move would be submitted for ap-proval at a special meeting of the Palestine National Council. The council is regarded by Palestinians as a parliament in exile.

allow further consultations.]

ognize a Palestinian state, and the proposals oo the Middle East ad-vanced by the United States have

months ago. Various ideas for the

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Baghdad's Strong Warnings Shake Peace Talks

sabotaging negotiations and said it Tariq Aziz of Iraq abruptly walked

The Associated Press

JERUSALEM - Israeli police

shut down a federation of 108 Pal-

estinian charities on Sunday, ac-

cusing it of being a front for the Palestine Liberation Organization.

Meanwhile, in the West Bank,

the beaten body of an Arab alleged

to have collaborated with Israel

The raid on the organization of

electric pole.

Australia

Gary Alpert

42 Ivy Straat

Indooroopilly

Belgium Sam Humes

Brussels 1050

Betty Dahlstrom

Phyllis Morgan

26 Blvd Suchet

6800 Mannkien

Tatlarsalistraese 17

7501B Paris

John Nolan

Germany

Apartado 348-1007

Cenira Colon, San Jose

Costa Rica

France

Oueensland 4268

Avenue Louise 351 RTFIL

GENEVA — The fragile Iran-Iraq peace talks ran into trouble on Sunday after Iraq delivered an strong warning, blamed Iran for

was ready to confront any aggres-sion from Tehran. out after three hours of consulta-tions with the United Nations sec-sovereignty over the Shatt-al-Arab

tion headed by the chairman of the

year closure order was issued by the

military commander of the West

Bank, Major General Amram

A government statement said

Israel's crackdown was designed

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Makati, Metro Manila

Carol Middlaton

2240 AM Wassenaur

P.O. Box 3137 Elisenberg

c/o U.B. Chamber of Com

that the charity office had distrib-

financial aid and charity."

Israel Closes Arab Charity Group

PLO, Yasser Arafat.

Mitzneh.

was found burned and tied to an uted PLO finances "under cover of

charities in Jerusalem followed the to keep the PLO from taking over

closing last week of seven Arab organizations that had been con-

professional associations and the trolled by King Hussein of Jordan

offices of the Trade Union Federa- before he severed most ties with the

tion in Nablus, which grouped 45 Israeli-occupied West Bank and

unions aligned with the Fatah fac- Gaza Strip last month.

Greece

Katay Angelis

P.O. Box 65023

Paleo Psychio

Athens 15410

Rick Johannesse

Rong Kong

12/F., 47C

Indonesia

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Janet Molfet

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Jakarta Pusai

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00144 Roma

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Rm. 517 Sanno Grand Bldg.

2-14-2 Nagatacho, Chiyoda-ku 6ih Floor

Republicans Abrosd International, 310 First Street, S.E., Washington, D.C. 20003

James R. Fees, Chairman

Joan Hills

italy

Japan

The police raided the Federation of Charitable Societies after a one-

would "face from our side full pre- ter Ali Akbar Velayati of Iran, was It was oot clear if the talks had

Mr. Aziz left shortly after the A spokesman for the United Na-hard-line statement by Mr. Ha-tions, François Giuliani, said that madi was received from Baghdad. the remainder of the Iraqi delega-The statement also declared Iraqi tion remainder at the United Nations office in Geneva on Sunday. crastination and continued tension ing with both delegations. in the region. Mr. Giuliani said that Mr. Aziz

would return and resume discus-

sions if his presence were request-The peace talks, which began

Thursday, resumed Sunday after a day of reflection" as Iran accused Iraq of stalling and said the negoti-ations "could drag on for years." As Mr. Aziz left the meeting, the Iraqi oews agency distributed a statement in which Iraq reaffirmed its sovereignty over the disputed Shatt-al-Arah waterway, a major issue in the talks

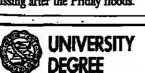
The killing an alleged collaborator with Israel on Sunday morning The statement quoted Mr. Hamadi in Baghdad as saying that the followed a call by the underground Iranians were placing "obstacles and pretexts" in the way of the leadership of the uprising for Palestinians to demand the resignations talk Mr. Hamadi reaffirmed Iraq's

The body of Samih Youssef Daclaim to sovereignty over the water-way. In 1980, President Saddam babsi was found tied to an electric pole in the Harti Sheikh neighbor-Hussein of Iraq repudiated the 1975 treaty that divided the waterhood of Hebron, Arab reports and way in the middle.

Any attempt to minimize the full sovereignty of Iraq on this vital lane would be faced with categori-cal rejection from our side," Mr. Hamadi said. Iran has said that the treaty remains valid and has rejected Iraqi

claims to complete sovereignty over the waterway. Mr. Hamadi warned that "any procrastination exercised by the tranian side in this respect would harm the issue of peace."

25 Killed by Floods in Iran NICOSIA (AP) - Flooding in the mountains west of Tehran killed 25 people and injured 18, Iranian television reported Satur-



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that would be unlikely to change Israel's policy. Mr. Ahu Sharif said that implicit

in the impending move was a decision to accept Israel's existence as a state, something the PLO has so far refused to do.

Referring to United Nations res- Arafat denouncing the idea beolutions that provide for the estab-lishment of Jewisb and Arab states Israel. Opponents also view a proand for the withdrawal hy Israel visional government as incompati-from territory occupied in the 1967 ble with the notion of armed strug-Middle East war, Mr. Abu Sharif gle against Israel.

among Palestinian groups in recent weeks. The idea has deepened divisions among Palestinians, with groups based in Damascus and opposed to

U.S. Officials Quarrel **Over PLO Office at UN**

By Robert Pear New York Times Service

within the next few days. The gov-ernment cannot appeal Judge Pal-mieri's decision unless it files a no-WASHINGTON - Reagan adtice of appeal hy Monday. Officials from the White House and the deministration officials engaged last week in a bitter internal debate partments of State and Justice deover whether to appeal a federal bated the issue in meetings and in court decision that upholds the telephone calls in Washington and right of the Palestine Liberation in California, where President Organization to keep an observer Ronald Reagan is on vacation. mission at the headquarters of the United Nations in New York.

The debate comes at a time when Yasser Arafat, the chairman of the Justice Department officials arorganization, is consideriog a speech to the UN General Assem-bly in New York later this year. gued that the government should file an appeal and should persisi in its effort to close the mission, as they said Congress intended.

In a separate action, the U.S. There is a unanimous belief in trade representative, Clayton K. Yeutter, said his office would inthis department that the decision should be appealed," a senior Jusvestigate charges that Israel had violated the rights of Palestinian tice Department official said. "And it will be appealed unless there is workers. Israel could lose certain some extraordinary request from trade preferences if the charges, the president himself to the con-filed by the American Arah Anti-Discrimination Committee, are upheld. But Kenneth M. Duberstein, the

White House chief of staff, has The committee said that Israel asked the Justice Department to had shut down "scores of West hold off. State Department offi- Bank unions," arrested many cials insist that the administration union officials and denied trade must not do anything to impair union rights to many Palestinian

Yossi Gal, a spokesman for the

Clovis F. Maksoud, chief repre-L. Palmieri, accepted that view on sentative of the Arab League in the United States, said that if the administration appealed the court de-States must allow PLO representa- cision on the PLO mission, it "would crode the credibility of the United States in the Middle East,"

The Justice Department is trying to close the mission under the Anti-Terrorism Act of 1987, which proscribes the operation of any PLO office in the United States. In ess, they said. the dumber things that the Con-The dispute must be resolved gress has done lately."

This Week's Holidays

Banking and government offices will be closed or services curtailed in the following countries and their dependencies this week because of national and religious holidays:

MONDAY: Britain, Gibraltar, Hong Kong, Macao. TUESDAY: Afghanistan, Peru, Turkey. WEDNESDAY: Malaysia. THURSDAY: Central African Republic, Libya, Mexico, Syria. FRIDAY: Brazil India

SATURDAY: San Marino, Tunisia,

Source: Morgan Guaranty Trust Co., Reuters.

SYRIA: Soviet Base Being Built

(Continued from Page 1) Syria owes the Soviet Union and' issiles and other munitions at its Warsaw Pact allies more than Tartus. The base is used by Soviet sub-

marines, cruisers, destroyers, minesweepers and landing ships, he said. While the surface ships come from the Black Sea Fleet, the submarines come from the Northern Fleet, and would have to return more often to distant ports on the Kola Peninsula if they had no Med-

iterranean base. White House officials said they had repeatedly asked the U.S. Embassy in Damascus to obtain detailed information about the purpose and use of buildings under construction in the port of Tartus. But so far, the officials said, the

embassy had not provided any details about the new installation or the Soviet-Syrian agreement governing its use. The officials said they hoped the

new U.S. ambassador to Syria, Ed-ward P. Djerejian, would quickly investigate and report on the Soviet activity there.

The Soviet Union is Syria's main source of arms. It has supplied \$10 billion worth of weapons to Damascus in the last five years, according to estimates published by the U.S. Arms Control and Disar-

mament Agency. But State Department officials say that the Soviets appear to be reassessing costs and benefits of their long-term commitment to Syria. In the past year, they have demanded prompt payment in hard currency for weapons sold to Svria,

A STATE AND A STAT

\$15 billion, according to U.S. officials Syria incurred most of the debt in the recent years as it bonght Soviet warplanes, missiles, tanks, ships and armored fighting vehicles in an effort to match Israel's mili-

tary strength. The Syrians recently obtained three new Soviet submarines of the type known in the West as the Kilo class.

In addition, Israeli and American officials said the Soviet Army's chief of chemical warfare recently visited Syria to discuss possible cooperation between the two countries in the production of chemical weapons.

Israeli officials have said that Syria was manufacturing chemical warheads for surface-to-surface. missiles supplied by the Russians.

Mr. Polmar said Soviet naval air-, craft operating from an airfield in Syria provided direct support for, Soviet warships operating out of. Tartus. The support tocludes aerial reconnaissance, electronic surveillance and anti-submarine patrols.

Jet Crash-Lands in Chicago

The Associated Press CHICAGO - A TWA jet carry-

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ing 68 people made a belly landing. Saturday at O'Hare International Airport after its landing gear failed. and at least seven people were injured while evacuating on chutes,

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operation of the mission. workers. Abraham D. Sofaer, the State Abraham D. Solaer, the state Fresh Coal a spokesman for the Department legal adviser, said: "It Israeli Embassy, said Israel was was a grave mistake for Congress to confident that it would be able to attempt to close the PLO office. It "refute the baseless allegations" in would violate the United Nations hearings to be held by the U.S. trade representative.

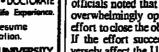
Headquarters Agreement." A federal district judge, Edmund

June 29, when he ruled that, under the 1947 agreement, "the United

effort to close the observer mission.

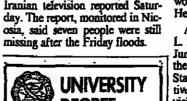
If the effort succeeds, it will ac-versely affect the U.S. campaign to versely affect the U.S. campaign to P. Shultz said the law was "one of cess, they said.

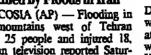
tives access to and presence in the vicinity of the United Nations." lo addition, State Department officials noted that other countries overwhelmingly opposed the U.S.

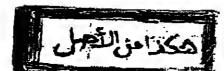


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whether a chief executive, whether

president or governor, could ignor

"If the vice president is sayin he'd sign an unconstitutional bil

a Supreme Court decision.

Bush's Stature Seems to Grow As His Campaign Gets Rolling

ana National Guard

stature

By Bill Peterson

Washington Past Service HOUSTON - With his body his vice presidential nominee mared in controversy and his judgment questioned by editorialists at every stop. Vice President George Bush had every reason last week to

A Martin & Street With Dige whine: and a wimp, has rarely per-formed better during a quarter cen-tury in politics, according to those who have watched him over the

nominee's speeches were crisp and

NEWS ANALYSIS

Rengan's vice president; he is the Republican party nominee."

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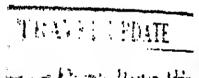
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 the Democratic presidential nomi-nee, Michael S. Dukakis. He called Ever since

be discouraged, even angry. But Mr. Bush, often detided as a

The Republican presidential

freeful; his manner upbeat and commanding; his message tough and convincing; his defense of his running mate, Senator Dan Quayle, strong and unwavering. After eight years in President Rouald Reagan's shadow, Mr. Bush has finally emerged as a for-midable presidential candidate, not to be underestimated by the Demo-

There's been a real metamorphosis," said Alixe Glen, one of Mr. Bush's most loyal aides during the last eight years, and now depu-ty press secretary. "There's been a tremendous burden lifted from his shoulders. He's more than Ronald

didn't burn the American flag." John Wilson, a retired furniture dealer who has supported Mr. Bush said aboard Air Force Two, "That since the unsuccessful Senate campart came right from here." Jaign in 1964, speaking after a rally Friday in Longview, Texas, said: "He's better than I've ever seen nacked in New Orleans has Mr. Busb falhim. He has improved so much. tered. Interestingly, neither was re-lated to the selection of Mr. He's a better speaker, he looks more like a president. He is more Ouayle. on his own. He can finally say what

Mr. Bush, campaigning Saturday in Houston and in Dallas, said he his poor performance at a Holly- ways been close and politically acshifted gears in New Orleans" as wood gala, where he appeared with rive, but Mr. Bush didn't make developed a revised, punchier

he became "the standard bearer of President Ronald Reagan. Being: a great party." on the same stage as Mr. Reagan He began redefining himself in seemed to diminish Mr. Bush. His stronger terms and tearing down speech lost its fire as he stumbled

Ever since he began the race for himself a "pit bull" and acted like the Republican presidential nomi-nation; he has been plagued by one. He questioned Mr. Dukakis' background in foreign affairs, his three problems: his blind loyalty to record as a "liberal governor of Mr. Reagan; his lack of concrete Massachusetts," his values as a "liberal" and "member of the American Civil Liberties Union." accomplishments during two decades of government service, despite an impressive resume, and public uneasiness about his characand even his patriotism, for vetoing ter, the so-called stature question.

and even ins particular, for vectoring a 1977 bill that would have re-quired teachers to lead students in the Piedge of Allegiance to the flag. Still, everywhere he went, Mr. Bush was surrounded by what he called a "feeding frenzy" of news reports about Mr. Quayle's privi-lead heck ground undistinguished In short, Mr. Bush has not looked like a person in command. This began to change in New Orleans and continued on several levels last week.

leged background, undistinguished On the most subtle level, Mr. academic career and use of family Bush started distancing himself, if ever so slightly, from Mr. Reagan. It was a movement of political neinfluence to try to get into the ladi-Mr. Bush's advisers argued, percessity as much as conviction.

haps wistfully, that his handling of In California, a state with a the Quayle crisis has added to his strong environmental movement as well as 47 electoral college votes, Mr. Bush said he would put "great-er emphasis" than Mr. Reagan on "He's been tough," said Charlie Black, a senior campaign adviser. "He steadfastly delended Quayle. He showed real leadership." cleaning up toxic waste and air pol-hution. In Texas, a state with a large Hispanic population as well as 29 Mr. Bush personally wrote the Quayle defense he used before the electoral votes, he pledged to en-Veterans of Foreign Wars conven-tion, where he said, "at least he didn't go to Canada, he didn't burn force affirmative action programs, generally ignored by the Reagan administration. his draft card, and be damn sure

Mr. Bush also backed away from Mr. Reagan's hard-line support of

Pointing to his heart, Mr. Bush the Strategic Defense Initiative program, saying in a New York Times interview that a "full deployment" of the space-based missile defense system would be "very ex-Only twice in the pressuredays since his nomination pensive and would depend on the results of further research."

The emergence of Mr. Bush's large and handsome family as ma-In Portland, Oregon, Mr. Bush jor figures in the campaign repre-stumbled when interrupted by sented yet another break with Mr. hecklers. But more revealing was Reagan. Mr. Bush's family has alcontrolled.



During a campaign stop in Houston. George Bush showed his fellow Republicans that his boots bore the Lone Star flag of Texas.

much of that during his vice presi-dential years. "We had to keep to hammer at Mr. Dukakis and talk them under wraps because of the comfortably about himself at the contrast with the Reagan kids," an same time. adviser said. Poll results have been favorable

Under the instruction of his as well. Mr. Bush, trailing Mr. Dupress adviser, Roger Ailes, Mr. kakis by a wide margin six weeks Bush's speaking style has improved ago, has moved up dramatically in nonceably. His speaks more slowly. polls taken by the news organiza-His voice is lower. His hand motions and by the campaign poll taktions are more pronounced and er Robert Teeter.

The consensus is George Bush At the same time, Mr. Bush has is slightly ahead." Mr. Black said. "We're in for a very close race."

Precedent Appears to Back Dukakis In Feud Over Pledge of Allegiance

By Linda Greenhouse

Michael S. Dukakis for vetoing a Massachusetts law that would have required teachers to lead their classes in the Pledge of Allegiance to the flag.

Mr. Dukakis has replied that such a law would be unconstitutional and that Mr. Bush would not be qualified to he president if he had signed it.

Legal precedent seems to be on Mr. Dukakis's side, A 1943 ruling

NEWS ANALYSIS by the U.S. Supreme Court and subsequent decisions make it clear that state law cannot compel recitations of the pledge.

But it is also clear that much more than legal precedent is in-volved. For both presidential con-tenders, this is a debate over sym-bols and concepts that resonate as deeply with the present and future as they do with the past: the flag, the Supreme Court, the U.S. Constitution and patriotism.

In addition, the dispute has raised some other questions that continue to puzzle and divide legal scholars. To what extent are elected officials bound to uphold Supreme Court ralings? Is Mr. Bush correct in asserting that the Founding Fa-thers would have sided with him?

Several historians who were mestioned about the sentiments of the Founding Fathers said that al-though Mr. Bush's assertion was probably correct as a matter of U.S. history, it was irrelevant and even misleading in the coutext in which Mr. Bush spoke. Professor Richard Morris of Co-

lumbia University is an authority on the Revolutionary War period and the editor of the papers of John Jay, the first chief justice. Mr. Morris said that leaders of the American Revolution supported the use of loyalty oaths to distinguish be-tween friends and foes.

"The probability is that the Founding Fathers would not have objected to requiring children to recite the Pledge of Allegiance," Mr. Morris said, "But it doesn't seem to me that the Revolutionary period is a very good place to look. The question is not what the Founding Fathers might have thought, but how the Supreme Court has interpreted the First Amendment."

Robert Post, a historian and law rofessor at the University of California at Berkeley, said that specu-lation on the Founding Fathers' views of the Pledge of Allegiance

was "a fruitless and problematic Mr. Dukakis, in remarks las New York Times Service exercise" because the pledge was week, said the issue between him week, said the issue between him and the vice president was not the than a week, Vice President George was written for the magazine Pledge of Allegiance. The Massa Bush has been taunting Governor Youth's Companion, for the 400th chusetts Democrat noted that he recited the pledge himself and en couraged schoolchildren to do so anniversary of the discovery of the New World Rather, he said, the issue wa

Mr. Post noted that the Supreme Court did not interpret the First Amendment's guarantee of freedom of speech, on which the court based its 1943 decision in West Virginia State Board of Education vs. Barnette, as applying to the states until the 1930s.

Mr. Dukakis said, "then in m judgment he's not fit to hold th The court's 1943 Barnette decioffice." Mr. Bush replied that h would have signed the hill and le the Supreme Court decide whether sion, which overruled one of the court's own precedents, was a constitutional landmark. it was constitutional.

The court ruled in favor of stu-As Mr. Dukakis framed th dents who, as Jehovah's Witnesses. question, the issue was the rule of were barred by their religion from reciting the pledge; as a result, they law; as Mr. Bush put it, the issue was the role of the executive is pursuing the public good as be see faced expulsion from schools and prosecution as delinquents. t, not necessarily as a court ma

Writing for the majority, Justice Robert H. Jackson said that it was see it. This debate is, in fact, an old one in the U.S. system, and despit much scholarly commentary over appropriate for the state to foster patriotism through "persuasion and example," but not by compul-sion. "Compulsory unification of the years, there is no simple answe to the question of what a member opinion achieves only the unanimof one of the nonjudicial branche ity of the graveyard," he said.

of government is supposed to d about the constitution. The court has expanded on the Barnette opinion in the years since 1943, citing it, for example, in a 1977 ruling that New Hampshire At the federal level, both th president and members of Con gress take oaths to uphold the con stitution. The U.S. Constitution it could not compel residents to use automobile license plates with the self, in Article Six, also require state motto, "Live Free or Die," to members of state governments "to support this constitution." which Jehovah's Witnesses also obiccted.

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Quayle Exudes Confidence, Despite Controversies

By Maureen Dowd New York Times Service IRVINE, California - The now spinning conservative mes-sages for Mr. Quayic. toughest week of his life was coming to a close, and Senator Dan Quayle of Indiana was feeling very

"I've always had a great deal of confidence in myself," said the Re-publican vice-presidential nominee in his hotel snite. "I had a construction to the Re-publican vice-presidential nominee in his hotel snite. "I had a great deal the midst of negative reports about of confidence when I ran a very his military and educational reuphill race for Congress in 1976; a cord, he had never considered great deal of confidence when I dropping off the ticket. He said he dropping off the ticket. He said he gave up the safe seat and ran for the also did not worry about whether Senate, and I've had a great deal of there would be any lasting damage confidence that I will begin to ar- from the controversies clinging to ticulate the issues that the Ameri-. his fledgling campaign.

"I've always had a great deal of . out the forms and submit all the ce, and you'll you haven't already, to see that." . Outside Mr. Quayle's soite, a Bush campaign," he said "that was star-struck woman was taking sou-venir photographs of his higgage, just one of many signs of the sena-tor's new celebrity. The senator disagrees with those Inside his suite, the senator was

posing for pictures with the family Democratic pundits who say that sunny temperament that seems to of Kerneth Khachigian, a veteran Mr. Bush, the Republican candi- have helped him deflect the week's Republican speechwriter who is date for president, and Mr. Quayle criticism with little bitterness or tennis tournament than a political ticket. He said he is pleased with the rapport that they have. "I have a lot of respect for

and I show it publicly."

It has been noted that Mr. Quayle, with the adoring smile he casts to-

look more like a doubles team at a emotional scars. The campaign has heard the jokes --- Johnny Carson teasing that a war movie about the senator would be called "Thirty Seconds Over Indiana" rather than George Bash personally, respect for what he has done in public service and I show that," Mr. Quayle said. "I show it privately And Mr. Quayle Biok Sieger and "Thirty Seconds Over Tokyo," and Bob Hope remarking that he has And Mr. Quayle has seen the signs like "Spoiled Rich Sissy" and

"Did Your Daddy Get You This Job, Too." But he is philosophical. ward the vice president and with his "Let me say, if I could have writ-own enthusiastic personality, makes ten the script, I would have written Mr. Bush seem more statesmanlike my introduction to America much when they appear together. differently," he said. "I would

Many politicians felt that one of much rather have been introduced who I am, a dedicated family

that way so we'll do it backwards." Although advisers to Mr. Bush may be furious with Senator Bob Dole of Kansas for his comments about Mr. Quayle's potential to hurt the ticket with white middleaged men, skeptical of the controversy about his national guard service, Mr. Quayle shrugs off the biting remark. He seems to feel that Mr. Dole, the Republican Senate leader, will eventually come around

"Bob Dole's my leader," he says. "As the Republican leader, he can say anything he wants to."

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landslide But after the Republican conwantion, they seemed to move in droves over to Mr. Bush. He held narrow leads in several major polls issued last week, despite the fact that many of the polls indicated

that the public had generally negative views of Mr. Quayle.

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This confusion in what amount-ed to the first real week of the formal election campaign may be a symptom of a quiet sort of political identity crisis in which Americans 13 4 4 T مرد به همه در اه منه محقق بیم در مشترک و مرد مشترک و مرد

more important?

electorate.

personal data and all that to the dine A. Ferraro was selected as the man, somebody who believes very Democratic nominee for vice pres-dent, was that never again should a party choose a candidate for a na-tional ticket who would have to develop a national reputation on things. That would have been my that ticket. But Mr. Quayle has a preference, but it didn't turn out

Polls Depict U.S. Electorate as Fickle

By E. J. Dionne Jr. New York Times Service

WASHINGTON - If Senator Dan Quayle was such an awful choice for vice president, why was George Bush doing so well in the polls last week? is not much different now from Could it be that the electorate what it was in 1980.

did not consider the senator so aw-The Bush and Dukakis camful, or considered other issues to he paiens speak constantly of "the Reagan Democrats" as one of the Either way, rarely have the polls most important groups in the 1988 sketched a picture of such a fickle

electorate. The phrase describes the many people who defected from the In late July, after the Democratic convention, the polls indicated that Democrats, but it also illustrates the voters seemed ready to give the what the Republicans have failed contest to Michael S. Dukakis in a to do.

"Reagan is personally popular, but the party has gone nowhere," said Richard A. Viguerie, a Repub-lican conservative and a direct-mail specialist. There has been no realignment."

The polls lend some support to this view. In August 1980, accord-ing to a New York Times-CBS News Poll, 36 percent of the voters called themselves Republican or said they were independents lean-ing to the Republicans. In November 1984, after Rea-

are wondering just what it is they gan's landslide, the Republican figwant - and what the country ure rose to 47 percent.

investigation.

military services.

be made by DOD organizations."

needs — after eight years of Ron-ald Reagan. After all the talk about a Repub-lican ascendency, Republicans down to 38 percent.

lican ascendency, Republicans have to face the disquieting fact that the number of Americans who think of themselves as Republicans ly over the past two years. One of the most striking things

in the recent polls is that Mr. Bush has risen at almost exactly the same rate as has approval of the president's performance. Mr. Reagan's ratings in some recent surveys were at their highest levels of the year. Mr. Dukakis is trying hard to make the economy an issue, but his

advisers acknowledge that this is a tricky proposition at a time when many voters feel reasonably well off

If Mr. Dukakis's campaign is having trouble figuring out its strategy, Mr. Bush's campaign has known for months exactly how it wants to approach the electorate. The Republicans are offering Mr. Bush as the candidate of peace and prosperity and Mr. Dukakis as the candidate of liberalism, a word the vice president uses as an epithet in the schools, his opposition to

the shift in the post-Reagan political agenda to such issues as education, child care, homelessness, environmental protection and job training.

When there is a widespread perception that action is needed on such broad issues as these, voters tend to look to government. When voters look to government, they usually start looking to the Demoarats.

But since the Democratic convention in July, Mr. Dukakis bas not capitalized on these issues very effectively. He seems to have been almost entirely drowned out by the noisome questions about Mr. Quayle.

For the moment, Mr. Bush seems to be doing very well by insisting that the Reagan era is not over at all. But the Democrats want the election to turn on the post-Reagan future, and whether Mr. Bush is equipped to deal with it. They fear to refer to Mr. Dukakis's opposi-tion to the mandatory recitation of the Pledge of Allegiance to the flag nemesis could well beat them again.



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A MAJOR CONFERENCE SPONSORED BY THE INTERNATIONAL HERALD TRIBUNE AND LEO BURNETT AMSTERDAM, OCTOBER 4, 1988

The development of a single market in Europe will surely bring a major reassessment of European marketing strategies and advertising approaches. The International Herald Tribune and Leo Burnett are pleased to invite senior executives from the marketing and communications industries to attend an important international conference on the implications of 1992 for the communications industries. Leading political figures, instrumental in the deregulation of the market will address the meeting, and key executives from various sectors of industry will discuss their approach to 1992 and assess the potential impact on marketing and advertising strategies. Those who wish to register should complete and return the form below.

Chairmen: Axel Krause, Corporate Editor/International Herald Tribune: Albert Winninghoff, Chairman, Noordervliet & Winninghoff/ Leo Burnett, Amsterdam

CREATING THE MARKET

- 09:00 Chairmen's Opening Remarks 09:10 DEFINING THE SINGLE MARKET VISION: A CORPORATE VIEW Dr. Wisse Dekker, Chairman, European Round
- Table and Chairman, Supervisory Board, Philips Industries, Eindhoven
- 09:30 THE SINGLE MARKET: BRUSSELS PROGRESS REPORT Etienne Renter, Chief Spokesman for Lord Cockfield, European Commission, Brussels 10:15 Coffee

GRASPING THE OPPORTUNITY

- **10:45** THE STRATEGIC IMPLICATIONS FOR
 - MARKETING Packaged Goods
 - Drinks: Peter Mitchell, Director, External
- Alfairs, Guinness plc, London
- Tobacco: Michael Horst, Director, Corporate Affairs, Philip Morris EEC Region, Lausanne
- The Distribution of Fast Moving Consumer Goods Keith Oliver, Scator Vice President, Booz, Allen
- & Hamilton, London
- Computers Richard Nuthall, Vice President, Strategic

REGISTRATION INFORMATION

The fee for the conference is £250 or the equivalent in a convertible currency. This includes lunch, cocktails and conference documentation. Fees are payable in advance of the conference and will be returned in full for any cancellation that is postmarked on or before September 20th. Cancellations after this date will be charged the full fee. Substitutions may be made at any time.

Please return the registration form to: International Herald Tribune, Conference Office, 63; Long Acre, London WC2E 9JH. or telephone (441) 379 4302 or telex 262009.

Planning and Marketing Services. UNISYS, Europe, Africa, Ltd., London Telecommunications Colin Brown, Director, Corporate Relations, UK and International, British Telecom plc, London DISCUSSION

12:15 EUROPEAN UNITY VS NATIONAL SOVEREIGNTY: A POLITICAL VIEW Lord Jenkins of Hillhead, former President, European Commission 13:00 Luncheon

MARKETING COMMUNICATIONS IN THE SINGLE MARKET

- 14:15 A TASTE OF FUTURE KNOWLEDGE: A MEDIA PRESENTATION Nick Handley, Associate Media Director, Head of International Media, Leo Burnett, Europe and Middle East, London
- 14:45 FORECAST FOR THE EUROPEAN MEDIA Dietrich Ginzel, Vice President, International Sales, Cable News Network and Member, IAA Global Commission on Media, New York; Charles Levison, Managing Director, Virgin Broadcasting, former Managing Director, Super Channel, London
- 15:30 1992: THE IMPLICATIONS FOR AGENCY CLIENT RELATIONSHIPS Kerry Rubie, Regional Managing Director, Leo Burnett, Europe and Middle East, London DISCUSSION
- 16:15 CHAIRMEN'S CLOSING REMARKS
- 16:30 CLOSE OF CONFERENCE

Herald Eribune_

CONFERENCE LOCATION: The Marriott Hotel, Stadhouderskade 21, 1045 ES Amsterdam, The Netherlands. Tel.: (31-20) 83 51 51. Tix: 15087. Fax: (31-20) 83 38 34. A limited number of rooms has been reserved for participants at preferential rates. Please contact the hotel directly. CONFERENCE REGISTRATION FORM: Please enroll the following participant for the 1992 Marketing Conference Check enclosed Please invoice.

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Carlucci Bans Hiring of Consultants For Remainder of Reagan's Term

By Molly Moore and Sandra Sugawara

Washington Post Service WASHINGTON -- Secretary of Defense Frank C. Carlucci, bowing to a storm of criticism over the role of consultants to the military, has banned hiring of new consultants by all Pentagon agencies for the remainder of the Reagan administration.

A Justice Department investigation of contracting fraud, which includes reports that consultants hired by Pentagon contractors bribed officials for inside information to help their companies obtain Barrastie vie alle contracts, has prompted criticism from some congressional leaders over the Pentagon's extensive use c^{2}

of outside consultants. Mr. Carincei's order does not cover consultants hired by Pentagon contractors, the primary tar-

gets cited thus far in the nationwide tems Inc., a Massachusetts companvestigation. In a two-paragraph memoran- sional Services Council, a trade

dum Friday to top Pentagon offi- group. "We had no warning." Referring to consultants who cials, Mr. Carlucci wrote: "In view of the recent attention given the help obtain contracts, Gary D. Engebretson, executive director of the employment of consultants by the Department of Defense, effective Contract Services Association, animmediately and continuing other trade group, said: "I know through the remainder of the present administration, new individual writers."

Mr. Engebreison noted, howevconsultant appointments may not er, that many consultants to the Pentagon provide technical engi-The investigation has not implicated any consultants hired directneering services and are not involved with contracts. "I would hope they are not in this directive," ly by the Defense Department or

Defense industry leaders and he said. Mr. Cardnoci said that exceptions consultants expressed surprise over the announcement and said they would be granted to "accommowere uncertain about the impact date special problems.

The Pentagon reported this sum-Mr. Cariacci's order would have on the consulting business. "It's very upsetting," said John "It's very upsetting," said John C. Rennic, president of Pacer Sys-year.



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MONDAY AUGUST 29, 1988



Let the Real Debate Begin

The oasty people who took the U.S. presidential candidates away should give them back. Imagine what an interesting campaign it would be if Michael Dukakis and George Busb — the real ones, not these make-believes from central casting - were still running. The governor and vice president, God rest them, were bright and able men with different views on the major issues of the day. Instead of the pap these substitutes are feeding us, they would bave had a real debate.

Page 4

Do you wonder about what? It's easy. The budget deficit is the leading domestic problem facing the next president. It continues to be \$150 billion a year; that high a deficit requires the Federal Reserve Board, for a variety of reasons, to keep interest rates higher than it would like or than otherwise would be healthy; yet when the next recession occurs, as sooner or later it will, the Fed's maneuvering room will only be reduced because it will want even more to bring interest rates down, but the hudget deficit will be going up. More than a trillion dollars has been added to the national debt in the last eight years; the previous debt that had taken the government almost 200 years to accumulate was more than doubled. There has to be a tax increase. The serious question is not whether, but what kind. Income? Sales? Energy? By all means tell us.

There is at the same time a social deficit. Everyone understands where the needs are: bealth care, housing, long-term care for the elderly, child care, the cost of college. Partly the question is what the next president will do; even more, it may be what he will not. There isn't money even to make a useful start in all these areas at once. Some will have to wait; some may have to be financed at the expense of existing programs still uncut. Which will it be? Nor does it do to say - or

worse yet, not to say - that these will be financed out of the surplus in the Social Security fund. That's supposed to pay for the baby boomers' retirement; what's the next president going to do with it in the interim? The same questions occur in defense. For all the braking of the build-up in the last several years, there are still more units and weapons in contemplation than there is money in sight to pay for them. Not all make sense; the build-up was not well thought-out. The candidates should press each other: Which will you drop? Which capabilities give up? This is not just, or even primarily, a budget question; it rests on foreign policy concerns and perceptions. What if the two candidates were to debate what the turnoil in the Soviet Union and within the Communist world in general implied for U.S. policy? What if they were to have a serious discussion, as distinct from a name-calling exchange, concerning the dangers and possibilities in Central America and how they think about these?

What if they were to talk about what they would do, as distinct from complaining only about what the other said somewhere nr saying what should have been done? There's plenty else. Income inequality has grown in America in the last eight years, though the problem seems to have begun before. Are they for that or against it? What would they do? How hard would they really muscle other countries on trade? How much do they think that sort of thing matters, as opposed to being able to keep the dollar where it belongs? How forgiving might they be toward Third World debt? How high a

price would either pay for cleaner air? It would have been nice to know. Ton bad the candidates are gone. So many good questions, so little time to get the answers. - THE WASHINGTON POST.

Hungary's Sweet Revenge: Moscow's Aping Budapest

By F. A. Kunz

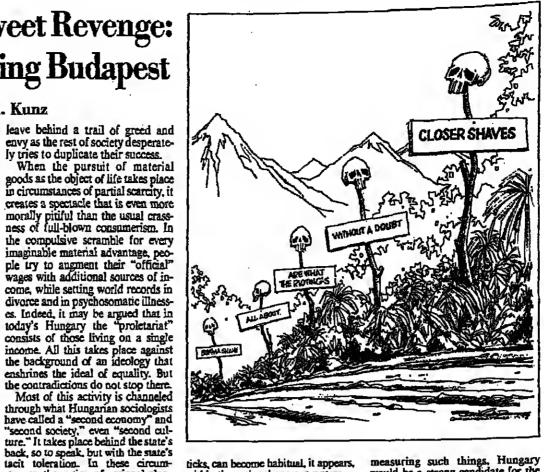
MONTREAL - The Soviet Gov-ernment under Mikhail Gor-envy as the rest of society desperatebachev is looking to Hungary as a model for reinvigorating its economy and pouring new life into a circulatory system threatened by ideological atherosclerosis. Does the Kremlin really know what it is in for?

In the years following the abortive 1956 uprising, the Hungarian govern-ment under Janos Kadar pursued a deliberate policy of "liberalization" - that is, relaxing certain aspects of central control - a policy that is being vigorously carried forward by Mr. Kadar's successor, Karoly Grosz. Although anathema to old-line So-

viet orthodoxy, this course has had the grudging acquiescence of succes-sive Soviet governments — in part, no doubt, to help relieve Hungary's national trauma caused by the suppression of the revolt. Through this partial fillip to indi-

vidual initiative, everyday life in Hungary has improved. The quantity and quality of goods is better. At the same time, long-term structural prob-lems, especially in the form of serious international indebtedness, inflation and even the growing specter of unemployment has set in. At first these liabilities were hidden, but by the early 1980s they became evident and have proved quite intractable. A class of newly rich has gradual-

In carrying on this complicated game of consumerism under the guise ly emerged and with it a new kind of social polarization - not along the of a socialist planned economy, the axis of political power but of wealth whole country, government and prople, has been engaged in a silent con-spiracy against the Russians, just as it and social consumption. Members of this class, not above the temptations of ostentatious living (so was a hundred years ago against Aus-tria. Such mechanisms, like nervous familiar in Third World settings)



ticks, can become habitual, it appears, within the national nervous system.

OPINION

Mr. Kadar used to address the people, Roosevelt-like, as "my friends," acknowledging problems and mis-takes and publicly asking for advice. This tone from on high helped estab-lish a gang atmosphere. We all know this is a tremendous fraud but why not enjoy it while it lasts " seems to be the public mood of cynicism underlying the peculiar mixture of frivolity, exhilaration, restlessness and anxiety that characterizes the national mindset. If there were reliable techniques of

No Disasters, ANew Turn But Aler But Also No Leadership

By Flora Lewis

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C HATEAU DE CANISY, France dollar has been bumped down be cause of renewed fears of inflation." cause of renewed reals of inflation. Both U.S. presidential candidates skip warily aside from hard questions of what they would do about the luge U.S. deficits and the strains in interna-tional trade and the financial system. Still, the world economy is muddling along despite repeated prophecies of doom over the last decade. Last October's stock market crash

has come and gone without lasing disaster. There is a temptation to suppose that not looking is enough for keep trouble away, that plodding on . will confound the Cassandras.

That is not the view of a group of senior experts, bankers and business men at an Aspen Institute meeting here to discuss the United States and the world coonomy. Yet they are far less pessimistic than they were when most of these same people, from the United States, Europe and Japan, measuring such things. Hungary would be a strong candidate for the title of the most cynical country in met in Venice two years ago. Nobody sees roses coming up all

the world. But national cynicism is over. But there is a quiet new confipolitical quicks and in the long run. This is the system the Soviet Union, more than three decades after dence that things can be managed. that governments can do what has to be done to avert catastrophe. A militarily putting down the Hungar-ians' uprising, has now set out to imitate. Sweet revenge for Hungary! major reason is precisely that some warnings were beeded.

For these people the key is international cooperation. That requires po-litical will, always a dicey matter being cause elections are only national. The eaders must win the power to make decisions, inevitably entailing sacrifice, from public opinion, which is not accustomed to looking very farahead or very far afield.

ahead or very far afield. Among these people, at any rate, nobody imagines any longer that one country, or a limited group of comtries, can fend for itself or maintain prosperity without making compromises with the world beyond.

Talk of U.S. decline is real in the sense that the United States can no longer pull all the levers of commu or pay all the bills. But the United States is still the critical weight in determining whether the global tides will rise or fall, its long spending spree has provided much of the momentum for the generally acceptable situation.

There are some huge, worrisomered disparities, especially in Latin Ameri-ca, where bying standards have fallen, in some cases drastically. Latins say the 1980s have been the worst decade since the 1930s, and there is considerable concern that the revival of democracy will give way to-

new military dictatorships. Nobody wants the United States to cut back its lavish consumer habits too sharply or too quickly because every-one's trade would suffer, everyone's earnings would drop. But neither does anyone think the United States can afford to go on living on "borrowed money and borrowed time," as one official put it, spending more than a earns, cheating the future not only will ure to invest for the next generation? U.S. savings are far lower than ne quired, lower than in all other major nations. The baby boomers and the "we generation" are turning 40, for aren't changing habits to plan ahead There is a notion that it is consump-tion that feeds prosperity, not the pro-duction of wealth. Society is organized to encourage this, with a phantasmi goric explosion of consumer credit and relatively little incentive to save It is getting even harder to sustain the idea that the United States has a stake in other, less successful parts of the world, except perhaps in military terms. The big new markets it needs are gasping for goods, but they have to be able to earn enough to buy what America can sell. Foreign aid investment is even more unpopular than that in m-gently needed domestic infrastructure There are no attractive bumper stickers in any of this, especially for politicians who have learned that making folks feel good is the way to win? Pay now, fly later isn't enticing and this is true not only in Washington. But if leaders are to provide more than crisis management, if prosperity is to be sustained and developed, people do having to be persuaded to think of the futures, Some other countries have amassed the financial resources to share in America's postwar role of priming the world economy, notably Japan and West Germany now that the fall in petroleum prices has righted the sud-den tilt in favor of the oil-rich in the 1970s. But the political leadership to pull it all together, first at home and then on the world scene, still has to come from America. The next presi-dent's capacity to do that job will be crucial to whether disaster has been just deferred or confidence can be justified. The New York Times.

Start With Foreign Policy

Mr. Bush and Mr. Dukakis have all the makings for a profound debate on foreign affairs, if they would only join the issues.

Mr. Bush seems to have a better understanding than his Democratic rival of the world as it is, a continuing cockpit of power and threats. Mr. Dukakis has not adequately explained bow he would combine force and diplomacy to bargain with the Soviets on arms control or reassure friendly states in the Gulf.

Mr. Dukakis appears more thoughtful than his Republican opponent about the world as it might be, offering possibilities for international cooperation to combat common threats to the environment and from economic competition, and new ways of working with Moscow. Mr. Bush portrays this thinking as naive but looks shortsighted himself.

Yet Mr. Bosh has already demonstrated that it's possible for candidates to become more, not less reasonable during a campaign. On "star wars," for example, he has shown himself open to argument and fact. He said last week that a full space-based defensive system would be "very expensive" and that decision on deployment should await future research. This represents a commendable departure from ideological cheerleading and lays the basis for debate with an even more skeptical Mr. Dukakis.

At the same time, Mr. Bush remains guilty of car

continuing talks to halve strategie nuclear arms. Mr. Dukakis opposes further work on two new mobile land-based missiles, as being unnecessary and too costly. While these arguments have merit, Mr. Bush rightly counters that the weapons ought not to be canceled unilaterally. There's also the matter of U.S. leadership and toughness in a messy world. Mr. Dukakis didn't like the idea of sending the U.S. Navy into the Gulf unilaterally. He would have sent in the ships only as part of a multilateral action, But Mr. Bush makes more sense in arguing that America had to go first in order to give allies and friends the necessary confidence to follow. Mr. Dukakis becomes more convincing

when he looks ahead. With Moscow's new willingness to resolve regional disputes, he sees possibilities for strengthening the United Nations. Mr. Bush condemns this now (he didn't when UN Ambassador) as dangerous soft-mindedness. But it was the UN, albeit, backed by U.S. power, that played a critical role in engineering the Soviet withdrawal from Afghanistan, the truce between Iran and Iraq and the emerging settlement in Namibia. And would Mr. Bush prefer U.S. and not UN troops absorbing the casualties in southern Lebanon, Cyprus and dsewhere? Mr. Dukakis is also clear sighted on the

need for international cooperation to work out common solutions to problems like acid rain, sea pollution, trade disputes and drugtrafficking. Mr. Bush surety should recognize the value of this kind of multilateralism. Neither candidate has been persuasive on Central America or the Middle East. Mr. Bush simply talks about beating Nicaragua over the bead militarily, and that means endless war. Mr. Dukakis undervalues the role of force in bringing the Sandinistas to the bargaining table and now would deny the Nicaraguan rebels even economic aid. Neither has said anything useful about managing the next dangerous phases in Arab-Israeli negotiations. Respect, approbation and conceivably

N EW YORK — The Olympic pageantry about to unfold in Scoul will bring to South Korea, its citizens hope, the type of international attention and respect that the Games brought to Japan in 1964.

Those who have not been to Scoul before will be impressed with the co-nomie and social dynamism of that world-class city. And even if student radicals provoke clashes with the authorities, visitors will sense the genuinely democratic political process now strongly at work in that country.

Those who have not closely followed developments in Korea can be forgiven, however, for not recalling that both the Games and the Republic of Korea's fundamental stability were at risk just 15 months ago. That this is now obscure is testimony to the Koreans' resilience and their ability to create success out of near-disaster. Many suspected that President Chun Doo Hwan would seek to

maintain power even as be fulfilled his pledge to step down this year after one term in office. And that seemed to be what be was doing when, in April 1987, he reversed an earlier decision to allow constitutional change and insisted on retaining the indirect presidential election system that gave him and his Democratie Justice Party the upper hand. Mr. Chun evidently believed that

stances, the notion of national plan-

ning, always somewhat hollow, be-

comes wholly fictitious and serves as

an ideological fig leaf to cover a schizoid world that forms a habitat

for the new brand of wheeler-dealers.

the Korean people's strong desire for a successful Olympics would work in his favor, tempering their unhappiness with his decision. He miscalculated. Student protests in mid-June were supported by the broad masses, raising the prospect of continuing clashes over several months between rock-throwing students and tear easwielding police - or even the armed forces. Social harmony would have been deeply affected and the negative

Race Rears Its Ugly Head in Australia

By Alan D. Romberg

images broadcast nightly to a world television audience would have threat-ened cancellation of the Games. On June 29, 1987, Mr. Chun's

hand-pieked successor, Rob Tae Won, transformed the South Korean political scene overnight. In a dramatic surprise announcement, Mr. Roh proposed a series of reforms, including acceptance of the demon-strators key demand for direct presidential elections.

Last April the Democratic Justice Party, for the first time, failed to win a majority of seats in the National Assembly. But that has not led to stale-mate, as feared. Instead, Mr. Rob has seized this loss of parliamentary con-trol to work with the opposition in a spirit of compromise absent from traditional Korean politics. Moreover, he has defuly handled growing student demands for a more forthcoming ap-

proach to Korean remification by announcing, on July 7, a policy designed to draw North Korea into the world,

The writer, who teaches political sci-ence at McGill University in Montreal,

left Hungary in 1956. He contributed this comment to The New York Times.

tests, and, in any case, the prospects for quick progress with the north are uncertain. But the major outside play-ers — Washington, Tokyo, Beijing and Moscow - agree that it is essential to entice Pyongyang to abandon its self-imposed isolation and militancy. And the opposition political parties and the South Korean people generally sup-port Mr. Roh's approach and oppose

e student demonstrators. Despite these gains, the political road ahead in South Korea will not be smooth. The personal and political antagonisms built up over decades have not disappeared. Deep yearnings for reunification contend with a real threat from the north. Politically sensitive investigations - into alleged corruption of the Chun Doo-Hwan regime, the Kwangjo incident of May 1980, in which 200 or more people were killed by the armod forces, and charges of fraud in the recent elections - have been-launched by the National Assembly.

Nonetheless, South Korean politi-ians understand that future success at

Even Before the Olympics, Seoul Has Won Its Gold

rather than trying to shut it out. That has not quelled student pre-

i byperbole when be charges that his rival favors "appeasement" and "unilateral disarmament." It's true, though, that Mr. Dukakis has some blind spots when it comes to the measured use of American power. Take the Euromissile treaty. Was Washington's deployment of new missiles a key factor in Moscow's agreeing to eliminate its superiority in medium-range missiles? Mr. Dukakis thinks not and attributes Soviet concessions almost entirely to Mikhail Gorbachev and his economie plight. But Moscow had already paid for its missiles, and maintaining them would have cost little. Mr. Bush rightly argues that Mr. Gorbachev's incentive to give away his missiles flowed from U.S. deployments backed by both parties. Incentives will also play a big part in the

even votes await the candidate who will start a serious debate on these matters. --- THE NEW YORK TIMES.

Burma: Encouraging Signs

Burma is now witcess to an elemental display of pure people power. Changes are occurring without covert or overt help. sanctions or the carefully confected phrases of diplomats, and without even visible leadership for the protest movement. The Burmese people seem near to sweeping away the one-party Socialist dictatorship that mis-ruled and intimidated them for 26 years. The pace of change and the absence of leadership suggest instability, even chaos. Yet it's not easy to imagine a government as oppressive and incompetent as that of U Ne Win.

Protests began last year, with students rebelling against the consequences of years of economic mismanagement. This spring, the Ne Win regime responded with a murderous crackdown that sparked the fury of the entire Burmese nation. The crisis peaked last month when the general resigned and called for a vote on the future of one-party rule. But the ruling party rejected the referendum and chose General Sein Lwin, a key architect of the crackdown, as president. People swarmed into the streets. their fear melted by rage, and bared their chests to army bullets. Once its guns oo longer intimidated, the regime lost its nerve. Government workers joined the protests.

Regular newspapers disappeared from the

streets, promising to print only "genuine news reports" once they returned. Rangoon radio announcers disowned the false news reports they used to read at government behest. Former teachers at the Defense Academy urged soldiers not to follow any orders to repress the people's cause.

No such orders seem likely. U Maung Maung, who replaced U Sein Lwin after three turbulent weeks, has released political prisoners and called for the referendum on one-party rule to be held Sept. 12.

With no clear leadership, it is difficult to know what to expect should the protest movement prevail. But some signs are encouraging. The original economic complaints have more recently been joined to a call for multiparty democracy, American style. Pro-democracy demonstrators have gravitated toward the U.S. Embassy in Rangoon, making it a symbol of their aspirations. In an isolated land forgotten by the out-

side world, people with courage in their hearts and freedom on their lips have stood up to the guns of a mendacious regime and compelled it to yield. Outsiders can cheer this achievement, and stand ready to offer more concrete assistance in the rebuilding process that still lies ahead

-THE NEW YORK TIMES.

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ANBERRA, Australia -- The ugly specter of a backlash against Asian immigration has arisen in Australia in recent weeks. Surprisingly, it came not from the right-wing fringe of politics but from the

opposition Liberal Party leader, John Howard, Mr. Howard successfully fought last week to have his party endorse an immigration policy that, while formally reasserting "non-discrimination," would emphasize that a Liberal government would have the right to alter the mix of immigrants in the name of social cohesion. In a comment that has outraged many small-liberal col-leagues in his own party. Mr. Howard suggested that the rate of Asian immigration should be slowed "a little." Australia had previously had a largely bipartisan

policy on unmigration, with both government and opposition trying to keep the issue of race out of it. ddenly, bipartisanship has been smashed.

Two decades ago, the country formally huried the white Australia policy that had done so much damage to its reputation in Asia, although several years ago the debate about Asian immigration flared because of the large influx of "boat people." In 1987-88, 32.4 percent of Australia's immigrants came from Asia: in 1980-81, it was 22.4 percent (although 28.5 percent in 1980-81, it was 22.4 percent (although 28.5 percent in 1979-80]. If current trends continue, by the year 2025. 7 percent of the population would be Asian-born, compared with 2.6 percent in 1986.

Australia has been remarkably successful in digesting large numbers of immigrants. A massive post-war program of encouraging immigrants from Europe pro-vided one of the foundations for Australia's economic growth in the 1950s and 1960s. The people now coming from Asia, too, bave been absorbed with relatively few tensions. But the consensus is fragile. Public opinion surveys show that people would like Asian immigration reduced. There is opposition to immigration generally and to the policy of "multi-culturalism" that has been in place for a decade. One risk of the present debate is

that it stirs this latent opposition and prejudice. Warnings about the perceptions the Liberal policy

By Michelle Grattan

would produce in Asia have come not only from the Labor prime minister, Bob Hawke, but from the former Liberal prime minister, Malcolm Fraser. Mr. Fraser, recently in Japan, said the matter had been raised with him there. (The issue might strike a particularly sensitive chord in Japan because it is well aware of the anti-Japanese feeling that recently has arisen in Australia. A survey commissioned by the Japanese Embassy recently found that more than 70 percent of the Australians guestioned feit the level of Japanese investment in Australia should not be increased.) In Singapore, Prime Minister Lee Kuan Yew has said Australia is probably being damaged in Southeast Asia by the debate. The Hong Kong Chamber of Commerce has issued similar warnings. Mr. Hawke has repeatedly said that the Labor government will not waver from a non-racial immigration policy. He said he would be willing to fight an election on the principle, and expressed concern about how Australian-Asian relations may be harmed by what is happening. Mr. Howard's stand on immigration may be an attempt

to shore up his embattled leadership, as well as part of a general move to portray Liberals as a distinct alternative to the Hawke government, which has captured the middle ground of the Australian electorate. If so, the latest opinion polls suggest, this has been unsuccessful: the opposition's ratings, and Mr. Howard's, are down.

But no one is winning on this issue. Mr. Howard's leadership is being increasingly questioned. Mr. Hawke is aware that immigration is a time bomh for the government. Indeed, last week he sacked his immigration minister, Clyde Holding, because be thought Mr. Holding was not up to handling the debate. And the worst victim of all will be Australia's reputation abroad.

The writer, chief political correspondent for the newspaper The Age in Melbourne, contributed this comment to the International Herald Tribune.

Maybe Bush Has Won the Race Already

By Henry F. Graff

It is now established, moreover,

that when traditional nonvoters -

George McGovern by 28 percentage

points: the precise margin of the final

result. The single miscall occurred in

1948, when Harry Truman, far behind

in the polls from summer on, "sur-

prised" the world by defeating Thom-

as Dewey. The "surprise," oow indeli-

ble in the history books, was manu-

factured by journalists to cover up their misplaced reliance on what

proved to be badly executed polling.

election was anticipated in the polls. Whereas on Sept. 25 Richard Nixon

led by 1 percentage point, two weeks

later John Kennedy led by 3 points

Significant changes in the percent-

due only to altered voter enthusiasm,

which may fluctuate from day to day.

leading Mr. Devey by 3 percentage

and was never headed thereafter.

Even the photo finish in the 1960

N EW YORK - The U.S. presi-dential campaign, only now for-mally set to begin, is in fact virtually finished. Despite the Niagara of news stories about how the candidates are tonting their running mates, haggling over debates and sniping at each other, the die is just about cast.

A significant indicator is the Gallup Poll, which last week shuwed Vice Presideot George Bush ahead of Governor Michael Dukakis by 4 percentage points. In the half-century since George Gallup began his electoral opinion surveys in presi-dential years, his "trial beats" in the last week or so of September have foretold with notable accuracy the outcome on election day.

The late James Farley, the Democrats' peerless tactician of 50 years ago, always argued that voters made up their minds by Labor Day. Since his time, electioneering has changed radically, but his axiom generally codures. Americans are not a nation of procrastinators when it comes to choosing a chief executive. After the conventions, they size up the candidates overnight. The category of "undecided" has always been suspect: In 1944, the Gallup poll of late Sep-tember showed Franklin D. Roosevelt

pollsters delight in it because it is a bedge against miscalculation. If it exists at all, in the end it divides in the same proportions as the "decided,"

points. That F.D.R. in the end won by 7½ points owed something to the spec-tacular invasion of the Philippines, which began on Oct. 20 and swelled

the turnout of his supporters. When Dwight Eisenhower ran against Adlai Stevenson in 1952, the the object of get-out-the-vote efforts - are persuaded to vote, they too cast their ballots in the same propor-tions as the rest of the electorate. late September poll gave the general a lead of 15 points, about 4 points high-In 1972, the Gallup poll of Oct. 1 showed Richard Nixon ahead of er than be would win by, a drop attributable to his lackluster campaigning. No one can say that any misstep late in the campaign has altered the outcome of an election. In 1976, the late September poll showed Gerald Ford would lose, well before his di-sastrous debate with Jimmy Carter. Similarly, Walter Mondale, in 1984. was a gone goose even before Geraldine Ferraro's troubles multiplied, Inured to athletic competition, people imagine, and some even root for, a come-from-behind victory for the underdog - always pointing to Mr. Tru-man's "surprise" defeat of Mr. Dewey as an example of what might happen Their fantasy of an electoral miracle taking place is like watching in a storm for a bolt of lightning to strike a particular tree in the forest, ages from September to November are

> The writer, a professor of history at Columbia University specializing in the U.S. presidency, contributed this comment to The New York Times.

the polls will be denied those who rely on the extremes of militarism or radicalism or even on narrow-minded parusan one-upmanship. Rather, victory will depend on the degree to which parties are seen to represent the peo-ple's aspirations for democracy and rapprochement with the north as well as their desire for stability, security and prosperity. Skillful handling of all those delicate questions by Seoul will be essential. But so will support and cooperation from Korea's friends.

That means forthright but respectful handling of mevitable and grow-ing trade frictions. For the United States, it means cooperation with the National Assembly probe ioto any U.S. role in the Kwangjo incident. And it means sensitive and creative responses to emerging demands in the military area: For example, to relocation of the U.S. military headquarters in a prime area of the rapidly expanding capital and turning over operational control of U.S. and Korean ground forces to a Korean.

Moreover, despite North Korea's bombing of a South Korean airliner in late 1987, Seoul's policy of drawing out Pyongyang out should be supple-mented. While the United States should not draw down its deterrent forces in South Korea anytime soon, it should scale back at least the largest of its military exercises to create a better atmosphere for north-south di-alogue. It should restore permission for its diplomats to talk with North Koreans. It should even permit nonstrategie trade with Pyongyang. Wishing Korea well is not enough.

The writer, a senior fellow for Asia at the New York-based Council on Foreign Relations, contributed this mment to the Los Angeles Times.

100, 75 AND 50 YEARS AGO

1888: Submarine Design

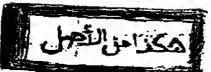
PARIS - A new submarine boat intended to revolutionize naval warfare is to be launched at Toulon, September 15. She is designed by M. Ramazoli, a Government engineer. She is so constructed as to be able to dive beneath the keel of the largest ironclad, and by means of a special apparatus fasten explosive cartridges to the sides of the enemy's vessel, and is enabled to maintain communication with the explosive cartridges by means of a steel wire, by which the cartridges can be exploded by electricity.

1913: The Roman Senate

PARIS - A telegram from Rome states that the King of Italy is about to nominate lifty new Senators. They will be chosen almost entirely from the generals who distinguished themselves in the Libyan war and from among the former Deputies. One of the cominations will be that of Signor

1938: Sudeten Debate PRAGUE - The conflict between Czechoslovakia and its Sudeten German minority entered its most momentous stage today [Aug. 28] when Lord Runciman, British mediator, held his second secret meeting with Konrad Henlein, leader of the Sudeten German Nazis. There was a one hour talk, followed by a longer meeting between the Nazi leader and Frank Ashton-Gwatkin, Lord Rusciman's right-hand man. What they told Herr Healein could not be learned tonight, hut it prompted a truculent speech by Kari Herman Frank, Henlein's deputy, during the afternoon. Herr Frank told 4,000 excited Sudetens: "We are nearing the fical struggle, and in this struggle Konrad Henlein, gynnastic teacher of Asch, who once was laughed at by the Czechs, will play an important part. We have declared our rights, our German rights that were given us by God. No one can take them from us

Gabriele d'Annunzio.



mediately secared the damage scals and informed Morton Thio

kol Inc., which builds the booste

no tests of the shuttle were held up

The seals act as barriers to block

incident, Mr. Dockstader said.

A Thiokol spokesman, Rock

Mr. Raab said, "There is virtual

ring has ever gotten into th

In Seoul,

your preferred choice is

by the problem.

CT.

No Die Violent Cocaine Trail Takes But A New Turn, Through Brazil

By Alan Riding Av New York Times Service at RIO DE JANEIRO — For Mars, U.S. drug expens — watch-imb as the rising power of the coing as the rising power of the co-

caine barons spread violence and corruption along the Andrean back-bone of Latin America - shuddered at the thought that Brazil night someday be drawn into the narcotics trade. They noted that Brazil's 9,100 miles (14,700 kilometers) of land

borders, its 4,600 miles of coastline and its superior air and maritime connections could make it an ideal transshipment point for cocaine headed north from Colombia, Peru

They even cautioned the Brazil-n authorities — who, to the eyes or the Americans, seemed uncon-cerned — that their vast nation could become a producer of coca leaf and a refiner of cocaine. They warned that Brazil might

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Leader

become entangled in the cycle of drug abuse and organized crime that has ensnared its neighbors to the west, notably Colombia and Bolivia. Today, at a pace that is alarming the local and foreign police, those dark forecasts are coming true.

Brazil has emerged as the most important new player in the interna-tional narcotics trade, with a role in every stage of the drug chain, from production to consumption. The American warnings went mostly unheeded, and the Brazilian federal police must now confront he spread of drug smuggling withlitical backing needed to take on an

more cocaine through Rio de Jane aggressive drug syndicate that has clearly seized the initiative. ro to parts of southern Brazil within reach of major air and sea ports. The situation is critical, really The drugs were shipped by small aircraft from Bolivia or Paraguay. critical," said Claudio Barrouin or hidden in cargo carried by ocean-going vessels that ply the Amazon River from Colombia and Mellu, the chief uf the narcotics division of the federal police in Rio de Janeiro. "I have only 18 agents here, and we have only 300 in all of Peru into Brazil.

Brazil, Everything favors the traf-With Colombian traffickers apfickers." parently still in control, processing laboratories were set up inside Bra-The United States has increased the money it contributes to antizil to take advantage of the easier access to chemicals, principally drug efforts in Brazil from \$200,000 in 1985 to \$2.2 million ether and acetone, used to turn this year. That financing has en-abled the federal police, considered coca paste into pure cocaine. The chemicals are manufactured in competent and honest by foreign 141 C 12 specialists, to mount an operation countries this month to expand searches for The coca leaf is grown by Indi-

- y narcotics at major airports. Seizures of cocaine have risen from about 200 pounds in 1981 to - 10 times that amount last year. In the first six months of this year. about 2,000 pounds were seized. But a sense of despair is setting in as the dimension of the problem becomes clear. "Ten years ago, one
 kilo was considered a big seizure," - Mr. Barrouin said. "Today, the shipments are of bundreds of kilos. And we catch only a uny percent-age of them." in tiny jungle clearings far from civilization but close to a series of

the Icana River.

rivers connecting the two countries. Already, in Rio de Janeiro, nar-This month, with the aid of the conics have become a political problem because of the power that United States, the federal police armed drug gangs have over the sprawling hillside shantytowns, are carrying out their annual cradication effort. Five 10-man teams of drug agents take to the jungle, pullknown as farelas, that serve as local ing out the coca plants by hand. distribution points for cocaine. In June, the state government ordered Last year, the police said they dethe police to raid Rocinha, the largstroyed five million plants near the Usupes River. This year's effort is being pressed further north, along

est farela, but many other poor sections are still under the control of the gangs. What most worries narcotics ex-

"These are impossibly difficult perts is the extraordinary difficulty operations because you're working in the middle of nowhere," a forin monitoring drug activities in a country the size of Brazil, which is eign drug expert said. "You need to only slightly smaller than the Unit-ed States. Brazil's 2,000-mile land mobilize the navy and air force, and they're not always cooperative. For the traffickers, on the other hand, it's very easy. They pay the Indians with clothing, machetes and food, but risk nothing." border with Bolivis is about as long as the boundary between the Unit-ed States and Mexico.

The country, South America's largest, has borders of about 1,000 miles with Peru and 1,040 miles pected to grow, the federal police are lobbying the government for more resources and a greater role with Colombia; and it is also connected to those two countries by the Amazon River and by dozens for the armed forces in the antiof its major tributaries. drug effort.

The smugglers began diverting

ans, who are paid by the traffickers,

Ariane to Lift U.S. Satellites

Renters

PARIS - Western Europe's

The mid-1980s also saw the ex-But many officers express fruspansion of the cocaine market in tration. Western Europe, and Brazil has "When I came here last year, I

better air and sea connections and thought I could do something, greater trade with the Common Market nations than any other Latsaid Antonio Martines Perez, a federal police chief in the western state of Mato Grosso, which borders on in country. And with the street price of cocaine three times higher Bolivia. "But all my budget goes on in Amsterdam than in New York. wages and rents. In practice, I have for example, traffickers had a strong incentive for developing Brazil. one inspector in charge of the antidrug battle in a state larger than most countries."

With Brazil's drug problems ex-



Vice President Salvador H. Laurel, 3d from left, at the manguration of the new rightist coalition, the Unity for National Action in Manila. With him, from left, are the Filipino Mosiem leader, Abul Khyer Alouto, Senator Juan Ponce Earlie and former senator Arturo Tolentino.

Laurel Forms Coalition Against Aquino

MANILA (UPI) - Vice President Salvador H. Laurel has announced the formation of an opposition alliance of rightist politicians seeking to re-place the government of President Corazon C. Aquino and to retain the U.S. military bases in the Philippines.

Most of the several dozen politicians who appeared with Mr. Laurel at a news conference Saturday to announce the formation of the Union for National Action were members of the cabinet of Ferdinand E. Marcos, the former president, Mr. Laurel said he accepted the leadership of the "co-alesced opposition" to head the campaign to oust "a blundering and amoral administration that has

betrayed the people." Mr. Laurel, 57, broke with Mrs. Aquino a year ago when he resigned as foreign secretary over "fundamental differences" in the handling of the 19-year-old Communist insurgency and Mrs. Aquino's position on the needs of the military.

FBI and NASA Probe **Slashes in Rocket Seals**

By Philip M. Boffey New York Times Service WASHINGTON -- Suspicious rockets. He said that no damager seals were sent to Thiokol and that cuts in some O ring seals intended for use in space shuttle booster rockets, in which they are a vital component, have touched off a federal investigation, officials say. the escape of hot gases through the joints where separate segments of the booster rocket are fitted togeth

However the National Aeronautics and Space Administration's Marshall Space Flight Center in Huntsville, Alabama, which oversees the booster rocket program, The loss of the space shuttle Challenger in January 1986 was at-tributed in significant part to a fail-ure of the O ring scals, which alstressed that "extensive inspection and quality control procedures are in place that would prevent any damaged O ring from getting into

lowed hot gases to escape out the side of the rocket and cause a con the shuttle flight program." It said these inspection proceflagration. dures, which include visual inspec-After the discovery of the dam aged O rings, HydraPak conducter its own investigation and immediately called in both the FBI and tion, X-raying, and laser mea ments, caught the damaged O rings before they ever left the manufacturer's plant. ASA, which are investigating the

The inquiry is being led by the FBL, with assistance from the inspector general of the space agency, officials said.

Raab, said the company carefully inspected all the O rings it receiver The damaged O rings were de-tected in June by quality-control inspectors for HydraPak Inc., a small company in West Jordan, Utah, that fabricates the O ring and had not found any problems He added that "the situation ha resulted in no particular danger." seals from materials supplied by flight hardware."

another company. James Dockstader, vice presi-dent for operations at HydraPak, said the cuts were "very obvious," they were found by routine visual inspections at the plant and they

affected "very few O rings." Mr. Dockstader said the cuts found in June appeared to be delibcrate. He said that HydraPak im-

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headquarters, financial, shopping and entertainment districts, government agencies and tourist

attractions, all within walking distance. The reality is that Mr. Bush nev-

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() Utell International Kimmitt's checks from the political information process led by Mr. C Kar? Preferred Boaris Worldwide, All states reserved

CHOICE: Bush's Team Is Split on Wisdom of Process That Led to Quayle's Selection (Continued from Page 1)

by postmidnight huddles of ex-hausted, inchristed politicians in smoke-fulled hotel suites; by a proof the selection.

cess of personal interviewing and political consultation in advance of the convention, such as the last two Democratic nominees have used; and, occasionally, by the uncoerced vote of the convention delegates. But rarely, if ever, has a presidential candidate made a decision

of this import in such total privacy, shielding his thought processes Brazil but not in the neighboring from his closest associates in the av that Mr. Bush did.

Interviews last week with many of those in ringside sears - but not with Mr. Bush or Mr. Quayle confirmed that throughout the process, the Republican presidential nomince managed to cloak his intent from those whose assistance and views he solicited in reaching his decision.

Ariane space rocket will launch two U.S. satellites from its French Gui-Whether he did so at the cost of ana base Sept. 8, Arianespace, the depriving himself of valuable coun-European Space Agency's commer-cial ann, said Saturday. sel is a question on which his associates are divided, just as they are

uncertain what the ultimate politi-caljudgment will be on the wisdom Department independent counsel. But they agree that Mr. Bush got all the information he asked for on the prospects - including the background of Mr. Quayle's Indiana National Guard service -and

that he controlled the process from beginning to end in a way that gave him the maximum latitude to make the choice his own. Senator Alan K. Simpson of Wy-

oming, the prospect who asked to be removed from consideration but

whom almost all the insiders con-sider closest to Mr. Bush in person-al terms, said that "after eight years when his L-wurd has been 'loyalty,' George really needed to say: This is mine. This is mine. I did this.'" Whatever flak he gets for the choice," Mr. Simpson said, "it has strengthened him. It has girded him for battle."

One of the notable features of the background investigations, which were conducted by Robert

was that written questionnaires, rather than personal interrogations, were used to elicit information and possible problem areas. After Mr. Bush had asked each of the people on his list to cooperate in background checks, Mr. Kimmitt came by each person's office and dropped off a question-naire that Mr. Simpson called "more intrusive than any public document you have ever seen." "And he told me," the senator

added, "You need to answer it more carefully and honestly than anything you've ever done.'" But when asked whether there was a moment when Mr. Kimmitt

looked him in the eye and said, "Now, is there anything else that you feel might come up that might embarrass you or the Bush cam-paign?" Mr. Simpson said there was not. Mr. Kemp and Senator Pete V. Domenici of New Mexico. another on Mr. Bush's list, also said

mitt had stressed full responses to the questionnaire. The completed forms have never been seen by anyone other than Mr. Kimmitt and, possibly but not certainly, Mr. Bush. Mr. Bush said in an interview July 26 that he would deliberately exclude every-one but Mr. Kimmitt from knowl-

edge of the background checks to preserve the confidentiality of the nformation

But Mr. Bush did solicit the advice of family members, staff offi-cials and personal friends on the politics of the decision, setting up an elaborate system for intermedier tipped his hand and never save even his closest advisers a hint that he was moving toward Mr. Quayle, Among the insiders in the Bush aries to report to him the private views of members of Congress, governors and state party leaders. He met twice with his top political advisers in his Executive Office Building suite, spending several

hours each time as they went around the table listing pluses and minuses of each candidate. On the Sunday before his announcement, M. Kimmitt, a former National Se- they had not had been posed such a he met privately at his home with Teeter.

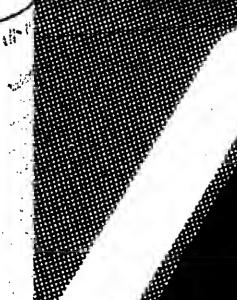
question. All three said Mr. Kim- Mr. Teeter and with James A. Baket 3d, the former Treasury secretary and now Mr. Bush's chief of staff, and received their final rec In the end, one of the advisers

said, "Personality became the critical factor," Mr. Dole, citing the "comfort

factor" and referring to the ads that had been run and the statements he and Mr. Bush had made about each other during last winter's primaries, said last week, "My hunch was that I wouldn't be chosen."

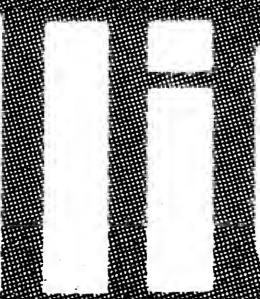


campaign, there is divided judgment on the process. One senior official said he believed that it was generally a mistake "to compart-mentalize" information, as Mr. Bush did when he separated Mr.











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Page 6

INTERNATIONAL HERALD TRIBUNE, MONDAY AUGUST 29, 1988

Next Rangoon Regime Will Face Rough Going

half-million Indians remain.

Indians who will benefit.'

NEWS ANALYSIS

and the several minority groups,

specifically the Shan, on Burma's volatile borders.

Even U Ne Win's unraveling re-

gime appeared to belatedly recog-

nize the need for some decontrol.

state.

ward economic change.

ma is virtually nonexistent.

One key area that suffered under

U Ne Win was oil. Burma is sitting

on huge, untapped oil reserves, but is reluctant to allow in foreign tech-

the state of the s

and all and the addresses

By Keith B. Richburg Washington Past Service

BANGKOK - Whatever govemment eventually emerges in Burma from the ruins of U Ne Win's crumbling regime will face the daunting job of quickly mending an economy nearly bankrupt from two decades of mismanagement and of maintaining a precarious racial and ethnic balance, according to diplomats based in Rangoon and political analysts in Bangkok. Burma's next rulers, whether ci-

vilians drawn from the ranks of the protesters or, perhaps more likely, junior military officers backing change who might stage a coup, will also have to contend with a politically galvanized population that has heightened expectations for rapid change and better living conditions.

One Burma expert in Bangkok said. They have to immediately repair the economy - peace and prosperity in a few months -- or any new government is going to have a difficult time."

He said President Corazon C. Aquino's troubles in the Philippines demonstrated how the dramatic national catharsis of a "people power" revolution could lead to lusicoment and continuing instability if the new leadership did oot bring quick results.

Some analysts as well as Burmese exiles suggested that the tat-tered shape of the economy might be the only factor inhibiting the military from taking power now.

"The senior officers are not edu-Analysts said that a new governcated." said one exile in Bangkok. ment was almost certain to try to "They have no idea how to impleencourage more foreign investment ment economic reforms, how to atin the isolated country. Aside from a few Japanese and West German tract foreign investment." The next Burmese leadership will projects, foreign investment in Bur-

inherit mounting demands for services, sluggish growth in the impor-tant agricultural sector, a scarcity of foreign exchange and a huge and unwieldy public sector that has left nology. Meanwhile, oil production has declined, causing shortages all key segments of the economy under the control of inefficient

state-run monopolies. U Ne Win, who ruled Burma for line rations in half for private vehithat forced Burma to cut its gaso-26 years, nationalized all commerce cles. and industry immediately after seizing power.

"They don't have the technology to do it, and Ne Win would never The student-led protesters have allow the foreign devils to do it." listed economic liberalization as one Western diplomat said. He esone of their principle demands. But timated that the country produced diplomats and the analysts in about 14,500 barrels of oil each Bangkok cantioned that although a day, less than half of the 30,000 oew government might try to ease daily barrels it needs to function. state control, it would have to move Last year, Burma was forced to delicately for fear of igniting racial import oil for the first time. tensions between ethnic Burmans, Analysts cautioned, however,

who are a majority of the popula- that the next Burmese leadership tion, and Chinese and Indian mi- was still likely to maintain tough norities, who would likely be the restrictions oo foreign companies. first to take advantage of any in- Intense nationalism, socialism, and crease in allowable private-sector a fear of foreign intrusion were activity. dominant themes in the country's

.

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Burmese nationalism and a xe- post-independence' politics even nophobic fear of losing control of before U Ne Win seized power.



IRA EXTRADITION SPARKS WEEKEND OF ULSTER VIOLENCE - A man leaving a stolen vehicle beside burned out buses in West Belfast on Saturday during protests following the extradition from the Irish Republic to Northern Ireland of a convicted Irish Republican Army guerrilla, Robert Russell. The police reported 17 bombings and 23 shooting incidents in Belfast and Londonderry during the weekend. More than 40 buildings were damaged, but there were no reports of serious injuries.

In August 1987, U Ne Win re-STUDENTS: In Rangoon, the Union Is Re-established as Fears Increase portedly told senior aides that times have changed and are

changing, so we need to catch up with the times." And he hinted that (Continued from Page 1) "No one is working. Nothing is getting done. Nothing is happen-ing." changes may be needed in the country's 1974 constitution that legitimized his Socialist, one-party

(Continued from Page 1)

flights by allied planes was rejected by critics as being insufficient.

In addition, air shows themselves

have a history of disasters in West

Germany, In May 1983, a Canadi-

an jet fighter went out of control

during an air show at the Rhein-

Main airport in Frankfurt, crash-

ing into a highway and striking a

car containing a minister and his

two children, all of whom were

The worst death toll was in Sep-

tember 1982, when an American

killed.

9.

Residents said most shops were closing early and that gasoline and The next month, the government lifted controls on private trade in rice and other basic foods, a move some other basic commodities were that was hailed at the time as a in short supply. Rail and air service within the hopeful, if tentative, first step to-

stranded in Rangoon's river port. diplomats said. A tourist who returned from the city of Pegu said local administration was not functioning and that a committee of students was running the affairs of the city, about 50

men aboard, including Britons, Frenchmen and West Germans.

Following Sunday's accident, the

Green Party urged Mr. Scholz to

ban all military air shows and low

flights. "It is terrible when one's

fears turn into bitter truth," the

The head of the opposition So-

cial Democratic party in Rhein-

party said in a statement.

nation has been halted and strikes miles (80 kilometers) northeast of have left factories crippled, oil re-the capital. fineries closed and foreign ships There we There were unconfirmed reports that the nation's second-largest

city, Mandalay, was being adminis-tered by a committee of Buddhist monks Reflecting the mood of uncer-tainty, one Western diplomat sug-

craft crashed at an air show Sun-

day, killing the pilot, The Associat-

Belgian air show in three weeks.

gested that the government might intentionally be allowing anarchy to develop, in order to prepare the way for a reassertion of its power. The atmosphere of nervousness has even led to rumors that the government was behind the prison breakouts as a means to punish and unsettle the population, the arriving Burmese said.

mese, reappeared after three days during which they did not publish. They carried reports and, for the first time, photographs, of anti-government demonstrations. Onejournalist reportedly said he and his colleagues had returned to work

only on the condition that they be allowed to write freely. Witnesses reported that the army

ed Press reported from Brussels. It remains on guard at the main gov-ernment buildings and the house of was the second fatal crash at a U Ne Win, the deposed ruler. "They would certainly open fire Witnesses said the plane failed to

come out of a spin and fell to the if attacked while guarding the places they have been ordered to protect," a diplomat said. "Otherwise the policy seems to be not to shoot.'

Tamil Rebels Kill 11 in Sri Lanka

Renters

lesa, whose prospective participatioo in the new talks has been the most important sign of a promised "bold revision" of government po-licy. COLOMBO — Eleven people were killed, including four Tamil rebels and an Indian Army officer, in separate incidents in Sri Lanka during the weekend, police and military reports said Sunday. Final agreement on the talks between General Kiszczak and Mr. The police said gunmen from the

Walesa is still blocked. The govern-People's Liberation Front barged ment insists that Solidarity first into the house on Sunday of a man end strikes in the ports of Szcrecin whose family was alleged to have and Gdansk, and at two Silesian killed four of the front's members and shot him to death, along with Mr. Walesa has said be will call his wife and two other men. The

As Recession Deepens, Mm/m/m/m Norway's Loud Rightist Gains in Poll Popularity has become an acknowledged pa

ahead of every social categoing er.

Enter Mr. Hagen. He's tongir on

crime and immigrants. He's for les

He wants better schoels

weak, the incompetent and the in-

According to Mr. Hagen Nor-way's two major political blors "have shown a demonstrable m-

ability to solve problems concern-ing the Hanssens and the Olsens," the Norwegian version of the

"The only alternative left,

says with typical boastfulness?"is

Mr. Hagen founded the Progress Party in 1973 after a stimt at a

British commercial college and sev-

sentative for a British sugar compa

ny. His party's share of the work never went above 5 percent, how the

All that began to change in local elections last December when the

decisive in government.

Smiths and the Joneses.

cept the handicapped.

FROM MEDICAL SYST

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بالمبدو والتشاهير

By Karen DeYoung tional emhartassment Much publicity has been given in a government practice of thousand

Wushington Post Service OSLO -Blond and baby-faced, Carl I. Hagen is a veritable cherub immigrants. Iree of charge in mountain resorts while there it in of a man. But when he levels his mountain resorts while there are so as a set of the supersed of the supersed of the supersed of the superse of many Norwegians, that electronic of many Norwegians, that electronic of the supersed of the sup righteous gaze and begins to speak, the true believers jump to attention and shout "amen."

Mr. Hagen, 44, is everything a successful politician in this cold and proper country is not supposed to be. Loud, brash and charismatic, he is a self-acknowledged media hog who lets no photo opportunity pass.

bureaucracy, lower taxes state state subsidies and more private He says holding government office does not interest him at the moment; he would much rather be sector participation in the supply of social services. lobbing brickbats from the outside. Yet in little more than a year, stricter discipline for Norwegan youth. He promises to weed on the

Mr. Hagen has traveled from the political fringe to become the favorite of as many as 24 percent of Norway's voters, according to recent polls. That figure would put his Progress Party ahead of the tra-ditionally second-place Conserva-tives, and close behind the governing Labor Party.

His ascent bas been all the more surprising since he is an unabashed rightist in a part of the West where socialism has planted its deepest roots. He is against immigration, taxes and big government, and his beroes range from Adam Smith to Ayn Rand and Milton Friedman. eral years as the Norwegian repre-

Mr. Hagen "has found an empty part of the stage, and he has cap-tured it." said a sociologist and political analyst, Gudmund Hernes. "He has become the foremost social critic in Norwegian politics, a role that used to be the prerogative of the left."

party received 12.2 percent of the votes cast. Surveys this summer in-For most of this century, social democracy, high taxes, extensive public ownership and a cradle-todicate it now has the support of. between 16 and 24 percent of the electorate, with national elections grave welfare system have been the preferred elements of government due next year. Scandinavia. Twice in the last two years the

CT.

Sparsely populated and re-source-rich, the Nordic countries measures that ironically would have also shared their wealth with have guaranteed Conservative conother nations and operated virtual trol of the government. In short, Mr. Hagen has oot endeared tim-self to either party. open-door policies for immigrants and asylum-seekers. Mr. Hagen is unapologetic about

In Norway, the precipitons drop in North Sca oil revenues has sent either the style or the substance of shock waves through all sectors of his message. Referring to state aid, the heavily state-run economy. . the heavily state-run economy. he said: I tell the farmers they get a House prices soured, along with interest rates and inflation. For the people they get too much. They should give it to the old people. But

first time in postwar memory, there I do it properly. If it means stepare waiting lists for public hospitals, and old-age pensions have not . ping on toes, I jump on them." been fully funded, a galling situation for the many Norwegians who are in the top tax bracket of 56 **KABUL**: percent.

One target of Norwegian public anger has been immigrants, whose Attacks Increase numbers, although still relatively small, have increased as orighbor-ing Diomark and Sweden have re-by. On Jane 25, eight Soviet-made

stricted immigration. Scenes of SU-25 jet fighter planes were defamilies from the Middle East and . stroyed in a similar attack on the manding Orlan

However, Mr. Czyrek ruled out a ments with Solidarity and Mr. Wa-(Continued from Page 1) return to the trade union pluralism political strategy at a hurriedly asunder which Solidarity existed in sembled meeting of the Communist 1980 to '81, saying the experiment Party Central Committee, suggest-"ended badly for both the trade ed that a "round table" of talks unioo movement and for Poland." announced by the government Friday night could lead to the forma-

Statements by Mr. Czyrek, the economic leader Wladyslaw Baka, tion of a "council of national agreemeot" that would work on a and General Jaruzelski appeared to platform for the next parliament. leave little room for new agree-

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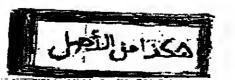
Officials said the plane was fly-ing too low for the pilot to use his land-Pfáiz, the state where Ramstein is located, urged that the government "finally put an end to cjectioo seat: **POLAND:** Party Agrees to Talk With 'Legal' Groups

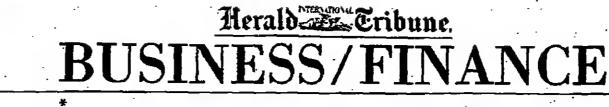
eround.

coal mines.

Meanwhile, newspapers, two of them in English and four in Bur-**CRASH:** 38 Are Killed as Planes Collide at Air Show helicopter exploded during an air the life-threatening nonsense of show in Mannheim, killing the 46 military air shows. Crash at Belgian Air Show A Finnish military training air-

		AL ALL A ALLAND	his wife and two (om the Middle East and . str	oyed in a similar strack on the	tamed \$0.00 This taken the inc the
		Mr. Walesa has said be for an end to the strikes or	will can incident occurred	west of Matara South An		port. But the assault on Saturday was	White in an
	Strates States	begin, the sources said.	in the south, two day		ere commonly featured far	more serious. At least 20 rockets	the price errors
	The second states	Solidarity and the gove	ernment area.	in newspar	SUI	ick the support late in the day.	around Size - M.
	1 H X Gent and	have not yet agreed on w	who else The liberation fro lks, but death Sunday a follo	out also shot to Norway	and no one claims the def	er other attacks near the inner enses of the city.	
		sources said the group w	ould be cal party supporting	a current Indi- immigrants	are taking jobs away I	Earlier Saturday evening, rock-	
		small and might include re tatives of the Catholic Chu	epresen- an-Sri Lankan pact		cgians. But governmen- ets	also flew past the Continental tel and struck near a mosque	
		tauves of the Cathour Chu	ICI. FRUST FRUM COM	ici. tai taigesse	abo	ut 450 meters (500 vards) away.	Software have a second state of the second state of the
		TOTOMO		_	· · · The	ere were no immediate reports	What many
		IDIUMS:	Russians Adopt	a Language of	f No-Khow' "	casualtics. The attack on the airport culmi-	
	The second was	and the second se			· nat	ed a day of sudden violence near	UR Savi Thereis and the second
		(Continued from Page) language, he said, was, as t		ren of middle. During p	notests in the Armenia the	capital. In Saturday morning, heavy	ter sai Digui in anti-ai anti-ai in anti-
		sians say, "nyet problem."	But while earlier w	waves of intrud- signs were	called "piketchiki." mo	rtar and rocket fire was ex-	
			source of the counterculture,		in the area of business cha y that English has be- B	nged west of Kabul	See DIGITAL P
		sov said. This way of the	hinking sion seems to have o	fficial blessing come most	pervasive. Kan	bursts from mortars, fired across igha Lake by guernillas posi-	
	i an the second second	leads to isolationism and	stagna- Mr. Gorbachev, more than any of hi	who has done "In con	aputer terminology, tion	ied in the hills, struck Afghan	Cati Genur-
	Long Line William 12	Russian has long been,	as Mr. cessors to correct	the linguistic Richard R	obin, a Russian-lan- mid	day, sending black plumes of	Manage in Sectember
		Svartsov points out, the mo	ost hos- trade balance by exp French and perestroika, often	porting glasnast guage profe	asor at George wash- sinc	the into the sky	
		Revolution, the English inc	dustrial speeches with Wester	ara imports, "Draiver, p		U.S. journalist and a Western iomat, traveling in an armpr-	
		revolution, the German p	on the its the Soviet leads	Svartsov cred- ketta, verd j	plat	ed icco and with armed quarts	Currency I
	T	language. Promioent Ru	ussians wide currency to "	"pluralizm" to been used n	nostly by specialists is las	kly left the scene as the guerni- and government troops traded	Call Calley
	- Cij	from Pushkin to Lenin bo	rrowed denote a healthy va	inerv of opin- now entering	g everyday use, sprout- fire.		Gran Rates
		greatly from European tong More recently, America h		also perked up tive "imedzi	ns and acquiring a posi-	that was unusual, perhaps star- g, about the clash was that it	I .
		the great font of imported Russian has absorbed the li	idiom. when he heard Mr. (Gorbachev talk . "Marketin	by pronounced nere occa	ured at midday only a few bilo.	210 210
THAT THE DADIE TIEDATE		jazz, rock and consut	ingo of recently about the ne verism var authority. Before	e he said that syllable, app	cared the other day in T	ers irom Kabul	
IN THE PARIS HERALI		through its young. West	tward- verb was used to men	an elect a dele- a beadline	on the front page of ocra	bility of the nervous capital to	Notes and the second se
by Hebe Dorsey		teers.	marke- gate to a legislative p the more Western se	anse of sharing per.	Bowarnment newspa- alla	cks by the mujahidin, as the han guerrillas are known.	
Eye-witness accounts of a		ft has borrowed from An politics and public relation	nerican responsibility.	Recently	a Soviet television cor-	here are 25,000 trooms left in	
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people — dazzling scandals — and crazy crazes — including the horseless		lishment" and "press tiliz."	sion, has created a young words to express thi	demand for Russian wo	rd for work, rabota, refe	the Western diplomat said, tring to the Soviet forces.	The second
Carriage and flying machine!	29-2-2-	people now made class distin	octions not talked about be	fore. Now the rives from "a	icoholic" and came no din	are knocking at the door."	
Long-time Trib fashion editor, Hebe Dorsey wer	at into	in English. The privileged 20	olotaya, press writes about golden and the criminal "rel	the "Manya" with a bybri	d as alien to the mod- A	Bother 25 000 Soviet transminer	And Values
the archives of the old Paris Herald (original		youth" - were now simply		describes: "r	The start of the second of It Stall	oned in and around other cities	All the second and Company
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WALL STREET WATCH

Digital Equipment Stock Fell to Earth, Kept Going By LAWRENCE J. DEMARIA

FROM MEDICAL SYSTEMS

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MONDAY AUGUST 29, 1988

New York Times Service

EW YORK - Many stocks have come down to earth EW YORK — Many stocks have come down to earth since the market peaked on Aug. 25, 1987, but few have made a thud as loud as Digital Equipment Corp., week at \$93.50 a share, down \$106 from its 1987 high, and some analysts said they believed the worst was not over. The wonder is all of these people who have held it all the way down," said Justin Mamis, chief technical snalyst for Cowen & Co. Not many people are blaming Digital, a premier growth trimmed their 1989 earnings estimates for the company.

Digital may

not.

prosper while its

stockholders may

estimates for the company. But why has an average 10 percent reduction in projected profit led to a 50 percent plunge in the stock's price? "That's a million-dollar question," said Carol E. Mur-atore, who follows Digital for Morgan Stanley & Co. and has recommended the stock all year.

Actually, it is a multibillion-dollar question. Since the peak Actually, it is a multibillion-dollar question. Since the peak 1987 price of \$199.50, Digital's 127.8 million common shares have lost almost \$14 billion in market value. The answer is that Digital has experienced the downside of being a big institutional favorite. It has been regarded as a proxy for the market and the economy at a time when institutional investors have doubte about both

A comparison with Digital's main rival, International Business Machines Corp., shows that IBM is five times larger than Digital

in annual revenue (more than \$50 billion for IBM, compared with more than \$9 billion for Digital) and in profit (more than \$5 billion for IBM, against more than \$1 billion for Digital). But because Digital's main customers are Fortune 500 compa-nies, many observers have said they considered it a better stock market and successful they market and they for the stock market and economic barometer than IBM.

In good times, institutions own about half of IBM's 591.6 million common shares, but about 75 percent of Digital's stock.

HEN THE MARKET is surging, both stocks typically run way ahead of the pack. But when the market turns bad, and both stocks are dumped, Digital falls more sharply. IBM's stock is off about 40 percent from its peak last year and would presumably be down even more if hundreds of thousands of small owners were not loyally hanging on. They at least have IBM's \$4.40-a-share payout to comfort them; Digital pays no dividend. "We're talking about a stock that did not rally well after the

crash," Mr. Mamis said, "It's the only major name that's below its crash lows. That is what happens when you have an overowned stock.

"It's an institutional darling that has gone sour, with a vengeance," he added.

As a technical analyst, Mr. Mamis is more concerned about Digital's stock action than such fundamental gauges of performance as sales, profit and cash flow.

But he contended that, with the fundamental analysts scaling back their optimism about Digital, there was even less reason to own the stock at its current price. "I've got a target of \$80 to \$85," Mr. Mamis said

But Ms. Muratore of Morgan Stanley said the company was a good buy now, even though "Digital is something of a lightning rod for concerns about the stock market, for concerns about the economy.

She estimated that Digital would earn \$11 a share in fiscal 1989, which ends next June. In the fiscal year just ended, Digital earned \$9.90, which means that the stock is selling at less than 10

U.S. Sets 10 Thrift Mergers Almost \$1 Billion **Pledged** to Deals

By Nathaniel C. Nash New York Times Service

WASHINGTON - The Federal Home Loan Bank Board has com-mitted almost \$1 billion to assist the mergers of 10 insolvent savings institutions with healthy units. bringing to 87 the number of thrifts liquidated or transferred this year. The mergers, announced Friday, were the fourth major set of rescues the bank board has announced in the past two weeks, with assistance otaling more than \$8 billion.

In the largest of the new transac-tions, Merabank of Phoenix, a subsidiary of Pinnacle West Capital Corp., will buy State Federal Sav-ings & Loan Association of Lubbock, Texas, for \$20 million in That investment by Mera-was the only outside capital cash. bank that the bank board was able to find for the 10 takeovers.

The risks of taking over some insolvent institutions are so great, industry observers said, that inves-tors do not want to commit their funds. These analysts said the bank board would have to continue giving away insolvent institutions -

ing away insorvent institutions — and even paying to have responsi-bility for them taken away. The bank board's Federal Sav-ings & Loan Insurance Corp. will provide at least \$585 million in as-sistance for the Merabank-State Federal transaction. The deal was the eighth arranged under the bank board's Southwest Plan, a strategy for consolidating more than 100 insolvent savings and loan associa-

tions in that region. In another sizable transaction, the bank board agreed to transfer ownership of six insolvent instituions in Minnesota and Iowa to Metropolitan Federal Bank of Faro, North Dakota, which is a subsidiary of Metropolitan Financial Corp., and to provide \$299 million stance.

Maropolitan Federal, which has assets of \$2.3 billion, was able to assume ownership of the six without putting up any cash of its own. The bank board's aid includes a \$280 million FSLIC note and guarantees against losses on certain assets.

The deal with Metropolitan Federal involved the five remaining insolvent savings institutions in Minnesota: First Federal Savings & Loan Association of Brainerd, with \$92.5 million in assets; First Federal Savings & Loan Association of Grand Rapids with \$107.2 million; First Federal Savings & Loan As-See THRIFTS, Page 13

By Steve Lohr New York Times Service

deficit Britain reported last week has raised

fears that this nation's extraordinary eco-

nomic resurgence during the 1980s under Prime Minister Margaret Thatcher is sud-

Indeed, the commentary on television and

world's first industrial nation, had to swal-

low its pride and seek a massive loan from

Britain's record \$3,62 billion current-ac-

count deficit in July of this year was said to

portend "disaster" and to be a "severe blow"

to the government, and the considered reac-tion of the financial markets was deemed to

The pound and British stock prices did

drop abruptly on news of the disappointing trade figures. But the currency recovered

after authorities engineered a 1 percentage

point increase in the benchmark interest rate

that banks charge their most creditworthy

"So far, the panic is mostly among the

commentators, not in the markets," said Da-vid Kern, chief economist of National West-

minster Bank PLC, Britain's largest commer-cial bank. "We've got a problem, not a

the International Monetary Fund.

dealy in danger.

be "panic."

customers.

crisis"

Aug. 26

LONDON - The record monthly trade



A strip-mining site in Arizona owned by Phelps Dodge, the largest U.S. copper producer.

Copper Prices Begin Rebounding But Analysts Expect Cost of the Metal to Stabilize

cents a pound.

By Jonathan P. Hicks

New York Times Service NEW YORK — After slipping for several weeks, copper prices have begun to rebound again because of a renewed tightening of supplies brought on in part by copper workers' strikes in Peru and Canada.

But analysis expect prices to stabilize at a level that will not bring further harm to copper users, who have seen prices climb sharply over the past year, or significantly hurt the surging profits of copper producers.

In the past two weeks, copper spot prices have climbed above \$1 a pound for the first time since cambed above \$1 a pound for the first time since late July, when prices sagged as low as 94 cents a pound. On the Commodity Exchange in New York on Friday, the spot price of copper closed at about \$1.03 a pound, up 0.8 cent from the previous day and 2.5 cents from two days earlier. On the Lou-don Metal Exchange, the spot price of copper was up 2.5 cents a pound, to \$1.09.

seriously threaten producers, analysts said, citing the significant profits that copper companies are In response to the higher prices, Phelps Dodge Corp., the largest U.S. copper producer, raised its making with prices at the current levels. For years, copper producers, facing oversupply and weak demand, had suffered from low prices spot price Friday by 3 cents, to \$1.09 a pound. Other producers are likely to follow suit, analysis and huge losses. But analysts and industry executives predict that in the near future copper prices will not again reach the high point of \$1.40 a pound of the last year. In fact, there are widespread forecasts that the price of copper will fail to 80 to 90 cents a

U.S. and Japan **Study Idea of Free-Trade Pact**

TO BUSINESS SYSTEMS

TOSHIBA

and the United States, Japan wor

from machine tools to automobil

- whose export to the Units States Japan is limiting. But Washington may have som thing to gain in the area of agric

Some Japanese officials also sa

Tokyo would be happy if talk a pact with Washington determ

becomes fully integrated in 1992

Seoul Says

Surplus Fell

Last Month

ture and financial services.

Japanese official.

He ticked off a list of products

TOKYO - The United States benefit more." and Japan are exploring the possibility of a free-trade pact that would guide their economic relations into the next century.

While an agreement, if any, is still years away, officials from both sides said the effort to map out the future could prove useful in avoid-ing the pitfalls of the past.

"That may be the meat in t juice for the United States," said We ought to get away from this nickel and diming way of conduct-ing trade negotiations on one issue or a group of issues," said Mike Mansfield, the U.S. ambassador to pect that Washington wants to u the threat of a bilateral pact to w Asia'a newly industrializing econ mies, and from other nations pr ticipating in the multilateral Un gnay trade talks.

That approach has only spawned resentment on both sides and has thus far done little to reduce the yawning trade gap between the two countries, analysts said. the European Community from b coming more protectionist after

The U.S. International Trade Commission, acting at the behest of the Senate Finance Committee, headed by Lloyd Bentsen, the Democratic vice presidential hope-ful, recently launched a formal investigation into the issue.

In Japan, at least four govern-ment ministries have begun to look into the question of a pact that would abolish trade barriers be-tween the two nations. The Foreign Ministry hopes to lead a govern-mentwide study later this year. The ministry launched its own investigation after the U.S. Senate

investigation after the U.S. Senat Majority leader, Robert C. Byrd, a West Virginia Democrat, raised the issue with Prime Minister Noboru Takeshita in January.

An interim report completed this summer adopted a positive attitude toward the idea of a free-trade pact, officials said.

"Friction-driven relations aren't very healthy," a Foreign Ministry official said. "It may be the right time for a more constructive, more positive relationship built from a onger-range perspective." A free-trade pact could lift dis-

putes out of the political areaa and stablish a formal mechanism to deal with them.

But that does not mean Japan is without some misgivings about cotering into a free-trade pact with VCar. the United States.

For one thing, officials in Japan -cite the big differences in culture and philosophy between the two nations. For another, some Japa-nese officials cannot understand what Washington hopes to gain from a free-trade agreement. "Why do they want to push this idca?" asked Ichiro Shirakawa, a director at the Economic Planning Agency. "If most of the trade barn-ers were abolished between Japan

July exports were \$5.06 billi against \$4.97 billion in Julie an \$4.16 billion in July 1987. Impo-were \$4.18 billion, against \$3. billion in June and \$3.29 billion

SEOUL - South Korea's ca rent-account surplus fell to \$1. billion in July from \$1.3 billion

the Bank of Korea reported Satu day. The current account measur trade in goods and services as w as interest, dividends and certa

transfers. The July merchandise trade su is narrowed to \$882 million fro \$1.06 billion in June, but was hig

er than \$870 million in July la

The surplus in nonmerchandi trade widened to \$136 million fro \$95 million in June and \$127 m hion in July last year. The long-term capital account deficit narrowed to \$151 million

June but was slightly higher the the \$1.1 billion surplus in Ju 1987, provisional Bank of Kor figures show. The current-account surplus the first seven months of 1988 ro to \$7.2 billion from \$5.7 billion the corresponding period of 198

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times its carnings for its latest 12 months.

umes its carnings for its latest 12 months. While few analysts said they expected the stock to sell again at the price/carning ratio of 23 it hit at one point last year, a more normal multiple of, for example, 13, would put the stock at around \$140, if Ms. Muratore's earnings forecast proved correct. Ms. Muratore said Digital's strength was selling computer networks to increasingly decentralized computer systems," she said In contrast Digital through its VAX computers and its said. In contrast, Digital, through its VAX computers and its

said. In contrast, Digital, inrough its VAX computers and its software, helps companies connect all sorts of personal comput-ers for many applications. While IBM is the mainframe king, Digital's networks permit corporations to use even their IBM computers better, Ms. Mura-tore said. "Digital has moved out of the minicomputer ghetto," she said. "Digital's networks basically make PCs more useful." Just last week, Digital announced a new hardware-software See DIGITAL, Page 11

Carl Gewirtz is on vacation. His Enrobonds column will resume in September.

Currency Rates

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	C		5	D.M.	F.F.	11.L.	Gitter.	3.F.	S.F.	· Yes
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Clasings in London, Takyo and Lurier initials : To buy one dollar: ": Units of 100; N.Q.: not - Commercial franc; b: To buy ane pound; c: To buy one dollar: ": Units of 100; N.Q.: not a: Commercial franci qualed; N.A.: not avo

Baller Values

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Sources: Indosuez Bank (Brustels); Banca Cammerciale Italiano (Milan); Banave Nationate de Paris (Ports); Bank of Takya (Takya); IMF (SDR); BA(((dinac, riyol, dirham); Gasbank (ruble). Other data from Reviews and AP.

Last Week	S Markets	
Storck Index Aug. 26 Aug. 19 Char United States Aug. 26 Aug. 19 Char DJ Indus, 2017.43 2016.00 + 0.07 % DJ Indus, 2017.43 177.34 + 0.20 % DJ Trans, 839.01 844.83 - 0.69 % S & P 100 245.75 240.74 - 0.22 % S & P 100 298.01 298.44 - 0.21 % S & P 101 298.01 298.44 - 0.21 % NYSE CP 147.24 147.54 - 0.20 %	3-month Interbank 41/16	AUS. 19 6% 6.00 10.00 2% 3 13/16 4 1/16
<u>gritala</u> FTSE 100 1,425.40 1,484.50 - 3.98 % FT 30 1,770.70 1,844.30 - 3.99 % Jopen Nikkei 225 27,565.41 28.209.42 - 2.28 %	West Genstery Lambard 500 Cell money 4.60 3-month Interbank 5.40 <u>Britels</u> Bank base rate 12.00 Cell money 120%	5.80 4,25 5.35 11,00 9%
Commerzak 1,454.10 1,457.10	3-month Interbank 12 3/18 Gold Aug. 25 Aug. 19 London p.m. fbc3 433.15 432.60 -	1196 Carsa + 0.13,%

Since 1983, the industry has been shaken by strikes, work force reductions, and mine and fac-tory shutdowns that have slashed its production

pound by early next year and remain in that range for much of the year.

"The industry seems to think that the current prices are fragile," said Thomas D. Kaufmann, an economics professor at the Colorado School of

Mines. "As far as the long-term outlook, I think

we're in the midst of an inflationary situation. In

the meantime, the demand will go up and down

with the business cycle, and a recession will push, the price of copper way down, perhaps as low as 60

If those predictions come true, it will be wel-come news for makers of products ranging from automobile radiators and extension cords to

plumbing equipment and copper pots and pans. In the past year, the prices they paid for copper, mostly bought on a more favorable contract basis,

soared, to around \$1.40 a pound from about 60

At the same time, the lower prices would not

See COPPER, Page 11

from \$165 million in June and \$34 million in July 1987. The short-term capital account surplus narrowed to \$68 million : July from \$121 million in June, at contrasted to a deficit of \$67 mi

lion a vear carlier. Seoul, under pressure from th United States and other tradin partners to reduce its trade surplu allowed its currency, the won, t rise against the dollar. The goven ment said in July, however, that would limit the won's appreciation because the economy appeared t be slowing.

The transfer payments surply decreased to \$103 million from \$142 million in June and \$99 mi tion a year cartier.

South Korea will require seve

A planning board official sa the measure was necessary counter the threat of inflation

Debt Repayment

which is averse to tampering with the markets. But managing the coonomy through inter-est rates is a tricky matter. If the government brakes demand too sharply with rate increases, there is the danger of pushing Brit-ain into recession. In addition, the response state-run companies to repay a fur ther \$1.6 billion of foreign de ahead of schedule this year, th of currency markets to the government's policy is crucial. Economic Planning Board sa Foreign funds are financing the British Saturday.

heated economy. And credit controls appear

mlikely to be imposed by the government

current-account deficit. If overseas investors lose confidence in the British economy, the government could be forced to raise interest rates to defend the pound, but the higher rates would slow the economy even more. The result could then be the unwelcome

After the interest rate rise last week, Mr. Lawson said the time had come to "apply the brakes" to the British economy, adding, "That is what I have done." The financial markets will be watching to see if Britain's policy of

caused by excessive money supplied the repayments will be made to combination of high interest rates, a weak currency and a faitering economy. the end of this year. In the first half of 1988, state-ru enterprises repaid \$807 million i foreign debt ahead of schedul State-run companies' foreign del

accounted for 26.8 percent of South Korea's outstanding foreig debt of \$33.74 billion at the end June

une San francisco Los Angeles Selace

1.5417

vince hesitant Japanese companies anese investors and urged Beijing to put more money into China. The agreement, reached after al-Japanese companies equal treat- tween 1972 and 1987. ment with Chinese enterprises in obtaining raw materials and labor. Western diplomats and businessmen said the agreement, signed Saturday, had set a precedent that other committee would want to fol-Kong and the United States. low for fear of being left out in the lender. Mr. Takeshita announced cold nese companies have a strong de-

sire to invest in China." Prime Minister Noborn Takeshita of Japan nese-Japanese ties were so strained said just before the signing ceremo- in recent years that Tokyo had dis-We can expect this to hap- couraged Japanese companies from αý.

committing funds in China. Mr. Takeshita, visiting China for

Renters the first time since taking office in couraged investment to compete BEIJING — China and Japan November, praised China for try- with Taiwan and South Korea, have signed an investment protec- ing to improve business efficiency which are both making rapid intion agreement intended to con- and the taxation system to lure Jap- roads into China's wast market. to make further efforts.

half of 1988 doubled to \$100 milhon from the same period a year eventually become the largest investor in China. However, Japanese companies

accounted for only 8.7 percent of foreign investment in China at the 50 percent to \$923 million in the end of last year, well behind Hong Japan is also China's biggest

Ad Small and medium-size Japa-billion yen (\$6.05 billion) at low tection agreements with 21 com-tection agreements with 21 com-One Western diplomat said Chithose agreements ensured equal treatment among foreign companies but did not accord them equal status with domestic Chinese firms.

Record Trade Deficit in Britain: Déjà Vu All Over Again? ⁴ Britain's problem, in some respects, re-sembles that of the U.S. economy: Strong domestic demand is generating a powerful appetite for imported goods. So even though Britain's exports are chimbing they are not increasing as rapidly

market. And North Sea on increasing taxes or imposing terms to have ruled out still, Britain's mounting trade deficit is But Mr. Lawson seems to have ruled out the first seven months of this higher taxes. In fact, he lowered tax rates in the first seven months of this higher taxes. In fact, he lowered tax rates in the first seven months of this higher taxes. his March budget, a move that many econo-mists said was needed but poorly timed, given the increased consumer purchasing power the tax cuts have unleashed on an already over-

The apparent irony is that Britain's deficit troubles derive from the unexpected strength of the British economy this year, which private economists said could expand by as much as 4 percent.

with the rest of the world, including goods year, Britain has posted a deficit on its cur-rent account of \$13.4 billion. In March, Ni-

and services. The apparent irony is that Britain's deficit troubles derive from the merpected strength of the British economy this year, which pri-vate economists said could expand by as much as 4 percent. And in Britain, the pri-vate service along is the engine for excess vate sector alone is the engine for excess domestic demand, borrowing and spending with abandon. Unlike the case in the United States, Mrs. Thatcher's government has hewed to a truly conservative fiscal policy

and is actually running a budget surplus. Moreover, there are striking differences in the fundamental health of the British economy today, which make comparisons with earlier periods of economic strife and industrial unrest badly flawed.

gel Lawson, chancellor of the Exchequer forecast that the deficit for the full year would be just \$6.7 billion.

Morgan Grenfell Sccurities Ltd., a Lon-don brokerage house, has just raised its 1988 estimate for the current-account deficit to \$24.4 billion. That figure looks small next to America's massive deficit, but Britain has a much smaller economy.

For the British government, the challenge now is to cool down its overheated economy without sending it into a slump, which would increase unemployment and batter the confidence of foreign investors. The tool the gov-ernment is using is interest rates.

The rise in the so-called base lending rate Britain is in its eighth successive year of last week was the eighth increase since early interest-rate management produces a needed economic growth. Productivity is rising at a June, when the rate stood at 7.5 percent. By economic slowing or a wrenching hall.

> MORGAN STANLEY takes pleasure in onnouncing the relocation of its SWISS FRANC WARRANT AND CONVERTIBLE BOND TRADING from London-to Zurich as of August, 29th, 1988 Willi Nauer Daniel Hegglin Jürg Tanner Russell Pfeiffer **Benno Bründler** Morgan Stanley S.A. Bahnhofstrasse 92 P.O. BOX 6686 Direct: 01 / 220 94 50 Telephone: 01 / 220 91 11 01 / 220 94 60 Telex: 814607 a msz ch Reuters: MSSA Fax: 01 / 211 91 96 Telekurs: 85, MS CH-8023 Zurich Switzerland

London Frankfurt Tokyo Zürich Chicago Melbau

China, Japan in Investment Accord

Japanese investment in the first Japan is China's second largest nost eight years of talks, is the first trading partner after Hong Kong earlier. A Japanese official said of its kind between China and an-other country. The accord gives ran up a \$25 billion surplus be-eventually become the largest in-

Total investment paid into China by foreign companies rose about

first half of 1988, according to Chinese figures. The Xinhua news agency said West Germany. Diplomats said

He added that Japan now en- as did the pact with Japan.

Indeed, the commentary on television and in London's newspapers could have been lifted straight out of the "sterling crisis" days of the 1960s and 1970s, when persistent cur-rent-account deficits forced successive gov-ernments to try to halt runs on the British pound or devalue the currency. The nadir came in 1976 when Britain, the model's fast industrial nation, had to stal

chimbing, they are not increasing as rapidly as imports; thus, the current-account deficit is growing. The current account is the broadest measure of a nation's trade performance Page 8

INTERNATIONAL HERALD TRIBUNE, MONDAY AUGUST 29, 1988

ADVERTISING SECTION



New Government Initiative **Backs Investment Incentives**

On September 6, Swaziland will celebrate 20 years of independence with its special blend of ancient and modern African pageantry.

women's parade will share the day with martial arts performers, Chinese and Mozambican youth groups, dignitaries and drum majorettes.

The Swazis have modern economic traditions to celebrate as well. Their commitment to a free market economy has won them in-vestment and development. Their peace and stability are outstanding secretary for the Ministry of Comfor this part of the world.

Swazi kings have ruled this small mountainous territory for well over 200 years. The late King Sobhuza II, father of the present king, led the country from 1921 through the regaining of independence from Brit-ain in 1968 until his death in 1982.

The accession of King Mswati III in 1986 rallied the nation after a regency marked by what one leader

A traditional government pledged to development

called "bickering." The youthful king - at 20, he is the world's youngest monarch - leads a government based on traditional political structures and pledged to development,

Last year the government formed the private Swaziland Industrial Development Company (SIDC) to mobilize domestic and external financing of private sector projects in mining, agribusiness, tourism, and commercial and service sectors. The government, as major shareholder, is joined by Commonwealth Devel-opment Corp., German Finance Co. for Investments in Developing Countries, International Finance Corp., Netherlands Development percent tax.

While men in brightly hued skirts Finance Corp., Barclays and Stan-dance the traditional sibhaca, a dard Chartered banks.

- Contraction of the second second

SIDC general manager Mr. Stephen Potter says one of the company's main roles is to shepherd new investors through government channels.

"We can get an investor in to see the top people in minutes," Mr. Potter said. "It's a wonderful relief

merce, Industry and Tourism, said the government particularly encourages investment in processing agricultural commodities and secondary manufacturing industries.

He suggested projects such as refining more export sugar, canning citrus fruits, using Swazi cotton for weaving and garment manufacture, or kraft paper-making from export pulp. Secondary industries such as electronics assembly would also be suitable.

Swaziland prefers to offer invest-ment incentives through the tax system, rather than grants and subsidies. For instance, new firms and industries may be exempted from company tax for five years.

Manufacturers may claim an ini-tial allowance of half the cost of new machinery during the first year of use and a similar proportion for industrial buildings. Training allowances are offered in all sectors.

Provided the company continues to operate, assessed losses may be carried forward indefinitely. Gov-ernment tenders carry a 10 percent local price preference,

Corporate tax is 37.5 percent. Dividends are freely remitted, subject to withholding tax of 15 per-cent. Repatriated interest bears a 10 centives are comparable and com-petitive with those of Botswana and Lesotho.

political peace and stability, but also a labor environment compatible with high productivity, com-pared with escalating labor unrest in South Africa."

Swazi officials and business leaders count the overall investment environment among their major incentives. The government's commitment to free enterprise throughout 20 years of independence speaks volumes. Swaziland does not nationalize businesses; it prefers, but doesn't require, local participation, and it permits inves-tors to take their profits out. Mr. Bill Firth, managing director

of the Swaki group of companies, said the low minimum wage offers new investors a grace period; those who are "employers, not exploiters" increase wages as much as 100 percent once they become profitable. Swazi companies are involved in maize milling, food distribution, fertilizers, feeds, tractors and nu-

merous other products and services. In Mr. Firth's opinion, the major attractions for investors are political stability, markets in South Africa, the region and around the world, commitment to free enterprise and the fact that Swaziland has never reneged on its debts.

The Southern African Customs Union of South Africa and its neighbors provided 44.2 percent of Swazi government revenues in 1987-88, down from 67 percent in 1982-83; 80 percent of imports, mostly manufactured goods, come from South Africa.

In real terms, gross domesticproduct rose' at an annual average

Mozambique

The combined external debt for central government and public en-terprises totaled E500 million (\$210 million) in 1986-87. After a budget deficit of E51 million, in 1986-87, the government forecasts a 25 percent increase in revenues to

The international sanctions and disinvestment campaigns against South Africa are a mixed blessing

prompted some multinational and South African companies to relocate here or operate in both countries. Coca Cola jumped the fence; Gencor keeps a foot on each side.

ADVERTISING SECTION

Swaziland has also won some markets, among them the citrus market in Scandinavia. But Swazi leaders, who consistently oppose sanctions, fear that damage to the South African economy could cripple the kingdom it nearly surrounds.

Swazis, white and black, abhor apartheid, but there are many who share the view of SIDC's Mr. Potter that the best way to fight it is to build a strong, prosperous, non-ra-, cial state.

toward international

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DEVE



The young ruler of Swaziland, King Mswati III, was crowned in 1986.

Established Infrastructure

among others.

serviced industrial park at

Nhlangano, in the south,

40 kilometers from the

railhead at Piet Retief,

South Africa, and 20 kilo-

meters from the Johan-

nesburg-Durban bigh-

of 200 hectares is also be-

Ngwenya, 20 kilometers

Matsapha Airport,

convenient to both Mba-

bane and the thriving

north of Mbabane.

Adding the Latest Link to an

For 97 percent of Swaziland's telephone customers, the world is at their fingertips. They can reach 212 countries by direct dial.

The telecommunications system, present and planned, is only one part of an infrastructure that ranks well ahead of others in Africa. This small, landlocked kingdom has an international airport, extensive road and rail networks, established industrial parks and the prospect of producing an electricity surplus.

In the long term, Swaziland anticipates not only electricity self-suffiency, but also the opportunity to sell power to other countries. Its coal reserves and the possibility of developing microhydro power stations lend that dream substance.

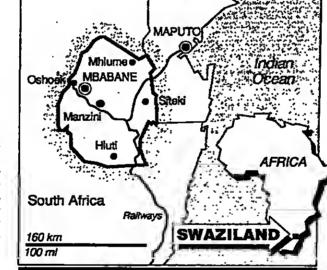
The Swaziland Electricity Board, which generates power at bydroelectric stations, is investigating the feasibility of crecting a thermal power station.

Rapid expansion over

the past three years has centered on Matsapha, commercial center at Manzini, has been modsite of a major industrial ernized extensively to park. A fully serviced site meet international stanon the country's main dards. Royal Swazi Airways, the national carrier, highway, Matsapha already houses YKK Ziplinks Swaziland with Durpers, the National Textile ban, Maputo, Harare, Lusaka, Dar es Salaam and Nairobi. Regular flights Corp., the Coca Cola bottling plant, Langa Na-tional Brickworks Ltd., to Johannesburg's Jan and Hartwood Industries Smuts Airport provide intercontinental connec-Swazi planners have also established a fully

Scan Air Charter, with five Cessna and Beechcraft planes, takes small parties to South Africa, Malawi, Mozambique, Zimbabwe, Lesotho and Botswana, or around the tiny kingdom. Swaziland Railway's

A third industrial site heavy gauge line from Matsapa to Siweni, on the ing established at Mozambique border, car-ries freight for the port of Maputo, South Africa or Zimbabwe. A second line connects Matsapha to Lavumisa for passage to



Richard's Bay and Dur-ban. A third line, com-pleted in 1985, links Mpaka with Komatipoort and countries to the north.

المحكدامن التجهل

The shortest route to the sea, of course, is through Mozambique. Swazi sugar producers lose 60,000 metric tons a year on that beleaguered rail line or pay extra to send their goods six times as far to Durban. Citrus growers, unwilling to risk spoilage, take the Durban route.

to Lavumisa, leading to the South African ports of Richard's Bay and Durban, is being upgraded to first class. The highway to the Mozambique border has recently been bituminized.

> Plans to convert the telephone system to digital have not yet been fi-nalized, but Mr. Dlamini said P & T Corp. is likely to begin installing digital equipment in the rural areas and work toward the Mbabane-Manzini corri-

A switch from steam to diesel means that each Swaziland also suptrain now hauls up to ports plans for direct 34 cars, nearly double the links with other African old average. Containerstates through greater use of satellites. That project, ization continues, with a new transport company which members of the handling containers re-ceived through Durban. Southern African Devel-opment Coordination All-weather roads connect the main production

Conference are still formulating, may counteract the current impression that it is easier to telephone Europe than neighboring countries.

Independent Policy Reflects Careful Balance of Interest

As a small, landlocked country sandwiched between South Africa, whose apartheid policies have elicited international condemnation, and Mozambique, whose countryside has been ravaged by civil war for a decade, Swaziland must constantly watch its step.

The kingdom buys 80 percent of its imports, mostly manufactured With war-torn Mozamgoods, from South Africa and depends on the Southern African Customs Union, dominated by South Africa, for half its revenues. At the same time, it

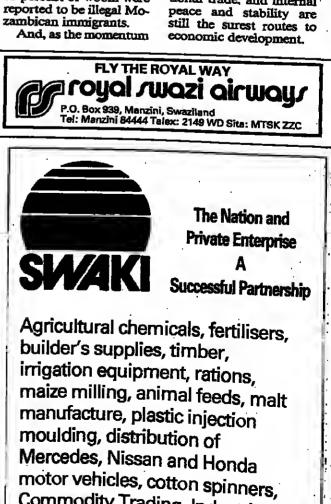
freely sells its products in Africa and around the world, even where South African goods are barred.

Participation in the Or-ganization of African Unity and SADCC is complicated because those bodies recognize the African National Con-gress (ANC). While Swazis support the struggle for freedom, they cannot support the ANC and some of its methods.

Swaziland and South Africa have no formal diplomatic relations but, under a non-aggression treaty, each takes the oth-er's security concerns into account

So far there has been no progress toward achieving the benefits Swaziland hoped to gain in return. The negotiated return of territory that traditionally came under the kingdom would give Swaziland vital access to the sea, plus the ethnically

sanctions against South Africa gathers, Swaziland quietly reiterates its oppo-sition to that campaign. bique on its eastern flank, Swazi leaders are sympathetic toward legitimate Their economic and georefugees, but far less tol-erant of criminals. The graphic predicament makes them realistic. For Swaziland, free enterauthorities arrested 800 prise, wide open interna-tional trade, and internal people in mid-August, 75 percent of whom were



irrigation equipment, rations, maize milling, animal feeds, malt manufacture, plastic injection moulding, distribution of Mercedes, Nissan and Honda motor vehicles, cotton spinners, Commodity Trading, Industrial Agencies, Shipping and Clearing. Swaki (Pty) Ltd., P.O. Box 1839, Manzini, Swaziland Tel: (0268) 52693 Fax: (0268) 52001 Tb:: 2244 WD

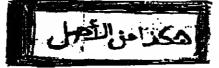
SWAZILAND MEANS BUSINESS FOR DETAILED INFORMATION ON **INVESTMENT IN INDUSTRIAL,** AGRICULTURAL, COMMERCIAL AND areas with the cities and with South Africa, Swazi-**MINING PROJECTS** land's principal trading partner. The road south CONTACT swaziland industrial development company ltd at dhlan'ubeka house 5th floor p.o. box 866 mbabane, swaziland SICC SIC

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ADVERTISING SECTION

Agricultural Sector Aims for Exports and Self-Sufficiency

Swaziland Meat Corp. is dead. Long live Swaziland Meat Industries Ltd. For the demise of the country's export beef operation was a blessing in disguise, says Mr. Timothy Zwane, principal secretary in the Ministry of Commerce, Industry and Tourism.

The new company, which awaits formal naming by King Mswati III, will open in January. "We are now reviving it with international investment," Mr. Zwane said. Potential investors include the Swaziland Industrial Development Corp., Lonrho, the Commonwealth Development Corp. and the national trust fund Tibiyo Taka Ngwane.

"It is going to be an industry with no links to South Africa and with guaranteed markets through the Lomé Convention and the Europe-

an Community," he said. That's the kind of comeback on which Swazi agriculture, the backbone of the economy and principal foreign exchange earner, prides itself. In 1984 Cyclone Domoina devastated citrus plantations; today re-

Agriculture provided nearly 75 percent of all export earnings between 1981 and 1986. Sugar alone contributed 37 percent, followed by

tile Corp., hopes to have the last phase of its vertically integrated textile mill, designed to produce 85 tons of yarn and 387,000 square meters of fabrie per week, in full swing by year end.

Plans are under way to establish an ethanol plant using sugar industry by-products and there are hopes of using molasses surplus in developing feedlots for the reborn meat export industry. Swaziland had 653,000 head of cattle as of 1986.

Under the Lome Convention, Swaziland has committed itself to an annual quota of 116,400 metric tons of sugar, increasing to 117,450. Primary markets for the other twothirds of the crop include Canada, the U.S.S.R. and Portugal.

Sugar exporters lose 60,000 metrie tons a year to destruction and theft on the route through war-torn Mozambique to this landlocked kingdom's nearest port, Maputo. But they find a way to meet commitments.

Ubombo Ranches, under Lonrho Sugar Corp., produced a national record crop of 171,303 tons in 1986.

+th 11 th 11

The estate, in the eastern lowlands, is developing interests in coffee and runs more than 3,000 bead of high quality beef cattle.

Tibiyo Taka Ngwane and Tisuka Taka Ngwane, national trusts set up with mining royalties, work to develop private sector agricultural industries. Among other projects, Tibiyo helped establish the country's third sugar mill and holds a major interest in Simunye sugar estate. Tisuka is involved in maize, rice, beef and other enterprises.

The sugar industry provides more than 15,000 jobs, making it the largest employer. The 1986 production at each of the three mills topped 160,000 tons.

Nearly 7 percent of Swaziland -121,000 hectares - is devoted to natural and commercial forests serving the second biggest industry. Sawn timber earned E9 million in 1986, compared with E104 million for woodpulp.

Swaziland's highlands, with cool, dry winters and warm, wet summers, prepare trees for harvesting in just 16 years, against 40 years in Europe. In 1987, the industry produced 175,000 metric tons of unbleached kraft woodpulp. South African Pulp and Paper-

mill Industries Ltd. is seeking a major interest in Usutu Pulp, Swaziland's largest forestry company; the sale awaits government approval. Peak Timbers, in the north, employs 1,700 people.

Citrus growers produce 3 million cartons of oranges, grapefruit, limes and soft citrus a year, for export to the United Kingdom, Ireland, Europe, the Middle East and the Far East. Last year the industry earned E30 million from exports. Each of the seven estates has a staff of experts and six have packhouses.

The Swaziland Citrus Board, which has a marketing arrangement with the South African Cooperative Citrus Exchange, ships fresh fruit through South African ports because of the risk of destruction on the Maputo rail line.

Swaziland Fruit Canners Ltd., formerly Libby Swaziland, operates under capacity because of insuffi-cient supplies, due to the 1986-87



ADVERTISING SECTION

Page 9

The annual harvest on a pineapple plantation near Matsapha.

drought and constraints on the amount of land allocated to pineapple plantations. Attempts are being made to add 500 hectares to the area cultivated.

Some 7,000 small-scale farmers contribute about 40 percent of Swaziland's cotton, the kingdom's principal dryland crop. Drought in 1986-87 forced some farmers to abandon cotion farming and the area under cultivation declined from 20,000 to 14,000 hectares.

Food self-sufficiency, particularly in the domestic staple crop of maize, is the priority for the ministry of agriculture, said Mr. Victor Pungwayo, director of agricultural extension. To further that end, the government offers maize growers protection from foreign competition until local supplies are depleted. Similar protection for produce farmers has revived that industry.

Through Tibiyo Taka Ngwane, the Swazi Nation has paid E10 million to purchase back more than l million acres that were alienated from traditional ownership during the kingdom's years as a British protectorate. The kingdom is divided between freehold or concessionary rights areas owned by individuals or companies and Swazi Nation land, owned by the monarch in trust for the Swazi people, the vast majority of the African popula-

This Advertising Section was written by Barbara A. Borst, a free-lance writer who covers Eastern and Southern Africa for a variety of publications.

The University of Swaziland, located near the royal village of Lobamba.

ences

Tourism Gives Welcome Boost to Economy

The children dance barefoot in the streets, wrapped in the traditional red-white-and-black printed cloth of the Kingdom of Swaziland.

It's not a tourist gimmick, but something one encounters, among other places, on the well-paved road to King Mswati III's palace while meandering between cattle pastures at the foot of a small mountain range.

Proud of their culture, the Swazis blend it successfully with their economie development. Their ethnie bomogeneity, a rarity in Africa, makes tradition a source of national unity,

It would be bard to entice travelers to make the long, expensive trip from Europe, Asia or North America to see Swaziland alone, so the national tourism authorities market their country as a worthy addition to one's trav- .

el itinerary. Mr. Mduduzi Magongo, senior tourism officer, said 75 percent of Swaziland's visitors come from or through South Africa, the kingdom's neighbor to the north, south and west. The rest

Tiny Swaziland, one of Africa's last three kingdoms, boasts dramatic scenery, plentiful wildlife and many opportunities to experience the ancient customs that are very much alive here.

come from other African North America will be arstates, mainly for confer-Royal Swaziland Na-

tional Airways Corp. flies to East and Southern African capitals. The air-

lines of neighboring states also fly to Swaziland's Matsapha Airport. Mr. Timothy Zwane,

principal secretary in the Ministry of Commerce, Industry and Tourism, said Swaziland bopes to tap European travel markets, particularly in Germany, Italy and Britain, where many group tours to East Africa originate.

"Countries like the United Kingdom have. very good potential because of the exchange rates. They can come virtually for nothing," Mr. Zwane said. "In London you can't stay at a two-star hotel for £40. Here £40 will get you a

Four group tours from

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five-star botel.

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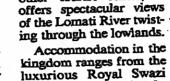
riving soon, and tourism authorities promote the country at major travel conventions throughout Europe.

Last year the industry earned 38 million emalangeni (US\$16 million) and employed more than 5,000 people.

Mr. Fraser Bell, gener-al manager of the Royal Swazi Sun Hotel, said conferences meet in Swaziland in order to stay in the region without pro-moting South Africa. The Royal Swazi is one of three Sun International hotels and casinos grouped in the Ezulwini Valley (the name means Place of Heaven) just 10 kilometers south of Mbabane.

Swaziland frequently figures as a two- or threeday stop in two-week group tours of the region, Mr. Bell added.

Already blessed with natural sights, good ho-tels and an ideal climate, the kingdom works steadily to improve its of-



Sun to moderate hotels, quiet country inns, lodges and camp sites. (Swaziland does not have a hotel rating system.) Many of the hotels provide swimming pools, golf courses, tennis courts, horse riding and walking trails among the brilliant red flowering trees.

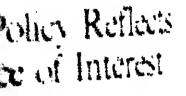
Other sights include superb ancient rock paintings and the workings on Ngwenya Mountain, in the north, carbon dated to 40,000 BC.

With good roads and frequent flights, visitors have no trouble getting to or around the country .: SiSwati is the national language, but most Swazis speak English, learned at school. More importantly, they welcome strangers in a relaxed and natural way.

That welcome extends to many of the traditional ceremonies. Mr. Zwane said visitors are invited to the annual Umblanga or Reed Dance, held in late August or early September, in which maidens clad in minute beaded skirts, tassles and feathers dance and sing as they carry towering reeds to

other tourist center, it planted areas are prospering.

17.4 percent for wood pulp. Citrus earned 4.8 percent and canned fruit another 5.6 percent. Natex, which owns National Tex-



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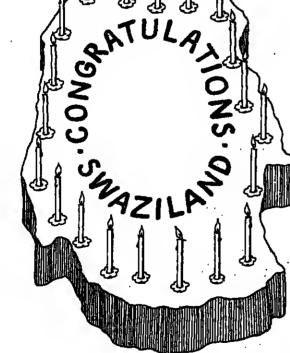
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ferings. The new private wildlife sanctuary, Mkhaya, in central Swaziland supplements the four nature reserves the king holds in trust for the Swazi people. There are also private reserves; limited hunting is permitted. At Malolotsha Nation-

al Park, 35 kilometers north of Mbabane, the highest waterfall in this mountainous country plunges 90 meters into a wild, forested gorge. Milwane Game Sanctuary, 20 kilometers south of Mbabane, encompasses the grassland and mountain habitats of ze-bra, cland, blesbok, vervet monkeys, ostriches and countless smaller

birds. The parks of the lowlands - Ehlane and Mlawula — are big game country to which elephant herds were recently introduced.

The government built the 106-room Pigg's Peak botel and casino, 45 kilometers north of Mbabane, two years ago. An-

the queen mother's residence. A visitor might even join the Incwala or Feast of the Fruits, if he finds the right age group and a sponsor, or help cel-ebrate a traditional wedding with the bare-breasted bride and ber attendants.

The sitja, or woven grass bowl, and other Swazi baskets are popular souvenirs that have found export markets in En-gland, the United States and West Germany. Wood and stone carvings and black clay pots line the handicraft stalls along with newer handiwork such as tapestries depicting Swazi life and intricately colored Swazi can-

nearly always in view, is, quite simply, addictive.

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dies. An agricultural exporter, Swaziland can offer its guests a full menu, including locally produced cit-rus, pineapple and other tropical fruits. The warm elimate, with the sun,

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1,000 kgs. bags of sugar.

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UNRHO Africa's largest food producer is active in Swaziland

Lonrho has been actively involved in the Kingdom of Swaziland since 1969 when the group purchased the Swaziland Sugar Milling Company - now renamed Lonrho Sugar Corporation which is the holding company of Lonrho's sugar interests, including Ubombo Ranches Limited, its

Ubombo first produced sugar in 1958. Since then production has steadily increased to 170,000 tons per annum for both local consumption and export. Ubombo operates the only refinery in Swaziland. In addition to 6,000 hectares of its own sugar-cane land, Ubombo has developed and manages 1,700

Ubombo also has a herd of 4,000 high quality beef cattle and the estate is currently developing interests in coffee. Employing over 3,000 people Ubombo provides technical back-up for all the group's sugar operations.

Lonrho Sugar works closely with the Swazi nation, its partner in Ubombo Ranches.

Lonrho's other interests in Swaziland include: Construction Associates, established in 1977, is the largest construction company in the Kingdom. Recent successful projects include the head office of Tibiyo Taka Ngwane, a new office block and nine storey block of flats for Swaziland National Provident Fund, a new Mental Health Care System consisting of a mental hospital and three clinics and a new office block for the Ministry of Home Affairs, Justice and Health.

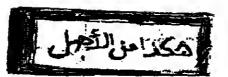
Leites Motors, the largest vehicle franchise holder in Swaziland, has the Toyota and BMW franchise and three branches in the Kingdom.

Other services to Swaziland include helping the nation with the publication of newspapers. Future investments include participation in Swaziland meat industries.

CONGRATULATES SWAZILAND local subsidiary. ON ITS 20TH ANNIVERSARY OF INDEPENDENCE Embassy House, Morris Street, Mbabane, Swaziland Telephones: (Code: 268) 42010, 43541 & 43249 Telex: 2170 WD P.O. Box 1072 & A166, Mbabane, Swaziland Fax No: (Code: 268) 43394 hectares for the nation. THE NATIONAL TEXTILE CORPORATION OF SWAZILAND LIMITED and Cotton Manufacturers Spinners Matsapha Industrial Sites Box 1839, Manzini Tbc 2168 NTC WD Fax: 54385 Tel: 84511

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Terms

Over 6-month Libor, Noncollable, Fees 0.10%.

Fees 0.105

Over 6-month Libor, Noncollable, Fees 24%, Der

INTERNATIONAL HERALD TRIBUNE, MONDAY AUGUST 29, 1988

Pa

Said to Plan **Repo Change**

Bundesbank

Renters FRANKFURT -Bundesbank is planning change the method by which operates variable-rate tent for securities reparch agreements, dealers said.

No immediate comment available from the Bun

bank. Dealers said the cha

Under the proposed chan sharply curtailed and the United banks allocated money i States would be thrown into a retender would have to pay rate they bid instead of cession or even a depression. "It didn't happen and we're feellowest accepted rate, which now applied to all bids.

ing the impact now," he said, adding "now they're trying to reverse that impact, it's stop and go and it's dangerous." Many experts believe a public

moves after the Oct. 19 stock mar-

ket collapse set the stage for the

"Everyone erred following Oct.

19," said Donald Ratajczak, a

Georgia State University econo-

current rise in inflation.

would allow a shift to varia disagreement between the United rate tenders from the fixed-States and West Germany helped system the Bundesbank trigger fears of an interest rate bat-tle before the Wall Street deback used since the stock market lapse in October to give that saw the Dow Jones Industrial market more certainty. Re-Average plummet 508 points. chase pacts, with which Bundesbank provides ba For Reagan administration policy makers, the current situation is with one-month loans, an

nerve-wracking. main method of steering sh They are hoping to get through the next two and a half months term interest rates. Last summer, the Bun bank held a series of varia withoot an economic calamity which would prevent Mr. Bush's rate tenders, at which the tral bank sets a minimum "They are whoily focused on rate and banks seeking fu avoiding any disruption before the

bid whatever rate they con er appropriate. Since fund allocated at the lowest acc ed rate, many banks bi rates far higher than neces to ensure a sufficient all don of funds. This put ups pressure on interest rates.

	TT-1.P
- Willemational Rond Issue	Holding the Line Before the Elections in U.S.
New International Bond Issues	
Compiled by Lourence Desvileties	
Lastence Destines	Review "The period ahead could be dif- greatest risk to overall economic is usually hazardous and some
Period A	WASHINGTON - After a run ficult," said Zaharo Sofianou, an health, raised the key discount rate economists believe that monetary

WASHINGTON - After a run of almost six years, economic expansion in the United States faces a critical test in the approach to the November presidential elections as upward pressure on interest rates continues worldwide, private cconomists say.

Most economists believe the rise in U.S. interest rates that triggered colleble, Fees 0.22%, Denoming a global round of similar increases was needed to slow the booming U.S. economy and bring down the Selow the moon of the 3-month Australian bank bill rate. inflation rate. But the danger, some economists

Over the Jopanese long-term prime rate, samiannually. Redeemable and callable in 1991 with redemption amount then and at maturity linked to the level of the Nildai 225 stock index. Fees 1%%. Denominations 100 million yen. say, is that a slight miscalculation could cause far-reaching damage.

merican Home Price Collapse

prosperity.

dle of 1983. cht ent

de cnt

ficult," said Zaharo Sofianou, an health, raised the key discount rate economist with Boston Co., an ecoon Ang. 9 to 6.5 percent from 6 nomic forecasting firm. "Countries percent seem to have an acceptance thresh-The move showed that Alan old ratio for inflation and a lot of

Greenspan, the Federal Reserve them are reaching it." Board chairman, span is willing to The current economic expansion press strong economic measures is the pride of the Reagan White during a presidential year. But House and Vice President George Bush, the Republican presidential candidate, is telling voters he is best suited to continue the economic most widely used measure of infla-

tion, has so far risen this year at a But he faces the prospect of interest rates continuing to rise. The Federal Reserve Board, continuing to label inflation as the

mis many economists believe the Fed's He said the Fed eased the credit move will fail to lower inflation and supply after the collapse in the belief that consumption would be interest rates will continue to rise. The Consumer Price Index, the

4.5 percent annual rate, compared with a 4.4 percent rise in 1987. Trying to fine-tune an economy

percent from their peak in the mid- soared at an annual rate of 20 percent in recent years thanks to a

A major problem in the U.S. market, he said, is that house buyers, and the banks that lend money to them, have dangerously assume that prices would rise forever. Individuals have been willing to take on tion of Realtors, dismissed the idea huge debt to own houses because

they saw them as investments rather than just places to live. This has encouraged borrowers to

take on huge debt burdens, assum-ing there would be bonanzas when steady increases.

allel with the economy.

Mr. Aronstein predicted the hardest-hit region would be the Northeast, where prices have my remained healthy.

boom in financial services. There was, however, disagree

ment with Comstock's view by oth-er analysts. John Tuccillo, chief economist at the National Associa-

that a price collapse is imminent. He said that despite higher interest rates and threats of inflation,

election. house prices look set for slow but Over the long term, he said, house prices typically move in parelection," said Fred Bergsten of the Institute for International Eco-

nomics Stuart Kolbert, a real estate con-He said other economies were going along with this on the ground that the Reagan administration is ultant based in White Plains, New York, said he saw no sharp decline

in prices as long as the U.S. econo- in no position to take forceful ac-

At Auto Magic Car Wash in Springfield, in San Diego has safegnards aimed at minimizing corner-cutting and other false econo-mies that would increase productivity at the predictable wages set by contract. The

tion.

cost of quality. Gain sharing, instituted by management, is also winning adherents in the work force at General Electric Co., where about 10,000 employees, 5 percent of the work force, now participate in such plans, typically in groups of 500 to 600.

A 1986 study by the American Productivity Center, a research organization, found sharp growth in the oumber of companies using such plans; of 1.598 companies polled, 13 percent included some form of gain-shar-

ing program. Most of the programs were less than five years old. About 15 percent of 425 companies polled in a similar survey earlier this year by the Hay Group, a Philadelphia-based personnel consulting firm, had gainsharing programs.

Later this year, the often trend-setting contract negotiations between the Commumications Workers of America and American Telephone & Telegraph Co. are likely to revolve around the gain-sharing concept. The current contract expires oext May, and union leaders have vowed to press for a system linking wages more closely to productivity gains.

But some in organized labor regar gain-sharing structures tend to breed ment and insecurity.

"If a higher percentage of the works is linked to gain sharing, then you're g find situations where workers are go lean on other workers to make more m said John Zalusky, an economist f AFL-CЮ.

This, he said, undermines morale a creases tension in the workplace.

Some union leaders are also fearf once management attains its produ-goals, it will violate the cooperative sp laying off employees.

And in some cases, unioo official that gain-sharing plans might hit them they are most vulnerable, namely in re the size of their already dwindling m That is one reason why leaders

United Transportation Union, the union at CSX Transportation, a r company, rejected a management p in May that would have cut 25 percen railroad's work force and shared the with those who kept their jobs.

	Firm Sees An
Noncollable. Fees 136%. Loorensed from \$200 million.	rum sees An
Noncollable, Fees 136%	Reulers
Noncollable. Fact 136%, Denominations \$10,000.	NEW YORK — An investme firm has predicted a steep fall U.S. home prices as a heavy de
Noncollable, Fasi 116%,	burden on consumers brings ti
Noncollable. Fans 1424.	price-rise bandwagon of rece years to a sudden hait. Comstock Pariners, a Ne
Noncollable. Fees 136%.	York-based investment strates
Noncollable, Fees 1972.	group, said housing prices were to high to be sustained by consumer and this would eventually for
Yield 9.16%. Noncollable. Fraceeds 231.5 million knonor. Fee 1966.	deep price-cutting. Michael Aronstein, one of the
Noncollable, Fees 136%.	three partners in the firm, said th prices in some regions could fall?
Noncollable, Faes 1312.	"You can look at the Texas exp
Noncollable, Fees 1%%	nence for some parameters," sa Mr. Aronstein. In Houston, the d
Noncollable, Fees 1925.	cline of the oil industry has se
Nancollable, Fees 11/2%.	home prices down an estimated
Coupon indicated at 455%. Noncellable. Each \$5,000 nets with one werrant exercisable into company's shares at an expected 25% prostlum. Free 25%. Terms to be set Aug. 31.	'Gain Shari
Coupon indicated at 45%. Noncaliable. Each \$5,000 note with one warrant everable into company's shares at an expected 25% premium. Fees 25%. Terms to be set Sept. 1.	By Kenneth B. No New York Times Service
Nancollable. Each \$5,000 note with one warrant exercisable into company's share at 697 yen per share and at 135,00 yen per dobar. Fees 24%.	WASHINGTON —As the not it sharing once unsettled labor-in relations, so now is something
	charing

they sold their houses, he said. 50 He said that once that perception changed, there would be a rush of selling that would send the market plunging. his

tion of profmanagement relations, so now is something called gain sharing.

This performance incentive device, linked to increases in productivit; or reductions in costs, is increasingly popular among employers, but sometimes is greeted with suspicion

by organized labor. The concept has been around since the 1940s, but has gained renewed vigor from recent calls for increased productivity in U.S. industry, Earlier this year, several presiden-

tial candidates called for tax breaks for companies with gain-sharing programs. Although the formula varies, the plans generally apply to specific groups of workers in a plant, rather than to individuals, and the rewards to be shared are based on measurable standards. The idea is to make it easier

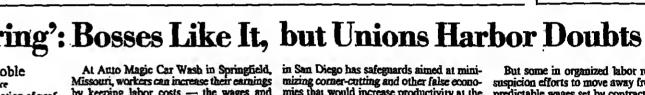
into compony's shores at \$18 yen per shore and at 135.00 yen per dollar. Fees 254%. nto company's shares at 1,456 yen put share and at 135,00 company nevertheless enjoys productivity DM 130 1993 open 1100 98.25 Coupon indicated or 1935. Noncollable. Each 5,000 north rate with one worrant exercisable into company's shores of an expected 2955 premium. Feet 2658. Terms to be set Sept.

cash.

bonuses under gain-sharing plans even in lean periods when profits are flat, if the

for workers to see what they will get, and Moreover, in contrast to profit-sharing plans, which are typically tied to a company's overall performance, workers can earn

gamis.



Missouri, workers can increase their earnings by keeping labor costs - the wages and other company expenses associated with each car coming down the cleaning line -below a certain percentage of company revo-

When labor costs reach or exceed 31 percent of revenue, nobody gets more than a regular paycheck. When those costs fall below 31 percent, however, the entire amount of improvement, or gain, is distributed in

Separate gain-sharing checks are issued every four weeks. In some cases, gain-sharing has effectively increased wages from \$4.50 an hour to as much as \$5.45.

On a larger scale, San Diego Gas & Electric earlier this year adopted a gain-sharing plan that lets employees benefit from cost savings they create.

operating and maintenance budget, which as about \$350 million in 1987. During the year, if actual expenditures for operations and maintenance amount to only

- Like most gain-sharing programs, the one

would be considered a gain to be shared. It would be divided about equally between management and 5,000 employees.

Under the plan, the utility sets an annual

\$340 million, the \$10 million difference

your subscription if you're

not completely satisfied.

OUICK SERVICE:

Delivery will begin within

seven days of receipt of your

Noncaliable. Each \$5,000 note with one worrant exercisable into company's shares at 1,200 yen per share and at 134,90 yen per dollar. Fees 24%. Coupon indicated at 5%. Noncallable, Each \$5,000 note with 1992 open 100 96.00 one warrant exercisable into company's shares of an expec-ad 25% premium. Rees 26%. Terms to be set Sept. 1. Noncallable. Each \$5,000 note with one womant exercitable into company's shares at 1,753 yen per share and at 135.00 4%4 .100 97.00 yen per dollor, Fees 24%.

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101.50 Noncollable, Each \$10,000 note with one warrant exer

yon per dollar. Fees 24%

able into company's situres at 614 yen par share and at 135.00 yen par dollar. Feet 24%.

Noncollable, Each \$5,000 note with one worrant exercisable

Noncollable. Each \$5,000 note with one womant exercisable

Into company's shares at 923 yes per share and at 135.40 yes per dallar. Fees 24%.

Coupon indicated at 5%%. Noncollable, Each \$5,000 note

with one warrant exercisable into company's shares at an expected 2021 prestium. Fees 23/3. Terms to be set Aug. 29.

Issuer

Sabre IX

enezuela

Alfiance & Leicester

Building Society

Sanwa Australia

Toronto Dominion

FIXED-COUPON

IBJ Finance

Lavoro Bank

Royal Trustao

Sumitomo Bank

Capital Markets

Commerzbonk

Bank

Alizo

Australia

Hankyu

Homon

Iwatani Int'

Jujo Poper

Kowashing Textile

Kinki Nippon Railway

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State Bank of South

Ford Motor Credit

NordLB Luxembourg

Toshiba Int'l Finance

EQUITY-LINKED

Swedish Export Credit

Electricité de France

Overseas (Curacao)

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Expanded Eurobond Issue Disputed

U.S. CREDIT MARKETS

is that, after the June increase, you

could still get such a solid increase

For the week, the yield on the

bellwether 30-year Treasury bond

rose to 9.43 percent from 9.40 per-

cent as the price dropped to 96 30/32 from 97 9/32. Shorter-term

rates generally rose 4 to 8 basis

In the corporate market on Fri-

The largest financing was Char-

day, investor demand was great

enough to accommodate several

in July," he said.

points for the week.

ever dominating it.

ocw issues.

LONDON --- Royal Trust Co. of Canada's attempt to increase the size of a Eurobond issue through a second underwriter before the original deal had closed has created a controversy over ethics.

The debate centers on a \$50 million bond launched for Royal Trustco on Tuesday by Merrill Lynch International & Co. It was meant to be fungible with a recently launched \$100 million issue by the same borrower, which was lead-managed by Union Bank of Switzerland (Securities) Ltd. Both issues pay 9% percent interest and ISSDC. have the same maturity date in 1991.

But the original deal had not been formally signed, and UBS said the prospectus did not contain a clause allowing for a further amount to be issued. The signing, **Prices Slip as Vacations Dull Action**

originally due Tuesday but post- to the International Primary Marponed after the new deal was ket Association with a view to getsunched, eventually took place ting them to take a position on the Friday with no change to the original documentation.

The association is a group of The result is that the two deals investment banking firms active in will have to be treated separately for the Eurobond market. It is responunding purposes until the actual sible for issuing guidelines on newbonds are printed and distributed. The syndicate chief at one of the issue syndication practices.

Eamonn McConnell, syndicate underwriters of the original bonds manager at Merrill Lynch, said the said. "There are two issues to be original deal did not need a clause addressed here. The first is the way allowing it to be increased. the second deal was launched and

A Merrill press statement noted, the second is the legal argument Merrill Lynch has been advised over its fungibility status. The forby its legal counsel that both issues mer is much the more important will become fungible once notes of both issues are available in defini-"Reopening an issue is fine after tive form."

it has been signed," he added. "During syndication, it's a bit off." Mr. McConnell said, "the pur-Philippe Truffert, executive dipose of the deal was to benefit the original issue. It added liquidity to it. We ourselves had seen demand rector in charge of fixed interest transactions at UBS Securities, said. "We intend to take the matter from the investing public."

Prices Rebound

COPPER:

hon tons a year. Some of the venerable names in the business, such as Anaconda Co. and Duval Corp., now a unit of Pennzoil Co., have left the business, while such former leaders as Kennecott Corp., owned by British Petroleum through Standard Oil Co., are now shadows of

Now, having cut their operating costs strikingly in recent years, producers are enjoying their highest

For example, Pheips Dodge has

slipped to 95 cents a pound three

There is always an ebb in prices in July and August because of a slight slowdown in demand," said G. Robert Durham, chairman and sumption during July was not com-forting because it followed an ex-tremely strong increase of 1.1 have been pending for several percent in June. "What's amazing weeks. chief executive of Pheips Dodge. "But even with prices the way they were, it has proven to be a strong

> time they carry a 13 percent cou-The debt portion of the deal also included \$355 million of 14 percent would do quite well."

> > Robert H. Lesemann, director of base metals for Resource Strategies Inc., an Exton, Pennsylvania, market research firm, suggested that demand would rise during the rest of the year.

The dangers in owning Digital are easy to see. As recently as March, many analysis suggested. the stock, which was selling for

A Dillon Read Co. analyst said, believe that the time has arrived to be an aggressive buyer." And a First Boston analyst called Digital "a boy right now."

(Continued from first finance page) capacity by 15 percent, to 1.35 mil-

their former selves.

level of profitability.

slashed its break-even point to less than 55 cents a pound, from about 95 cents in 1983. Similarly, Asarco Inc., the New York-based metals producer, said its costs had been cut to 58 cents a pound, from 90 cents in 1983. Although prices

weeks ago, producers insist that the copper market has been strong.

Mr. Durham, whose forecasts

Underwriters led by Merrill differed slightly from those of Lynch Capital Markets offered many economists, suggested that \$240 million of bonds due in 1998 at a discount price of \$669.18 per \$1,000 of face value. Those bonds, prices should remain around \$1 a pound for the rest of the year and beyond. "We have every reason to rated B1 by Moody's Investors Serthink we will have a good fourth vice and B-phus by the Standard & quarter and first quarter of 1989," Poor's Corp., are not scheduled to pay interest until 1991, at which he said.

"Our customers are buying steadily, we have no inventory and we're running our refinery hand to mouth," Mr. Durham continued. "I don't know why prices should drop to 80 or 90 cents again. But it they did, our company is so well positioned on the cost side that we

But he projected that prices would recede to around 90 cents a pound, adding that a price above the SI mark creates problems for manufacturers who use copper as a raw material and raises the possibility of overproduction, which was

a major cause of the industry's past troubles. "When copper reaches over \$1 a pound, you have manufacturers who start to get squeezed," Mr. Lesemann said. "In the long term,

most people feel that a price around \$1 a pound is not a sustainquality growth company and we around \$1 a pound is not a sustain-recommend the stock." A Salomon Brother Inc. analyst said, "We now S1 or higher range, it stimulates new production and it threatens to lead manufacturers to look at other materials such as aluminum, plastics and fiber oplics.

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Country/Cut	TEDCY	12 months + 52 ISSUES	% SAVINGS	6 months + 26 ISSUES	% SAVINGS	3 months + 13 ISSUES	% SAVINGS
Austria	A.Sch	4,900	39	2,700	33	1,500	25
Belgium	B.Fr.	11,500	37	6,300	31	3,400	25
Denmark	D.Kr.	2,700	33	1,500	25	830	17
Finland	F.M.	1,830	4)	1,000	35	550	29
France	F.F.	1,600	41	880	36	480	30
Germany*	D.M.	600	39	330	33	182	26
Gr. Britain	£	135	- 38	74	32	41	25
Greece	Dr.	25,000	47	14,000	41	7,700	35
Ireland	£Id.	155	43	85	38	47	31
Italy	Line	400,000	39	220,000	33	121,000	26
Luxembourg	L.Fr.	11,500	37	6,300	31	3,400	25
Netherlands	FL.	660	40	365	33	200	27
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Switzerland	S.Fr.	510	44	280	38	154	32
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New York Times Service NEW YORK - Bond prices generally posted modest losses last week as summer vacations and general apathy kept prices steady.

The listless attitude among traders might be due to uncertainty about how they should position themselves in the near future. Some economic statistics to be released this week are expected to show that the U.S. economy is not expanding as rapidly as in June and July.

But many observers said they doubted the signs of weaker August growth would continue.

The employment report for Angust, to be released Friday, is expected to show a rise in nonfarm payrolls of about 230,000 workers, according to a survey by Money Market Services. That gain would be far less than the average monthly increase of 341,000 workers over the past three months.

Analysis also said they expected the government to report a decline in new-home sales for July, a drop in the index of leading economic indicators and a decline in factory

orders. "The statistics for August won't be as robust as June and July," said David Jones, and economist at Aubrey G. Lanston & Co., "but it seems clear that the economy is entering the third quarter with the momentum to grow at about the same 3.4 percent rate as in the first half. That is faster than the 2 percent to 2.5 percent the Fed would like to see.

"The Fed is likely to continue tightening policy until we see signs of some cutback in consumer

spending." Mr. Jones said the report oo Friday of a rise of half a percentage point in spending on personal con-

DIGITAL: Stock Is Down and Out (Continued from first finance page) pen to technology stocks in a recesline that allows VAX's to connect SIGT and share files with IBM machines.

Digital, with its clienteie of large corporations, could be particularly Ms. Muratore said she was not vninerable. concerned by inroads made by Japanese concerns. She said that, while Japan had a large economy and strong compater companies as well as technology, the U.S. market, where Digital was solidly en-

POIL TRUE.

\$120.50 a share. trenched, was so huge that even the "We still think Digital is a highlapanese would have a hard time But if Digital prospers, its shareholders may not. In a bear market such as the one Wall Street is experiencing, stocks such as Digital will probably isg, and many analysis and investors fear what would hap-

senior subordinated debentures, due in 2000, and \$200 million of 14 percent subordinated debentures, due in 2002, both offered at par. A \$50 million issue of Charter Medical preferred stock was ofter Medical Corp.'s issuance of fered at \$100 a share with a divihigh-yield "junk bonds" and pre- dend yield at 15.95 percent.

And State And State <t< th=""><th>Soles in 100s Net 100s Net 100s</th><th>Soles In Net Soles In Net 1005 High Low Close Chipe 1005 High Low Close Chipe Grantsi 25 Incore 1121 20, 2 20, -14 Grantsi 35 Grantsi 35 Incore 1121 20, 2 20, -14 Grantsi 35 Grantsi 35 Incore 1121 20, 2 20, -14 Grantsi 35 Grantsi 35 Incore 1121 20, 2 20, 24, 2 20, -14 Grantsi 35 Grantsi 35 Incore 1121 20, 2 20, 24, 2 20, -14 Grantsi 35 Grantsi 35 Incore 1122 20, 24, 25, 24, 24, -14 Grantsi 44 Grantsi 44 Incore 1122 20, 24, 25, 24, 24, -14 Grantsi 44 Grantsi 44 Incore 1122 20, 24, 25, 24, 24, -14 Grantsi 44 Grantsi 44 Incore 112 20, 214, 214, 214 Incore 14, 44 Grantsi 44 Incore 116 12 27, 114, 47, 34 Grantsi 44 Grantsi 44 Incore 116 12 27, 114, 47, 34 Grantsi 44 Grantsi 44 Incore 116 12 27, 114, 47, 34 Grantsi 44 Grantsi 42 Introc Grantsi 27, 27, 27, 27, 44 Grantsi 42 Grantsi 42 Introc Grantsi 27, 27, 27, 27, 44 Grantsi 42 Grantsi 42 Intrepr</th><th>Math Math <th< th=""><th>Soles in Nel 1005 High Low Close Choe Alling 1405 High Low Close Choe Alling 1421 (199, 90a, 94a 94a 1421 (199, 90a, 94b 745 1422 (199, 90a, 94b 745 1423 (199, 90a, 94b 745 143 (199, 199, 20) 144 136 (199, 199, 20) 144 137 (199, 199, 20) 144 137 (199, 199, 20) 144 137 (199, 199, 20) 144 137 (199, 199, 20) 144 138 (199, 20) 144 139 (199, 1994, 20) 14 139 (199, 1994, 20) 14 139 (199, 1994, 20) 14 139 (199, 1994, 20) 14 139 (1994, 20) 14 139 (1994, 20) 14 139 (1994, 20) 14 139 (1994, 20) 14 139 (1994, 20) 14 139 (114 144 139 (114 144 139 (114 144 139 (114 144 139 (114 144</th><th></th><th>PrimAte 157 4 PhotoC 54 440 PhotoC 1 240 PhotoC 5 270 PhotoC 5 270 PhotoC 1 213 PicCole 4 15 260 PicCole 52 1 30 274 PicCole 40 54 313 274 PicCole 40 313 274 7% Piccole 52 128 133 274 7% Piccole 52 12 427 7% 7% Picole 34 31 274 7% 7% PionFin 52 12 42737% 7% 7% PionFin 52 13 167 440 19 76 7% PionSB 40 137 134 240 7% 140 19 167 440 19 19 167 34</th><th>374 374 374 374 374 374 374 374 374 374</th></th<></th></t<>	Soles in 100s Net 100s	Soles In Net Soles In Net 1005 High Low Close Chipe 1005 High Low Close Chipe Grantsi 25 Incore 1121 20, 2 20, -14 Grantsi 35 Grantsi 35 Incore 1121 20, 2 20, -14 Grantsi 35 Grantsi 35 Incore 1121 20, 2 20, -14 Grantsi 35 Grantsi 35 Incore 1121 20, 2 20, 24, 2 20, -14 Grantsi 35 Grantsi 35 Incore 1121 20, 2 20, 24, 2 20, -14 Grantsi 35 Grantsi 35 Incore 1122 20, 24, 25, 24, 24, -14 Grantsi 44 Grantsi 44 Incore 1122 20, 24, 25, 24, 24, -14 Grantsi 44 Grantsi 44 Incore 1122 20, 24, 25, 24, 24, -14 Grantsi 44 Grantsi 44 Incore 112 20, 214, 214, 214 Incore 14, 44 Grantsi 44 Incore 116 12 27, 114, 47, 34 Grantsi 44 Grantsi 44 Incore 116 12 27, 114, 47, 34 Grantsi 44 Grantsi 44 Incore 116 12 27, 114, 47, 34 Grantsi 44 Grantsi 42 Introc Grantsi 27, 27, 27, 27, 44 Grantsi 42 Grantsi 42 Introc Grantsi 27, 27, 27, 27, 44 Grantsi 42 Grantsi 42 Intrepr	Math Math <th< th=""><th>Soles in Nel 1005 High Low Close Choe Alling 1405 High Low Close Choe Alling 1421 (199, 90a, 94a 94a 1421 (199, 90a, 94b 745 1422 (199, 90a, 94b 745 1423 (199, 90a, 94b 745 143 (199, 199, 20) 144 136 (199, 199, 20) 144 137 (199, 199, 20) 144 137 (199, 199, 20) 144 137 (199, 199, 20) 144 137 (199, 199, 20) 144 138 (199, 20) 144 139 (199, 1994, 20) 14 139 (199, 1994, 20) 14 139 (199, 1994, 20) 14 139 (199, 1994, 20) 14 139 (1994, 20) 14 139 (1994, 20) 14 139 (1994, 20) 14 139 (1994, 20) 14 139 (1994, 20) 14 139 (114 144 139 (114 144 139 (114 144 139 (114 144 139 (114 144</th><th></th><th>PrimAte 157 4 PhotoC 54 440 PhotoC 1 240 PhotoC 5 270 PhotoC 5 270 PhotoC 1 213 PicCole 4 15 260 PicCole 52 1 30 274 PicCole 40 54 313 274 PicCole 40 313 274 7% Piccole 52 128 133 274 7% Piccole 52 12 427 7% 7% Picole 34 31 274 7% 7% PionFin 52 12 42737% 7% 7% PionFin 52 13 167 440 19 76 7% PionSB 40 137 134 240 7% 140 19 167 440 19 19 167 34</th><th>374 374 374 374 374 374 374 374 374 374</th></th<>	Soles in Nel 1005 High Low Close Choe Alling 1405 High Low Close Choe Alling 1421 (199, 90a, 94a 94a 1421 (199, 90a, 94b 745 1422 (199, 90a, 94b 745 1423 (199, 90a, 94b 745 143 (199, 199, 20) 144 136 (199, 199, 20) 144 137 (199, 199, 20) 144 137 (199, 199, 20) 144 137 (199, 199, 20) 144 137 (199, 199, 20) 144 138 (199, 20) 144 139 (199, 1994, 20) 14 139 (199, 1994, 20) 14 139 (199, 1994, 20) 14 139 (199, 1994, 20) 14 139 (1994, 20) 14 139 (1994, 20) 14 139 (1994, 20) 14 139 (1994, 20) 14 139 (1994, 20) 14 139 (114 144 139 (114 144 139 (114 144 139 (114 144 139 (114 144		PrimAte 157 4 PhotoC 54 440 PhotoC 1 240 PhotoC 5 270 PhotoC 5 270 PhotoC 1 213 PicCole 4 15 260 PicCole 52 1 30 274 PicCole 40 54 313 274 PicCole 40 313 274 7% Piccole 52 128 133 274 7% Piccole 52 12 427 7% 7% Picole 34 31 274 7% 7% PionFin 52 12 42737% 7% 7% PionFin 52 13 167 440 19 76 7% PionSB 40 137 134 240 7% 140 19 167 440 19 19 167 34	374 374 374 374 374 374 374 374 374 374	
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	NYSE Sales	AMEX Sales	Also Friday, the company said it had received a number of inquiries
	Sales Val. Sales Val. Tabal for week. 566.70000 Week opo 721.060.000 Year opo 878.760.000 Two vers opo 654.10.000 Jan I fo dote 72.364.000 1997 to dote 30.287.900.000 1998 to dote 23.374.300.000	Seles Vol. Total lar week 33,340,000 Week ops 42,370,000 river ops 45,740,000 jon 1 is dola 1,702,000 1987 la dota 1,764,450,000	from potential purchasers. And the investor group, which is led by the company's chairman, Sanford C. Sigoloff, gave details of the pre- ferred stock it plans to issue as part of its preserved details
	i NYSE Dlaries	AMEX Diaries	of its proposed deal. Mr. Sigoloff, along with other
•	This Wit, Losi Wit Advanced 723 Disclined 1044 Unchansed 324 Total Issues 2173 New Holds 24 New Lows 40	This Wit Last Wit Advanced 300 Declimed 315 Unchanged 220 Tatal Issues 1005 New Highs 16 New Lows 47	top executives and Drexel Burn- ham Lambert Inc., has offered in buy up to 83.3 percent of Wickes for \$12 a share in cash, with the remainder exchanged for new pre- ferred shares valued at \$12.

NASDAO National Market

OTC Consolidated trading for week ended Friday.

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tive and building products Friday, the company said it eived 8 number of inquiries piential purchasers. And the r group, which is led by the ny's chairman, Sanford C. f, gave details of the pre-ttock it plans to issue as part oposed deal. Sigoloff, along with other ecutives and Drexel Burpmbert Inc., has offered in to 83.3 percent of Wickes a share in cash, with the er exchanged for new pre-

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sibility of finalizing an offer." ther comment on how interested parties were pricing the company. He said the company had received inquiries from some European firms, but had not sttracted as Soles in Nei 1805 High Law Close Ch'ge Sales in Nei 1005 High Low Close Chige

the buyout proposal on Aug. 21, he said his group hed agreed not to purchase shares for 60 days. Expectations that other hids

INTERNATIONAL HERALD TRIBUNE, MONDAY AUGUST 29, 1988

would emerge have caused Wick-es's slock to trade above \$12. It closed Friday at \$13.75, up 75 cents, on the New York Stock Exchange. Michael E. Tennenbaum, vice ries from entities that have the fi-nancial wherewithal in huy the en-

chairman of investment banking at Bear, Stearns & Co. and an adviser to Wickes's outside directors, said the company had received a "large number of inquiries." "We are getting 8 large number of inquiries from parties that on the

\$12 per sbare. face of it have the financial where-withal to buy all or most of the company," Mr. Tennenbaum said. "We expect, in the next week or two, the more serious ones will give baum said. us preliminary price ideas. That would be a prelude to getting more detailed information with the pos-

Mr. Tennenbaum declined fur-

ickes's Buyers Would Sell Units' Amsterdam When Mr. Sigoloff announced much interest from Asia as it had week, with sentiment affected by interest rates rises.

The ANP-CBS general index fin-ished on Friday at 2626, against 274.3 the previous Friday. He said some inquiries were for the purchase of the entire compa-ny, while others were interested in Turnover for the week was 5.388 billion guilders. against 4.521 hil-lion the previous week. major units. "We are only entertaining inqui-Despite central banks' interven-tion, the dollar continued to appre-ciate on Monday, reaching 2.1615

line company or one of its major operating units," he said. He said the sale of major units guilders, increasing fears of interest rate rises. Resultant downward would be considered only if they pressure on the stock market was partially masked by buoyancy of dollar-related stocks. would make the aggregate value of the sales clearly worth more than

Rises Thursday in the discount rates of many European countries "If enough people wish to pay sufficient sums for major units, it is put an end to positive sentiment.

conceivable a transaction could be fashioned that way," Mr. Tennendespite good half-year earnings of a number of Amsterdam-listed companies. He added, however, that the bulk of the initial inquiries had been from financial entities or conglom-Frankfurt erates interested in the company as s whole. (NYT, Reuters) The market closed lower last week after a quiet week. The Commerzbank's share index

THRIFTS:

Volume on the eight West Ger-man exchanges was £.91 billion Deutsche marks, against 9.12 hil-**More Mergers Set**

sociation of Hibbing, with \$53 mil-lion marks traded on four days of the previous week. Figures for Aug. 19 were unavailable. Most share prices fall with the lion, and Peoples Savings & Loan motor vehicle and capital goods Association of Owatonna, with industries the worst hit. BMW fell

Association of Gwatomia, with industries the worst nit. BM W fell \$216.2 million. In lowa, the bank board trans-down 3 to 650 DM; and Volks-wagen was off 5.30 to 248.20. In capital goods, KHD fell back Association of Massociation of Association gave the insolution the right to open new branches in Arizona and Hong Kong

The Straits Times industrial incord British current-account deficit cord British current-account deather and a rise in interest rates, was the dex fell 36.73 points to use the sharpest one-day fall since March trading days to end the week at 1.044.77.

Local institutional buyers were The Financial Times industrial share index fell 59.1 points for the week to close B1 1,425.4, and the 100-share index was down 73.6 institutional buyers were absent. Total turnover for the week feil 10 166.7 million units, valued at

100-share index was down 73.6 institutional obyers with abself points, ending at 1.770.7. Total turnover for the week fell to 166.7 million units, valued at 34 shares turned sharply downward field the announcement of a record field the subsequent full-point rise in in-terest rates in 12 percent terest rates in 12 percent.

demand

Friday.

million.

Milan

Despite a tentative rally near the close on Thursday, the market closed sharply lower. The FTSE 100 index dropped 39 points, a loss to the test rate rises in Europe. The key Nikkei stor Shares on the Tokyo Stock Ex-change fell sharply after the interof 21 percent.

The key Nikkei stock average lost 530.51 yen to close Saturday at 27,678.91 yen, well short of the psy-chologically important 28,000 mark. The index had gained 375.91 Sterling's decline, despite Thursday's rise in interest rates, prompt-ed concern that monetary policy may have in be tightened again if yen the previous week. The broader hased composite in-dex of all shares listed on the exthe interest rate increases of recent months do not restrain domesoc

Tokyo

change's first section, which gained 15.95 points the 15.95 points the previous week, shed 46.22 points to finish at 2,159.58.

Milan stocks had a bad week, The market opened nervously losing ground in every session. The Comit Index finished at 526.71, compared with 538.82 the previous with investors sitting on the side-lines before Thursday's Bundesbank meeting in West Germany. In thin :rading, the average slid steadily downward until Thursday. Volume was off, at a daily aver-age of 100 billion lire, against 130 hillion the previous week. The when the Nikkei gained 70.77 yen huoyed by renewed interest in steel.

number of shares traded averaged shipbuilding and railway issues. 24.4 million a session, against 40 Interest rate rises of a point in Britain and half a point in West Germany sent a jittery market tum-Analysts attributed the downtrend to the absence of many operbling Friday, stripping 305.03 yen off the Nikkei index. The market recovered 113.50 yen Saturday as ators and worries about trends on

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WORLD STOCKS IN REVIEW / Via Agence France-Presse

Stock prices moved lower last

closed Friday at 1,456.1 points, an

11-point decrease from the previ-

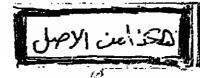
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MONDAY SPORTS

SIDELINES

Page 14

Senna Takes 4th Straight Grand Prix

SPA-FRANCORCHAMPS, Belgium (AP) - Brazilian Ayrton Senna won his fourth straight Formula One race, capturing Sunday's Belgian Grand Prix ahead of teammate Alain Prost of France. It was the eighth 1-2 finish of the season for the McLaren-Honda team, which remains on track for a sweep of the 16-race schedule.

With seven victories on the year, Senna leads the drivers championship with 75 points; Prost (72 points) is second with five races left.

Senna was clocked in 1 hour, 28 minutes, 00.549 seconds; he beat Prost by 30.47 seconds in the 43-lap race over the 6.94-kilometer (4.312-mile) Francorchamps circuit. Thierry Boutsen of Belgium was third in a Benetton-Ford, more than a minute behind Senna. Only seven cars were on the same lap as the McLaren-Hondas at the finish.

Nebraska Beats Texas A&M in Opener

EAST RUTHERFORD, New Jersey (UPI) --- Steve Taylor threw a 20-yard touchdown pass to Todd Millikan to highlight a 20-point second-half comeback that helped Nebraska open the 120th season of college football with a 23-14 victory over Texas A&M in the sixth Kickoff Classic here Saturday night.

Nebraska, which trailed 7-3 at halftime, scored on its first three secondhalf possessions. Gregg Barrios kicked a 38-yard field goal 6:11 into the third quarter and Ken Clark ran one yard for a 12-7 lead with 10:28 gone; after stopping the next Aggie drive, Nebraska went 80 yards in seven plays, capped by Millikan's TD reception.

South Korean Retains Flyweight Title

SEOUL (AP) - Yu Myong Woo of South Korea retained his World Boxing Association junior flyweight crown with a sixth-round knockout of Putt Ohyuthanakorn of Thailand in a scheduled 12-round title match Sunday in the sonthern city of Pusan.

Yu ended the fight with a left book to the body that put the challenger down and out two seconds before the end of the sixth round. Yn's record is 28-0: Putt is 19-4. It was Yu's ninth defense of the title he won on a unanimous decision over Joey Olivo of the United States in 1985.

NFL Seahawks Reportedly Are Sold

SEATTLE (AP) - The Seattle Seahawks have been sold to a California real-estate developer for about \$80 million, pending approval by the National Football League and the other team owners. The Seattle Times reported Sunday.

Ouoting an unidentified source close to the Nordstrom family, which owns the team, the paper said that Kenneth E. Behring, a California multimillionaire, tendered a second offer for the team on Saturday, which was accepted by John Nordstrom, managing partner. A first offer, made Friday for \$72 million cash and \$8 million deferred, had been rejected, the report said. "It's all subject to league approval, but it looks like they've got a deal," the Times quoted the source as saying.

The Nordstrom family became the majority owner when the franchise was granted by the NFL in 1975 for a total \$16 million, It acquired full control in July, buying the 49 percent interest of five minority partners for \$35 million

3 Tied for Lead in U.S. Golf 'Series'

AKRON, Ohio (UPI) - Larry Nelson carded five birdies on the final seven holes Saturday en route to a four-under-par 66 that left him in a three-way tie with lan Baker-Finch of Australia and Mike Reid after three rounds of the NEC World Series of Golf bere.

Nelson birdied the last three holes for a tournament-record-tying 30 on the back nine and a total of four-under 206 on the 7,136-yard (6,496meter) Firestone Country Club south course.

Baker-Finch and Reid, who shared the second-round lead, each shot 71s. Baker-Finch lost a three-shot lead at one point and bogcyed four of the final 10 holes. Reid had a two-shot edge before a carding a doublebogey oo the 16th hole and bogeying the 17th. One shot back at 3-under 207 were Tom Watson, Sandy Lyle and Mark McCumber.

By David Berreby New York Times Service NEW YORK - As is tradition-

al, the Olympics in Seoul oext month will include a demonstration sport popular in the host coun-

South Korea's choice is tae kwon do, a swift, high-kicking form of karate. That could be bad news for the 5,000 to 10,000 U.S. instructors

in the martial arts. The teaching of martial arts has been in something of a slump in the past few years, say instructors, equipment makers and trade journalists, and media attention usually VANTAGE POINT/Ira Berkow

will send enrollment up. Indeed, martial arts instructors almost always get more recruits when there is a popular film whose hero beats the bad guys with bare

hands and a knowledge of Asian self-defense techniques.

Before his scripts turned to hightech weapoos and explosions, wrecking ball, he was the heavyweight champion Chuck Norris, a former karate of the world in his early 20s. He grew up tough, frequented saloons and savored the grape, was a brawler in and out of the ring and claimed that "I champion, was good for business. The two "Karate Kid" movies were good for business. And Bruce Lee was heaven on

He loved expensive jewelry and elegant earth for business. "He's the Mariclothes, dumped managers regularly, put down opponents (he called one "the best foot racer in lyn Monroe of this industry." said Bill Groak, editor of M.A. Selfthe country") beat his wife and kept mistresses, Training, a magazine for enthusi-asts based in Burbank, California. and, naturally, was one of the great sports heroes of his time. He was nearly 6 feet tall, weighed about 200 pounds (1.82 meters, 91 kilograms); his time was the 19th century and his name was John L. Sullivan, Any similarities between Sullivan,

But it is far from certain, Groak said, that sports coverage will have the same effect as the good-guys-

bad-guys mayhem of the movies. "Judo used to be very popular," he said. "Then it got into the Olym-pics and died. A lot of traditionalists feel that once you make a mar-

ial art a sport, you kill it." That no one knows for sure is

entirely typical of martial arts training in the United States, an special about the heavyweight champion, th odd amalgam of American busitoughest man in the world, or, as Tyson has said ness and Asian traditions. about himself, "the baddest dude on the planet." Ridden with competing factions

He embodies, for the moment, seeming in-vincibility and indestructibility, powers for and styles, martial arts training is an industry consisting of thousands which all of us, surely, yearn. of idiosyncratic teachers, in which statistics and certainty are far rarer Shake the Hand That Shook the Hand of Sullivan." John L. toured the country in a moistly

than impressions and opinions. The American fascination with Asian self-defense techniques has been broad enough to go far be-

yond the stereotypical chopping, punching and kicking of the Japanese martial art of karate.

Besides tae kwon do, other popular forms include kung fu (a related Chinese martial art), jujitsu (the more lethal holds and maneuvers from which judo was derived), ninjitsu (the fighting skills of feudal Japan's elite assassin class), aikido (another Japanese technique that

punches and kicks) and t'ai chi company in Midwest City, Oklaho- a personal synthesis of martial arts ch'uan (serene, "slow-motioo" ma, that sells uniforms and equip- techniques, so each has his own moves practiced against an imagi-

nary opponent). The dojo, as a martial arts school is called, is now a familiar tenant in about \$25 million wholesale, Esti-U.S. commercial buildings and mates of the number of people serimalls. And classes are offered at ously involved in martial arts range YMCAs and high schools around from 2 million to 10 million. the country.

it," said Gary Hestilow, president of dollars every year.

New York Times Service

known also as The Boston Strong Boy and The

Great John L., and any more recent heavy-

Though many heads removed from John L., Iron Mike Tyson now wears the crown as jaun-

Whether we like it or not, there is something

A popular song in the 1880s was "Let Me

weight kings are purely conceivable.

tily as a fedora.

can lick any son of a bitch alive."

NEW YORK - He had a punch like a

of Century Martial Arts Supply, a Just as every instructor passes on

ment to 10,000 retail outlets. The total annual market for such

things, Hestilow says, amounts to Conservatively, then, U.S. mar-

"At this point, I'd say 10 to 20 tial arts schools, which charge from percent of the population has put a \$50 to \$100 a month per student, uniform on at least once and tried are taking in bundreds of millions

Tyson: Mean Streets and Easy Street

pugilists have helped populate some of the the

nation's most secure correctional facilities.

answer to the problem of merging, an Oriental art form with American marketing practices. "It's not a machine, or merchan-

dise, that we sell," said Shihan Seiji Kanamura, a high-ranking black belt who runs a studio in Brooklyn. "Everyone has their own philosophy, their own beliefs."

Differences of temperament and emphasis do not stop at mat's edge. Kanamura's dojo, for example, is unadorned, to put it mildly.

The door of a tiny elevator opens techniques, so each has his own directly onto a narrow hallway where his desk sits; his file cabinets are gray and dented. Haphazardly arranged on the walls are equipment and clothing for sale and vari-

> There is a ramshackle collection of lockers and down a short corridor is a 40-foot-by-40-foot (12-meter-by-12-meter) space where les-

Like most instructors, Kana-

Seoul May Not Help Martial Arts' Shaky East-West Marriage tional federation that promotes. particular style of karate and is headed by a revered master black a

ous plaques and letters.

sons and workouts take place.

mura is a member of an interna-

belt. In this case, the federation, Kyokushin Kaiken, is run from Tokyo by Mas Oyama. Kanamura again like most instructors, has no other schools. His monthly fee for training is \$48, relatively low for

New York In contrast is a dojo in Manhattan operated by Shigeru Oyama, uo relation to the old master. The floor is carpeted, the lockers shiny and new; clothing and equipment for sale are tidily arranged on and around a gleaming counter.

Frank Clark, who helps Oyama manage the dojo, stresses that many clients are businessmen or a professionals. The dojo charges \$65 to \$85 a month.

The atmosphere of corporate smoothness matches Shigeru Oya----ma's plans, which include a line of videotapes, a karate correspon-r dence course and a group of schools in Japan that will combine martial arts training with classes m American history and English.

Already, Oyama is the head of a tight federation of 88 dojos in the United States and Canada, four in Israel, two in Greece and one in South Africa.

believe in his own indestructability. "I'm too As in all the martial arts, the good to be hurt," he has said. And he is not only organization is held together by algood, but smart, smart enough to listen to good legiance to him and his teaching, advice of his trainers and emerge not just as a not by any formal business ar-rangement. "This is a style, not a franchise," Clark said. "It's a following."

His vigorous expansion over the last few years evidently did not sit ' well with the elder Oyama. In 1985, Mas Oyama expelled Shigeru Oyama from Kyokushin Kaiken. His American dojos elected to

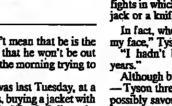
leaving Kanamura as the only adherent to the elder man's organization in the United States.

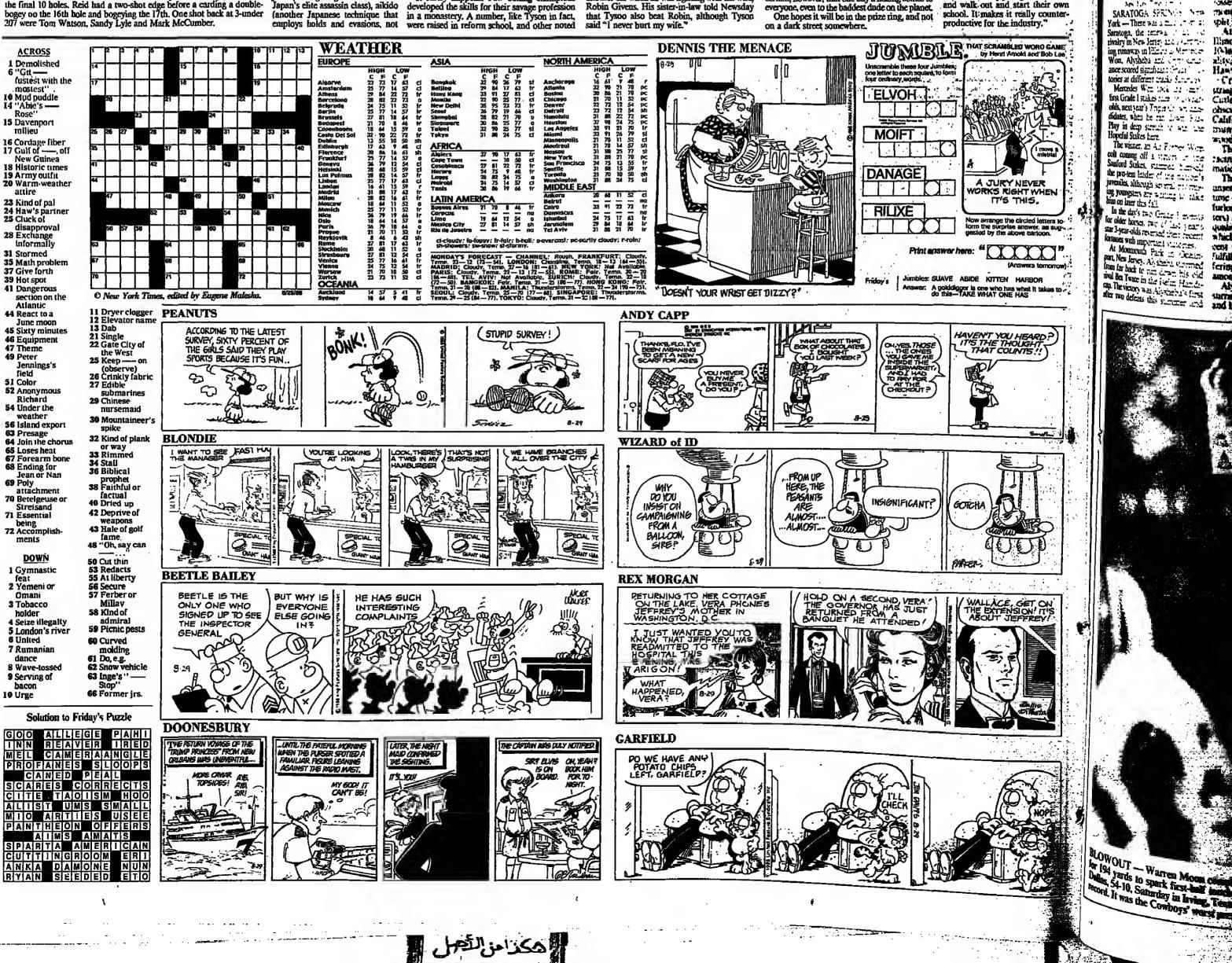
Among all parties, the subject is -: as sore as a forearm that has been blocking an opponent's punches all : morning. "It's like an argument be-s tween your father and your grandfather," said Clark of the dispute between the two Oyamas. "I don'tget in the middle of it."

The departure of a star pupil and legacy of hard feelings are by nomeans unusual, Groak said. In fact,: he added "That's the typical story." There are so many egos in the martial arts - they just get into a tiff and walk out and start their own school. It makes it really counter-

maudlin but well-attended play called "Honest Hearts and Willing Hands." round decision to Tyson, coming around and apparently taunting the champ, and the champ Tyson, meanwhile, performs in soft-drink becoming so flummoved that he bopped him, breaking a bone in his kingly hand in the process. This comes on the heels of other scrapes and 10 years. and antomobile commercials, and praise is sung of his ability to flatten another man's nose. It is strength of muscle rather than strength of reported scrapes in recent months involving character that is the foremost ingredient for a Tyson. Reports had him slapping a parking glad it was by an American! Yours truly, John heavyweight champion, yet the public, in its need garage attendant who tried to intervene when . Sullivan to create myths, often comes to expect that the Tyson "stole" a kiss from a female garage Where Tyson will be 10 years after he won the fighter must he something akin to a choirboy. employee, and that he rammed his Bentley into heavyweight championship no one knows. It is It rarely happens. Few boxing champions

Robin Givens. His sister-in-law told Newsday that Tysoo also beat Robin, although Tyson said "I never burt my wife."





Then there was Tyson's suit against his man-ger and his firing or attempted firing of some Jack Johnson, for one, flouted social convenof his closest associates. All that made some wonder: Who is Mike tions, Sonny Liston won no prizes for Most Sociable and Leon Spinks made up his own Tyson and what would happen to him next? rules for driving that confounded numerous traffic judges. (And once Spinks was found naked in a botel room after strangers had made The duality of personality in Tyson is marked. He can be generous and humorous, and he can be brutal --- wishing, as be once said. to punch an opponent in the nose and bave the off with all his clothes and his false teeth, too.)

bone smash into the brain.

Tyson exults in his power. He seems also to

puncher, but as a scientific boxer, as well.

So just because Iron Mike owns three heavy-Tyson can be generous and humorous, and he can be brutal --- wishing, as he once said, to punch an opponent in the nose and

have the bone smash intothe brain.

Some boxing writers wonder whether the inexperience and the dark side of Tyson will land him in the deepest trouble.

weight title belts, it doesn't mean that be is the most decorous citizen, or that he won't be out on a Hartem street at 5 in the morning trying to add to his wardrobe.

And when he is, as he was last Tuesday, at a place called Dapper Dan's, buying a jacket with the apt axiom on the back, "Don't Believe the Hype," a lot of improbable things can happen. One such is Mitch Green, who once lost a 10-

another car when he was fighting with his wife,

jack or a knife in the heart.

Although be seemingly could have avoided it .

on his fingers, according to Green, so that the

-Tyson threw the first and only punch - he possibly savored it, too. He adjusted the rings

punch would have the crunching impact of brass konckles. Tyson has been the heavyweight champion for less than two years. John L. held the title for

In 1892, Sullivan lost the title to Jim Corbett, "My friends," he announced, "I have fought once too often. But if I had to get licked, I'm

certain, however, that one day a licking comes to

everyone, even to the baddest dude on the planet.

Street fights, for example, can be hazardous to one's health. Every day, one reads of street fights in which someone is murdered with a tire In fact, when Green was, as Tyson said, "in my face," Tyson said he was "nervous." "I hadn't been in a street fight in seven

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By Steven Chast

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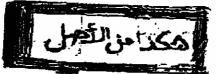
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MONDAY SPORTS



Baltimore centerfielder Fred Lynn dived but came up empty Saturday on Carney Lansford's second-inning fly han the second second

inning fly ball; it was ruled a single, and Oakland went on to score three runs en route to a 5-1 victory.

Royals Rout Twins, 12-3, Sweeping 3-Game Series

Compiled by Our Staff From Dispatches KANSAS CITY, Missouri - ing Tabler to score. Pat Tabler's two-run triple keyed a five-run sixth inning and George seventh after Wilson singled and Brett and Bo Jackson hit three-run Seitzer walked. Tabler then singled homers in the seventh inning here and Tartabull walked before Jack-Sunday, leading the Kansas City son's 22d homer. German Gonza-Royals past the Minnesota Twins, lez relieved and Jamie Quirk hit his 12-3, and completing a three-game sixth homer. Dodgers 5, Phillies 0: In the Na-SWCCD

Allan Anderson, who had won tional League, in Philadelphia, six straight since a July 19 loss at John Tudor allowed four his in Boston, took the loss, allowing six seven innings and Franklin Stubbs hits and five runs in 4% innings. Jeff Montgomery, the third Royals pitcher, threw 2% innings before Sieve Farr finished. Tudor struck out five and walked

With Kansas City trailing 3-0 in the sixth, Brad Wellman, Willie Wilson and Kurt Stillwell hit conone in improving his record against Philadelphia this season to 4-0 with a 0.68 earned run average. Tudor is 2-1 since being acquired Aug. 16 securive singles, loading the bases. Kevin Seitzer walked, forcing in a run, and Brett hit an RBI groundfrom SL Louis. Braves 4, Cubs 2: In Atlanta, rookie John Smoltz allowed four hits in eight innings and sparked out. Tabler's two-run triple chased Anderson and Juan Berenguer re-

Atlanta's winning rally with a don-Danny Tartabull walked and Smaltz fell behind 2-1 in the shortstop Greg Gagne threw wildly

on Frank White's grounder, allow-ing Tabler to score. Brett hit his 22d home run in the Smoltz then retired the next 12 bar-Doug Drabek pitched seven in-

SUNDAY BASEBALL

ters in order. He struck out six and walked one.

Padres 5, Expos 3: In Montreal, pinch-hitter Keith Moreland's sac-rifice fly snapped a ninth-inning tie and Tim Flannery added a runscoring single for his fourth hit, leading San Diego.

Roberto Alomar walked with one out off reliever Neal Heaton before advancing to third on Tony Gwynn's single. Gwynn moved to second on the relay and Carmelo Martinez was then intentionally walked.

Moreland, facing reliever Jeff Parrett, hit a line drive that forced left-fielder Tracy Jones into a sliding catch, and he was unable to

make a throw to the plate. Giants 7, Mets 4: In New York, Kirt Manwaring's three-run single highlighted a tour-run ninth inning that lifted San Francisco, ending New York's five-game winning streak

The Giants snapped their own four-game losing streak and won the season series against New York, 8-4, with an outburst against reliever Roger McDowell.

With one out in the ninth and the score tied 3-3, Will Clark reached first on an error by first baseman Dave Magadan, who had just re-placed Keith Hernandez, Kevin Mitchell followed with a single that sent Clark to third and Mike Aldrete was intentionally walked to load the bases.

Pinch-hitter Joel Youngblood was hit by a pitch on McDowell's first delivery, forcing home the go-ahead run. Manwaring then singled to right and Youngblood scored from first base, beating second baseman Gregg Jefferies's relay by bowling over catcher Barry Lyons. Pirates 4, Astros 3; In Houston,

Andy Van Slyke and Jose Lind (UPI, AP) each hit run-scoring singles to high-

Doug Drabek pitched seven in-nings, allowing two runs and six Redus. The Pirates scored the third hits.

Trailing 2-1 against starter Dan-ny Darwin, pinch-hitter John Can-gelosi led off with a walk and Gary Redus, hitting for Drabek, was hit make it 4-3. by a pitch bringing ou reliever Juan Agosto.

(AP, UPI)

One out later, Lind, pinch hitting for Ken Oberkfell, singled in Can-

run of the inning on reliever Larry

Page 15



Little League Champs

Chen-Lung Yu got a boost from his teammates after pitching a one-hitter to lead Tai Chung of Taiwan to a 10-0 victory over Pearl City of Hawaii for the Little League World Series title Saturday in Williamsport, Pennsylvania. Far Eastern squads have won the championship in 18 of the last 22 years; teams from Taiwan have taken the last three titles and 13 since 1969.

Johnson's Nod to Myers Is Right Move for the Mets

Compiled by Our Staff From Dispatches

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Ron Darling allowed five hits in

7% innings and Howard Johnson And a two-run single in the first San Francisco. Amning as the Mets beat San Fran-Keith Hennis cisco, 2-1. Sanurday night for their two outs in the first and went to fifth straight victory. It was the Giants' fourth consecutive loss.

With one out in the San Francis-co eighth. Brett Butler singled to and Glenn Davis each drove in a right and moved to second on run to lead the Astros. Scott left in Mookie Wilson's error on the play. One out later, Myers came on and got Will Clark to ground out.

NEW YORK — Davey Johnson acted with his head uot his heart by to get Randy to face the left-SATURDAY BASEBALL binging in Randy Myers from the hander," he added, referring to rookie Jeff Pico threw a four-hitter bull pen, and it turned out that the Clark. "I definitely would have and drove in the winning run for New York Mer New York Met manager made the right move. Struck out three, situation called for Myers." Myers, walked none and did not allow a in four appearances covering five runner past second base in his third innings, had not allowed a hit to complete game and second shutout of the year.

Keith Hernandez singled with third on Kevin McReynolds's dou-

Giants' fourth consecutive loss. Darling struck out three and walked one. Myers pitched the fi-nal 1½ innings for his 20th save of Mike Scott and allowed three hits 14 innings and Billy Hatcher the first inning with a strained left

Reds 3, Cardinals 2: In Cincinnati, Herm Winningham drove in Chris Sabo with a two-out, basesloaded single in the 14th.

Dodgers 4, Phillies 2: In Phila-delphia, Tim Leary combined with two relievers on a six-hitter and Kirk Gibson keyed a three-run third with a sacrifice fly, as Tom Lasorda got his 1,000th victory as the Los Angeles manager. Expos 4, Padres 0: In Montreal,

hamstring. Bryn Smith and Joe Anthere as the Expos Gubs 5, Braves 0: In Atlanta, bined on a six-hitter as the Expos

ended San Diego's three-game win-ning streak. Brewers 6, Tigers 5: In the American League, in Milwankee, out record had been 13, shared by Rob Deer homered with two out in the 12th to 12th the Destination of the Season and 11th victory in his last 13 deci-sions. Kansas City's previous strike-out record had been 13, shared by Constant Leonard. Steve Busby and Dennis Leonard. Athletics 5, Orioles 1: In Oak-

the 12th to lift the Brewers. Mariners 8, Red Sox 6: In Seat-tle, Scott Bradley hit a three-run bomer in the eighth off reliever Lee Smith as the Mariners rallied from - Summer deficit. Band, California, Todd Burns and Greg Cadaret combined on a sev-en-hitter to lead the Athletics to their S1st victory of 1988, matching their J987 total. Banasse 5, Blue Jays 3: In Ar-

Royals 4, Twins 1: In Kansas City, Missouri, Mark Gubicza struck ont a club-record 14 in a sixtwo-run home run. Gubicza walked plete game of the season, three and yielded only singles in his

beim, California, rookie Terry lington, Texas, Ruben Sierra ho-Clark pitched a seven-hitter for his mered from both sides of the plate first major-league shutout and the and Charlie Hough allowed six hits

Angels produced a club-record sev-en consecutive hits during a nine-run second. Royals 4, Twins 1: In Kansas City, Missouri, Mark Gubicza Singles and two RBIs, powering the White Sor Research the sev-singles and two RBIs, powering the White Sor Research the sev-singles and the sev-state of the White Sox. Reuss walked two and hitter backed by Danny Tartabull's struck out none in his second com-

Results in Trio of Grade IU.S. Races Raise Hopes for Dramatic Fall Season

By Steven Crist

York - There was a mild upset at split eight career matchaps. saratoga, the renewal of an old

New York Times Service losses to Bet Twice over the last 14 SARATOGA SPRINGS, New months. The 4-year-olds have now losses to Bet Twice over the last 14

At Hawthome Park in Cicero, ivalry in New Jersey and a surpris- Illinois, Cryptoclearance scored a ng runaway in Illinois as Mercedes 10-length victory over Cutlass Re-Non, Alysheba and Cryptockear-ince scored significant Grade I vic-Hawthome Gold Cup, the controversial diuretic. His next

unce scored significant Grade I vio-ories at different tracks Saturday. Mercedes Won took the year's irst Grade I stakes race for 2-year-ids, next year's Triple Crown can-obscurity to win five straight in the controversial diuretic. His next start will probably be in the Wood-ward Stakes on Sept. 17 at Belmont-Park, where as obscurity to win five straight in the top 3-year-olds Forty Niner

reversed a string of four straight. It looked like last year's Kentucky Derby and Preakness all over again Saturday as Alysheba came from far back to collar Bet Twice and win by three-quarters of a length.

The victory was also important because Alysheba raced for the

FOOTBALL

KANSAS CITY-Extended the contract of non, monoper, through the end of the Jaco warrout, nonoper, introdentive era of the 1989 Seasa, MILWAUKEE—Sent Mike Felder, outfield-er, to Denver of the American Association. TORONTO-Recalled David Weils, pitcer, from Syracuse of the International League. Sent Doug Bolc, pitcher, to Syrocusa

BASEBALL

ATLANTA-Traded Ken Oberkfell, Infield

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BELGIAN GRAND PRIX

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BASEBALL Friday's and Saturday's Major League Line Scores

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Beicher, J.Ho

n, M.M

CINCINNATI-Placed Jose Rijo, pitcher, on the 21-day disabled list, HOUSTON—Sent Alan Ashby, cotcher, to Tucson of the Pacific Coast League for 8 reha-

(Bation assignment, NEW YORK—Colled up Grapp Jefferies.

utileider, from Maine of the International

Noticos) Football League

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Tibba, Sisk (d), Williamson (7) and Kennety's G.Dovis, Haneycuth (7), Plunik (B) and Kennety's W-G.Davis, 13-4, L-Tibba, 41-2, Sv-Plunik (5), HRS-Baltimore, Traber 10), Ketaedy (2), Caklend, D.Menderson (20), Canseco (24), New York (1) (2) and (2) (2) (2)

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and Skinner, Skauph 112; Fraser, Lazarko 13). Carbett (J.). Minton (7). Harvey (11) and Boone, W-Harvey, 5-4. L-Shekis, 3-4. HRs-Californio. Schaffeld (4). Annas (12).

NATIONAL LEAGUE

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ENGLISH FIRST DIVISION

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FRIDAY'S RESULTS

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 SATURDAY'S RESULTS

 and Lowen, W--Lebbrandt, 9-11, L-Viola, 19 AMERICAN LEAGUE

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and Gedman Toylor, Red 13, Swift (7), M.Jackson (7), Wilkinson (8), Schooler (9) and Brodley, W--Wilkinson, 22 L-Bolton, 1-3, HR-Seattle, Buhner (8), Brodley 12, (8), Brodley (2), 161 821 800 906-5 814 909 922 901-6 Detroit

Oakland 000 200 200 000-1 7 0 Oekland 000 200 200 000-5 9 0 Percea, Sisk (5) and Tettisten; Burns, Co-daret (6) and Steinboch, W--Burns, 6-1, L-

Periza, 5-7. 5v-Codaret (3). HR-C.Ripken (22).

SCOREBOARD TRANSITION

er, and an undisclosed amount of cash to Pitts BASE BALL American Leopue BOSTON--Activated Dennis Lamp, pitcher, from the 15-day disabiled list and placed Jeff Sellers, pitchers, on the 15-day disabiled list, CAL}FORNIA--Waived Dannie Maare, pitcher, for the purpose of siving him his un-constituent refereme burnh for a player to be named lat

Infielder, from Tidewolse of the International League, Placed Wally Backman, second base-man, on the 15-day disabled list, PHILADEL/PHIA-Called up Ron Jones.

FOOTBALL

lidates, when he ran down Fast California, including a 61/2-length May in deep stretch to win the triumph over Alysheba at Holly-Iopeful Stakes here.

The winner, an Air Forbes Won colt coming off a victory in the Sanford Stakes, stamped himself he pro-tem leader of the nation's uveniles, although several promisng youngsters are waiting to take um on later this fall.

In the day's two Grade I events or older horses, two of last year's star 3-year-olds reversed their recent fortunes with important victories. At Monmouth Park in Oceanport, New Jersey, Alysheba stormed from far back to run down his old rival Bet Twice in the Iselin Handi-

wood Park in June. The three results suggested that

racing's fall season will be a dramatic one this year.

The 2-year-old division remains unsettled, although Mercedes Won's time of 1:16-3/5 for six and a half furlongs (1,430 yards - 1,307 me-ters) showed he is a colt of some quality. And the handicap division, which had been disappointing in recent months, now looks ready to fulfill its early-season promise of of- first extended freshening this sumfering some outstanding battles among the 4-year-olds.

Alysheba's victory was the most cap. The victory was Alysheba's first stirring because of his popularity 2:00-1/5 under José Santos, sug-after two defeats this summer and and his long rivalry with Bet Twice. gests he will also up the Woodward.

and Brian's Time. Alysheba, a 4-year-old son of

Alydar, ran the mile and an eighth under Chris McCarron in 1:47-4/5. The Hawthorne Gold Cup derailed Cuttass Reality, who won just 7 of 54 starts during four sea-

sons of Eastern racing and then suddenly changed into a worldbeater when sent to California and treated with Lasix this winter. Cryptoclearance, close behind Alysheba and Bet Twice in last year's Triple Crown races, got his mer and returned better than ever. His 10-length victory, with a fine

time for a mile and a quarter of

New Engi N.Y. Jels Cincinnol Cievelant Pittsburg Denver Scottle Konsos City L.A. Raiders N.Y. Giontz Woshing Datios Philodel Phoenix Green Boy Chicopo Detroit Tampa Boy Son Francisco Atlanta New Orleans Cincinnati 27, New England 21 Minnesola 24, Miami 17 San Francisco 27. Seattle 21 L.A. Rolders 37. Chicosa 22 Cleveland 17. N.Y. Glants 13 LA. Roms 31, San Olego 24 Pittsburgh 31, New Orleans 28 Green Bay 27, N.Y. Jels 24 reshington 34. Afte **AUTO RACING** (At Spo-Francerchamps) (At Spo-Francerchamps) (At logs: 200/2 kilocheters/185.616 milles) 1. Ayrton Senno, 2razil, McLarier-Handa, T, 1:28:00.549 seconds; overage speed: 203,447 koh/126.44 moh. 2. Aloin Prost, France, McLaren-Handa, T, 30.47 seconds behind. 3. Thierry Boutsen, B Fond A. 59.401 Ford, A. 1:08.574 5. Ivan Capelil, Ifely, March-Judd, A. 1:21628. 7. Derek Warwick, Britain, Arrows Hepo tron, T, 1:25.355 1. Eddle Cheever, U.S., Arrow 10. Alex Coffi, Italy, Dollara-Ford, A. I Jap. 1. Avrion Senno, Brazil, 75 points. 2. Alain Prost, France, 72

"Associated free "Associated free "Associated free "Associated free "Associated free or 194 yards to spark first-half touchdown drives of 90, 52, 72 and 66 yards as Houston routed or 194 yards to spark first-half touchdown drives of 90, 52, 72 and 66 yards as Houston routed "Associated free or 194 yards to spark first-half touchdown drives of 90, 52, 72 and 66 yards as Houston routed "Associated free or 194 yards to spark first-half touchdown drives of 90, 52, 72 and 66 yards as Houston routed "Associated free ranas, 54-10, Saturday in Irving, 16143, 146 Control the Minnesota crushed them, 57-17, in 1965. , **.**...

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CFL Standings Enstern Divisi T PF PAPE 8 191 106 12 8 175 8 739 8 139 W L T PF PAPIS 4 3 8 189 152 8 Brit Cimb Friday's Re Toronto 23, Saskatchewon 21 Satorday's Result Hamilton 51, Ottawa 24 NFL Preseason FINAL STANOINGS

eleased willie Alorshall, wide receiver, and onn Phillips, offensive Naemori, HOUSTON—Agreed to terms with Patrick (30). HR-Clev Detroit

MINNESOTA-Released Barry Bennett, defensive tockle; Jeff Jenkins and Grey Rich ardson, wide receivers; Charles Wilson, run-ning back, and Derek Burton, offensive tackie. NEW ENGLANO PATRIOTS—Traded Stahen Starring, wide receiver, to the Tampa ers for on undisch ed 1987 druh pick, Signed Toby Williams, nose tackle, to d pine-year controct. Wolved Alike Olicri, run-ning bock, and Todd Rundle, linebocker. Placed Kennard McGuire, wide receiver, an 196 152 202 189 169 182

inlured reserve. SAN FRANCISCO—Wolved George Cooper and George Miro Jr., Inebuckers; Jeff Glosser, defensive tackle; and Darryl Pelland, cornerback. TAMPA BAY-Sloned Stephen Storting wide receiver, to a three-year contract.

Waived Gree Harris and Geraid Carley, when receivers; 2011 Ronadell and Bob Gogilano, quarterbacks; Anthony Simpson and James Evans, running backs; J.D. Maarleveld, etfensive Illneman; Dan Sileo and Randy Ed-wards, nose fackles; Kevin Kellin, defensive .750 83 .400 87 .250 49 55 end: Don Graham, Inebacker, Ray Igom and Randy Bellinger, defensive backs. WASHINGTON—Signed Doug Williams. uarterback, to a new three-year

San Diego 10 623 700-4 0 2 Maatreal 299 001 906-3 6 1 Hawkins. Ma.Davis (7) and Santings: Dop-son, Heaton (7), Parrett (8) and Santavena. W-Hawkins, 12-10. L-Daosan, 3-8, Sv-Ma-Davis (23), HR--San Diego, C.Martinez 121. 1.000 114 50 .500 110 82 .758 60 37 TENNIS Attents MEN'S TOURNAMENT (At Jericha, New York) (A) Jericsk, new York) Quarterilians Jvan Landi, Czecheslovaicia, (11, def, Anders Jarryd, Sweden, 18), 67 (67), 76 (refred). Beris Becker, West Germany, (31, def, Amos Mansdorf, Israel, 7-6 (10-6), 7-5. Yonnick Nooh, France (41, def. Jim Courier, 115. 64 34 64 Andre Agossi, U.S. (2). det Jonos B. Svens-New York D. Robins on, Sweden (7), 7-5, 6-3. Semificais Noch def. Landi, 6-3, 6-2, Agossi dei, Becker, 7-6 (7-1), 6-3, W-Fernos WOMEN'S TOURNAMENT Myers (19). 8 750 91 77 1 375 72 184 0 350 72 99 8 400 39 80 Los Angeles Philodelphi (At Mainwork New Jersey) Quarterfinais Heiena Sukava (3), Caschestovski Stanhanie Rehe (6), U.S., 7-5, 4-3 Steffi Graf (1), West Germanv, def, Hanika (4), West Germanv, 4-2, 4-1, Nathalie Tauziat, Franca, def, Natali eva (4), Soviet Union, 3-4, 6-2, 6-3, Mathalie Matema (3), Bulancia, def man, M.Maddus and Porrish, W-0-2. NRs—Philos 74 , del. Svivio .600 130 119 (1). niecva (5), i Lindqvist, Sweden, 4-1, 6-2. Semifi SOCCER Grat det. Sukova, 6-1, 6-1. Tauziat det. Maiaeva, 6-4, 6-3. Aston Villa 2. Miliwali 2 Chartton 6, Liverpool 3 Darby 1, Middlesbrough 0 GOLF U.S. Amateur

Lind def, Alexander, 1 up. Mortin def, Wood, 2 and 1. Larkin def, Harris, 2 up.

Yestas def. Buker, 5 and 4. Mesks def. Sigel, 21 holes Gamez def. Moddalana, 2

ms del, Siein, 21 holes

Quarterlina (Upper Brack Martin def. Lind, 4 and 3

Ygles def. Larkin, 5 and 4 (Lower Bracka Meeks def. Gamez, 2-uk

Yohns det. Martin,)-UP.

weeks def. Toms, 1-up.

Yellin, 2-00.

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Yellin def. May, 1 up.

Eventon 4, Newcostle 8 Monchester United 8, Queen's Pork Ro Norwich 2, Nottinsham Forest 1 Sheffield Wednesdoy 1, Luton 8 Results at the Sith U.S. Am Results of the par-76, 456-yard Cos-complexity of the par-76, 456-yard Cos-codes Course in hot Surines, Virginia; Second Rosad David Lind det. Ted Tryba, 3 and 2. Southampton 4, West Hom 0 mbledon 1, Arsenal S WEST GERMAN FIRST DIVISION Buddy Alexander det, Chris DiMorco. 4 and 1 St. Pauli 2, Stuttgart 1 Buddy Alexander der, Chris Dinkorat, 4 and 2. Doug Martin def. Jon Christion, 3 and 2. Chris Waad def. Robert Sullivan. 1 up. Jock Larkin def. Kevin Gal, 5 and 4. John Harris def. Nicky Gastas, 2 and 1. Jon Baker def. David Sutherland, 1 up. Bover Verdingen 4 Eintrachicht Frankfurt) Cologne 6, Kartsruhe I Stuttgart Kickers 2, Hamburg 0

wern Munich 5. Kuiserslow Hunnever 2. Boyer Leverkusen 2 Bor. Darhmund 0. Bor. Mönchengis v Yotes del. Thomas Tatles. 3 and 2 Eric Meeks del. Fred Benton, 4 and Joy Sleet del. Orrin Vincent, 19 hales eks del. Fred Benton, 4 and 3. embers 3, Bochum I nheim 1. Werder Bremen s: Cologne, Bayer Verdit Robert Gomez def. Wes Tuck 4 and 3 rule 7; Stutigart, Bayer Leverkulan, Nurem -idalana def. Joson Widener, 4 and 2 burg, Werder Bremen &; Waldhof Mon Bob May def, Andrew Pitts, 2 and 1. Tam Yellin def, David Eger, 6 and 5. Boruscio Méenchengladbach, St chum, Stuttgart Kickers 4; Ham Stoch, St. Poull 5: Beut Toms def. Theodore Himko, 3 and ia Dortmund Koiserein ntern 3; Honnover, Sam Stein del. Geoff Sisk, 20 holes. Third Round Eintrecht Frenkfurt 2

FRENCH FIRST DIVISION Coren 2. Lille) Connes 2. Sochoux Loval D. Marsellie 1 Lens 1, Matro Racing 1 Metz 1, Mantpallier 2 Monado 7, Taulouse 0 Nontes 1, St. Etienne 1 Poris St.-Germain 2, Anverre 2 Toulon (L. N)ce (ats: Paris Si-Germain 19: Bordeaux 18: Pol Monaca, Auxerre 117; Marzetile 14; Socioca III Monaca, Auxerre 117; Marzetile 14; Sociouc, Mantes, Toxian 15; Nica, Toxioute 14; Cannes, Mantpellier 13; Lilie 10; Metz, Matra Racing 9: Lovel 8: Strachourg 7: Lens, Coon 4: Sc

lork, 6-2 d. Corter (24). 928 400 800 81-3 7 tornia, Joyner (11), Howell (14). 000 003 000 000-2 7 8 Terret, Heaneman (10), Hernondez (12) and Nokes, Heath (9); August Basia (7) and Surhoff, W-Henneman, 7-3, L-Basia, 6-14.

Marris, Hernandz (8), Hennemon (9), Gibso Morris Hernandz (3), Hennemon (9), Glacon (9) and Notes, Heart's Birkbeck, Niews (4), Crim (10) and Synhoft, W—Crim 6-5. (—Git-son, 3-2, HRs—Detroit, Tranmell (14), Do.E-vons (17), Notes (15); Milwaukes, Deer (18), Cieveland set 691–6; Ciricosya 929 811 605–6 Forrell, Howans (6) and Altarson; Reuss Major League Standings AMBRICAN LEAGUE Forrell, Hovens 16) and Altarson; Reux and Solos, W—Reuss, 10-8. L—Farrell, 13-9. NATIONAL LEAGUE W L Pet GB 74 54 578 --72 56 563 2 68 59 535 592 64 64 500 18 63 66 488 1192 62 67 488 129 Detrait Boston New York Son Francisco 000 010 000-1 5 1 200 000 00x-2 5 2 New York Reuschel, Lefferts (8) and Branly: Darling Mivera (5) and Corter, Sasser (8), (4-Carling, 13-9, L-Reuschel, 17-7, Sv-Mivers 120). Chicage 818 818 812-5 5 8 Atlanta 90 000 89-4 4 1 44 84 .344 West W L PcL GB Pice and Davis; Glavine, Acker (7), Suiter 191 and Benedict, W-Pice, 54, L-Glavine, 5-81 47 .623 72 56 .563 67 61 .523 Oakland 8 15. HR-Chicago, Sandberg (14). IS. HR.-Chicogo, Sandberg 114).
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 bie (12), France (14) and Diaz. W--France, St.
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 13 65 64 504 59 68 465 56 73 434 52 78 400 15% 20% 24% NATIONAL LEAGUE L.-McWilliams, 45. HRs-SI. Louis. Oquendo (b). Cincinnati, E.Dovis 124).
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 J.Jones, G.Booker (8) and Sontipor;

 B.Smith, 46 L-J.Jones, B-12,

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'Mob' Filmmaker Married to the Details

By Hal Hinson Washington Past Service NEW YORK — The first thing you notice is the casualness, the ease. The shirt is loosefitting, with some kind of African-mask on it. The shorts are bad-looking khakis that bag out as if he's been wearing them, in and out of bed, for about eight days. The beard has about a twoday head start and the short, spiky hair hasn't seen a brush in a while. On his feet, the finishing touch --- flip-flops.

For director Jonathan Demme, whose new film, "Married to the Mob," was just released in the United States, amiability is more than a character trait, it's an aesthetic. There may be more gifted filmmakers working in movies, people with a more electrifying visual technique, but none is more companionable. His movies have a frisky. up-for-anything quality; watching them, you feel more alive to new rhythms, new sounds, new pleasures.

Demme says he had expected to spend his life watching movies, not making them. Before begin-ning his directing career, he worked as a movie publicist and film critic. He began his filmmaking ca-

reer in 1970, when Roger Corman, the legendary B-movie pro-ducer, asked him if he liked motorcycle movies. Demme said that he did, "especially your Wild Angels." " Thus began a relationship with Corman that lasted through 1976. During that time Demme directed "Caged Heat," "Fighting Mad" and "Crazy Mama" and wrote or produced three other films.

At 44, Demme may be more of a "guy" than anybody else mak-ing movies. There is no pretense, in either the man or his films. Tell him that his movie put you in a legend "A lata continue," meaning "The struggle continues." (It was at the end of "Something Wild," too.) Demme took that off a Big great mood, and he says, proudly, "Then I've done my job."

The state of Demme's office is in keeping with his personal appearance. Up five stories in a Broadway office building, it looks more like the stockroom of a flyby-night import-export business than a movie-production head-quarters. Clinica Estestico, his company's name, means beauty parlor in Portuguese. Demme came across the phrase on one of his trips to Brazil

Tacked up on the walls are forinvigorating. And out of this paneign-language posters from cultural eclecticism he's fash-

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"I'm especially proud of the last third of 'Married to the Mob.'"

ioned an engagingly personal style. From "Citizens Band" to "Swing Shift" to "Stop Making Sense," what gives Deanne's films Demme's movies. Next to the poster for "Totalmente Salvaje" (the Spanish title for "Something Wild") is the poster for his latest feature, "Married to the Mob," a their funky density is the prolifer-Mafia comedy starring Michelle Pfeiffer and Matthew Modine. ation of evocative detail, the rich profusion of things observed.

At the end of the movie is the

Youth album. And next to it is the

figure of a bent-over peasant called Jorobado, the company

mascot. Demme took him off an

old medicine bottle he found in

This is the way Jonathan

Demme works - one detail from

here, another from there, mixing

them up into something fresh and

Spain.

The French have a phrase for it that I can't pronounce," he says, "Mise-en-scene. Details of setting. Basically it's that old Roger Corman rule No. 1 - keep the eye entertained."

Demme refers to himself as a "hired gun," but though he doesn't write the scripts, they are distinctly his. You feel a special affinity for Demme's pictures, as if you're watching movies by someone who is picking up on a lot of the same things - the same music, the same politics, the same things! - that you are.

Demme's movies are genera-

tional. They are full of people being themselves. Every character in a Demme movie has definition, specificity. They're there, distinct and alive.

When he approaches his work, Denime says, "It's not about 'How can I make this my own?" It's about 'How can I make this interesting? I do bring the conceit to it that, if I find certain things deeply interesting or deeply annusing, then others will too. And you've gotta have that conceit, or else you'll never be able to

make a choice." The stories that interest Denme have a diversity, ranging from the Talking Heads concert in "Stop Making Sense" to an actor's monologue about his experiences in Southeast Asia in Spaking Gray's "Swimming to Cambodia," from Melvin Dommar's chance encounter with a desert-ratty Howard Hughes in "Melvin and Howard" to the screwball-comic misadventures of a Mafia housewife in "Married to the Mob."

And in each instance, Demme applies himself wholly to the task of bringing to life another indi-vidual's vision. His role, he says, is director as facilitator. "I'm lousy at coming up with my own stories," he admits. "I

can help push a story forward, but I just can't come up with them. It's a talent I'm in awe of, just like I'm in awe of how David Byme writes a song. The execution I understand, but the stories, per se - the ideas - fit into that mystical, 'it's-beyond-me' realm_" But once a story captures his

imagination, he says, his imagina-tion can come into play. "I'm real-ly a good editor — editor and lator, those are my strengths. It's easy to click into the routine formulas, to take the easy way out. In 'Married to the Mob,' for example, something happened once everyone got to Florida that triggered a wild chase through the Everglades. And to me that just didn't seem to best serve the characters. I said, 'Let's get them all in

a room together and have them fight it out or something.' I suggest that kind of change, then the writers do the writing." Demme hasn't limited himself to fiction films. He's made docu-

mentaries and concert films and videos and performance pieces. He shot "Who Am I This Time?" which starred Susan Sarandon and Christopher Walken, for U.S.

public television. And, he says. working in a variety of forms invigorates him.

In Haiti, where he shot the doc-umentary "Haiti Dreams of De-mocracy" last year for England's Channel 4, he filmed with a crew of only three - a soundman, a cameraman and a translatorguide - a skill he picked up working for Corman.

"On the other hand," he continues, "if I go out and make a movie like 'Married to the Mob' or 'Something Wild' where you have the benefit of an extraordinary team of gifted artists, then suddenly you can do state-of-the-art filmmaking. Any kind of shot that you dream up can be executed with great style. There are benefits to both ways of working. Each one is an miccuon for the other"

Because Demme's style is so effortless and self-effacing, it's easy to overlook the inventiveness and craftsmanship that go into his pictures - especially "Married to the Mob."

"I'm especially proud of the last third of 'Married to the Mob." Though there are no pyrotechnics involved, that last scene was very hard work. To get all those people in that room and have all those things happen. I look at that scene now, and I feel like that was very

good directing work." With "Married to the Mob," Demme has arrived at a good place in his career. He has gotten past the struggles with Goldie Hawn five years ago over the fate of "Swing Shift." Demme disowns the present version, which Hawn recut after his departure. He has gotten past the period where favorite projects seemed to stall indefinitely.

This latest film is the third project completed with Orion Pictures, a group he feels comfortable with. Currently in the works are a movie of Russell Banks's book "Continental Drift," and the possibility of making a film from Bud Shrake's script about Los Alamos called "The Big Ma-TROU

No wonder then that the mood is good and amiability reigns. Af-ter hunch none of the office staff seems the least bit worried about how "Married to the Mob" will do at the box office. Phone calls are answered. Papers are shuffled. Preparation for shooting a video moves forward A hata continua

LANGUAGE Misheard, Misread, Misspoken

By Jack Rosenthal

N EW YORK — "Oh, she may get woolly, women do get woolly, because of all the stress!" The singer is a thick-headed rookie pitcher aboard the team bus in a scene from "Bull Durham," the splendidly detailed baseball movie. Exasperated, his catcher snatches the guitar away. "It ain't woolly," he barks. "It's weary! And it's not nobody's got stress. They're wearing a dress!"

There's a word for misspoken words. Why, in this era of mass communications, is there no word for words that are misheard?

Malaprop, or malapropism, is the term for misspoken words. "Through unchartered scas" is an example cited by Fowler's handbook. "It's deja vu all over again," is an example attributed to Yogi Berra. These differ from spoonerisms - silly mispronunciations like "well-boiled icicle," instead of "well-oiled bicvcle."

But such misspoken pronouncements are active, vocal. Misheard words are passive, anral - like "woolly" and "stress" (from the song "Try a Little Tenderness").

Often-repeated anthems, prayers and pledges have produced often-repeated howlers like "Gladly, the cross-cycd bear," "deliver me to Penn Station" and "from the mountains to the fairy." As Americans spend less time reciting and reading English and more time listening to it, such misheard words seem to be on the increase.

People who read know about the Heimlich maneuver. People who listen will easily grasp what a little boy named Brent Meldrum of Lynn, Massachusetts, meant after he saved a friend from choking. He used what he called the "Time-Life remover."

Errors that are a result of misreading have close parallels with errors that come from mishearing. Linda Wertheimer, a political correspondent for National Public Radio, recalls this example. A newscaster, too young to remember those missing in action in Vietnam and the attempts of their relatives to find them, reported on congressional hearings about "the Mia

The danger of mishearing words on television has already been dramatized, on television, notably by Gilda Radner's bumbling "Saturday Night Live" character, Emily Litella. She would call up, for instance, to assail the broadcasters for giving so much attention to "endangered feces." Only when it dawned on her that the expression was "endangered species" did she back off, mewing her famous "Never mind."

The question remains: What name should be given to such odd, andible errors? Oddibles, perhaps. Or better still, in the tradition of Mrs. Malaprop, Raduerisms.

EVEN harder to grasp than misheard words are first-heard words, new coinages that may be making, their way into the language.

On first hearing, the computer term wysiwyg (prononneed wizzy-wig) sounds like a general get whit description for computer wonders. In fact, it's an acro-nym for "What You See Is What You Get"; wysiwyg is applied to a system that can display on a computer screen a facsimile of what will be printed on paper. Coining such acronyms is a chancy business. Statis-

what to call a live-in lover. It's absurd for people in their 60s and 70s to have to talk about boyfriends and girlfriends. Hence, possig (pronounced possel-kew), for "Persons of the Opposite Sex Sharing Living Quarters." Clever and useful, but it is already fading. The persons so described often turn out to be brother, and sister or parent and child.

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Again and again, youth speech spreads on to anyone eager to sound hep, hip, hot, cool, bad br groovy. A term now making the transition is homes short for "homeboys," Los Angeles gang lingo reflect-ed in Dennis Hopper's movie, "Colors." The word is now used by college students on both coasts. Home are guys, fellas, dudes.

DY now, everybody must know what the L-word is A Time magazine essay early this month focused on "the dreaded 'L' word." On his arrival at the Republican Convention earlier this month, President Reagan said, "The masquerade is over. It's time to talk issues, to use the dreaded L-word." In February 1987, a New York Times editorial said, "Six months ago, it was still the L-word, the political philosophy that dared not, speak its name." The editorial was titled, "Look" J iberalism!"

"L" is not the only letter burdened with such recent overuse. The New York City weekly magazine 7 Days has noticed some other examples, and there are still; more. What probably started as the precious device of mommies anxious that the children not hear the Fword has bloomed, algae-like, into a rampant cliché

that's spreading through the alphabet. D: Erma Bombeck was quoted this way by Time-last March: "We are not afraid to use the d word and talk about death."

E: The Washington Post columnist James R. Dickenson offered the Democrats fair warning in May. Despite favorable early polls, they should heed "the dread e-word," the presumed Republican advantage

in the Electoral College. M: The New Yorker poked fun last March at the spread of "the 'm' word," meltdown, which it found. used rather freely these days - except by the United States Nuclear Regulatory Commission."

T: Would Governor Dukakis turn to new taxes to close a budget gap? "Nobody," a lobbyist told the Times in June, "wants to use the 'T word." V: In The Wall Street Journal in May, James M.

Ferry said Vice President Bash was being urged to "at out what he wants to do as president, where he wants to lead the nation. The V-word is vision."

W: Representative Pat Schroeder, the Colorado Democraf, accused the presidential candidates last March of ignoring women in their bid for the White House. According to USA Today, she said. "All of them are afraid to say the 'W' word."

There are more examples. In 1985, in The New Republic, Ann Hulbert recoiled from the witless use in book blurbs of "the B-word" (brilliant). "The Cword" is already a common exphenism for cancer. In time, the whole alphabet might become similarly in-fected But perturb a realization will set in first — that regardless of which letter is used, the device has become, like most cliches, a different sort of L-word: limp, lame and lazy,

Jack Rosenthal is the editorial page editor of The New



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